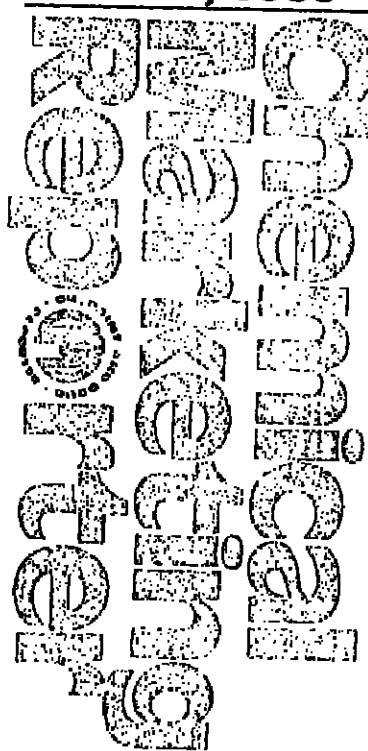


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Nov. 28, 1986	151.83
Nov. 7, 1986	152.33
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ASPIRIN: International Trade Commission will note this week on an anti-dumping petition	Page 22
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CHEMICAL RECOVERY: Finds a strong recovery after costly restructuring of one of the worst years in history's history. Page 3

OUTPUT: The majority group reports a streaking year as output doubles the rate for the Page 5

VENTURE: Smith-Beckman Corporation and Wm. Mannheim set a joint venture to develop and market pharmaceutical drugs. Page 3

COURT: It says lower court should reconsider decision on waste and agrees to case on legality of gray products. Page 5

SILICATE: Du Pont sells its sodium silicate business. Some analysts currently say that part of the market is strengthening. Page 7

DEALS: It signs definitive agreement to sell to Henkel Corporation the specialty chemicals business it acquired with Standard Shamrock. Page 9

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Maleic Outlook

3

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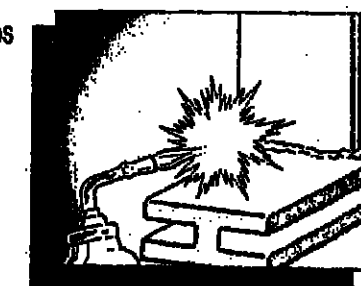
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Maleic Balance Is Predicted

Monsanto Chemical Company plans a 20-million-pound-per-year debottlenecking project at its maleic anhydride plant in Pensacola, Fla. Producers say that healthy demand rate should enable Monsanto's new capacity and a planned expansion by Denka Chemical Corporation to be readily absorbed by the market.

The debottlenecking will move Monsanto's capacity to 100 million pounds per year by the end of 1988. This will be the first phase of a plan to increase capacity to 230 million pounds by 1990.

Denka plans to add 20 million pounds to its 50-million-pound-per-year facility in Houston by next May. "It's a pretty healthy market," says a company spokesman, and "we expect normal growth of our demand with maleic acid and our customer base to take care of our expansion."

Producers say that overall demand has grown this year at a 3 to 4 percent, GNP-style rate, and they expect this rate to be maintained for the foreseeable future. Monsanto estimates that the present consumption rate is between 365 million and 370 million pounds per year in an industry with a capacity of 383 million pounds per year.

Projecting a 4 percent consumption growth rate to the end of 1988, three-fourths of Monsanto and Denka's combined new capacity would satisfy the higher demand level, with industry capacity reaching 423 million pounds per year.

Continued on Page 13

MONSANTO AT PENSACOLA: The company has completed a 200-million-pound-a-year debottlenecking project here. It's expected that the new capacity will be readily absorbed by the market.



SmithKline Enters Accord on Heart Drug Development

SmithKline Beckman Corporation and Boehringer Mannheim have agreed to collaborate on the worldwide development and marketing of new cardiovascular drugs discovered by Boehringer Mannheim. Terms of the preliminary agreement were not disclosed.

Under the accord, the two firms will form a series of individual partnerships in which SmithKline will have responsibility for development and marketing in the US and Canada.

The two companies may co-market certain products in the US and other major markets, according to SmithKline.

SmithKline will focus on clinical development and marketing of several products, including carvedilol, a vasodilator beta-blocker to treat mild to moderate hypertension and angina.

According to SmithKline Beckman, the drug's balance of vasodilation and beta-blockade will make it possible to treat patients who do not respond to current beta-blocker therapy, such as those with both hypertension and peripheral vascular disease.

The drug is said to be well advanced in clinical trials in many world markets, including the US. An application for marketing approval in Germany will be submitted this month, while applications in other European

countries may begin in 1988. It is anticipated that an application for marketing approval will be submitted to US regulatory authorities in 1989.

The companies will also concentrate on development of thromboxane receptor antagonists. Two compounds are in clinical evaluation in Europe and will enter clinical trials in the US next year.

These compounds are described as a new class of medicines that inhibit platelet aggregation. They will be used to treat acute myocardial infarction (heart attack), coronary artery disease, and possibly renal and peripheral vascular disease, according to SmithKline.

Curt Engelhorn, chairman of Boehringer Mannheim, said last week that the agreement with SmithKline will "allow for the expeditious development and worldwide commercialization of compounds from our research." He added that the agreement provides his company with "the opportunity to establish a major pharmaceutical presence in the US."

Henry Wendt, president and chief executive officer of SmithKline, said his firm has been "impressed" by Boehringer's cardiovascular medicine research. "Their R&D effort and investment are significant and dovetail well with our own discoveries and development activities," he said.

Petainer SA Ends License Agreement with Coca-Cola

Petainer SA, the European owner of the Petainer plastic systems are in place, so that biodegradability isn't a necessary requirement.

Since that time, Petainer Development Company has begun start-up and debugging tests at its Atlanta can development plant.

Because Petainer Development Company believes that a practical recycling plan has been developed and can be implemented and improved only by further testing, Petainer is terminating its license to Coca-Cola, and intends to explore other possibilities.

Further testing depends upon, among other things, an agreement with a bottler to conduct such market testing.

resin, which is biodegradable. However, in its view, acceptable recycling systems are in place, so that biodegradability isn't a necessary requirement.

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Further testing depends upon, among other things, an agreement with a bottler to conduct such market testing.

Shintech's K-Bin Enters PVC Field

Last week, Shintech Incorporated announced that K-Bin Incorporated, its new wholly-owned subsidiary (CMR, 9/22/88, page 45) has begun commercial production of plastic molding compounds.

These products will serve the growing PVC bottle industry, rigid film and sheet manufacturing and profile extrusion applications.

Chihro Kanagawa, president and CEO of Shintech, a leader in the PVC resin business, announced that the K-Bin operation represents

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Chemical Recovery Follows Restructuring

US chemical manufacturers made a strong recovery during 1986, benefitting from the costly restructuring and reorganization which made last year one of the worst in its history, the industry's chief economist said last week.

Releasing Chemical Manufacturers Association's annual economic survey of its member companies, Myron Foveaux said the industry's 1986 earnings are expected to be a record \$13.3 billion — 54.5 percent above 1985 earnings.

However, the 1986 earnings performance is only 2.3 percent above the previous record of \$13 billion set in 1981 and again in the post-recession recovery year of 1984.

According to the survey, the rebound in earnings was achieved on a modest increase in sales. Total industry sales during 1986 are expected to be \$218 billion, or just 1 percent above 1985.

The industry's trade picture also improved this year. For the first time in five years, the chemical trade surplus rose by 5 percent, to \$7.6 billion. US chemical exports are expected to reach \$22.7 billion, or 10.5 percent of total industry shipments. Chemical imports, however, continued to climb by 4 percent over 1985 to a record \$16.1 billion.

The survey figures are all estimates, as final figures will not be released by Commerce Department until April.

According to the survey, CMA member companies, which account for more than 90 percent of the domestic chemical industry's production capacity, expect further improvements in earnings and sales in 1987. Sales are forecast to rise by 6 percent next year and earnings are predicted to be 10 percent above 1986.

Mr. Foveaux, CMA's trade and economic policy advisor, said several factors contributed to the turnaround in earnings performance for 1986.

"Productivity and unit costs have been improved by the shutdown of older plants," he noted. "Break-even costs have been reduced. Raw material price decreases have not been completely offset by lower chemical selling prices. Also, the lower dollar value has helped exports and dampened imports moderately."

The most significant factor, Mr. Foveaux said, was that chemical companies did not

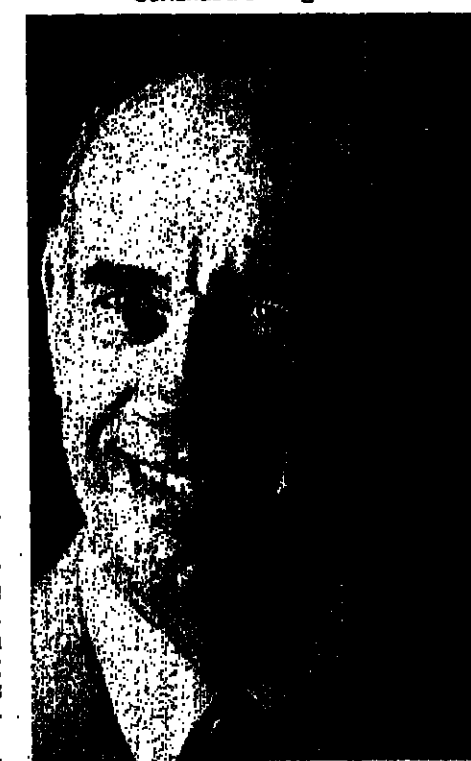
have to repeat the heavy 1985 write-offs against operating earnings. "The bunching of asset write-offs and heavy restructuring costs in 1985 that severely depressed net earnings were not repeated this year," he noted. "Net earnings after taxes regained the lost ground of 1985 with almost no increase in sales."

He said companies also benefitted from an improved operating rate — another result of the major restructuring and reorganization. The industry's operating rate rose to 80.5 percent of capacity. As recently as 1982, the industry operated at only 66 percent of capacity, the lowest level in the post-war era.

The survey also found that industry employment continued to decline. The estimated 1,028,000 workers employed in the domestic industry in 1986 is 81,000 below the industry record of 1,109,000 in 1981.

Capital spending grew 5 percent over 1985,

Continued on Page 23



Myron Foveaux

Beta Carotene Market Expands As New Uses, Producers Appear

Bolstered by promises of new applications in pharmacology, the beta-carotene market continues to expand. Producers of both synthetic and natural beta-carotene are confident that research reports connecting the product with anti-cancer properties as well as uses as a safer alternative to vitamin A will increase demand in the future. Some sources put yearly sales at about \$10 million to \$15 million (some put figure as high as \$25 million) and one very optimistic source expects the market to grow to \$100 million by the end of the decade.

Right now, the big players are still the producers of synthetic beta-carotene, Hoffmann-La Roche Inc. and BASF Corporation. The market share for the natural product is relatively limited.

Cyanotech Corporation in Woodinville, Wash., is offering an all natural beta-carotene derived from algae grown in ponds in Hawaii. According to Dan Anderson, technical director in charge of new products there, production capacity has been about 500 kilos per month since June of this year. Production is expected to triple by next February.

Mr. Anderson says his company makes a 7.5 percent powdered product, at present the most potent of the natural products on the market. It sells for about 60 to 80 percent above the price for the synthetic product. As previously reported, Eastman Kodak Company and Microbio Resources Inc. have concluded an agreement giving Kodak's bioproducts division the world marketing rights to Microbio's "Provatene", adding another producer of natural beta-carotene from algae to the market.

According to a spokesman for Microbio, "Provatene" is derived from algae. Continued on Page 20

Chinese Slate Ammonia Plant

M. W. Kellogg Company will provide process technology for a new 600-metric-ton-per-day ammonia plant to be constructed in Sichuan, in the People's Republic of China.

The \$50-million facility will be constructed by Sichuan Chemical Works and is scheduled to start production in late 1989.

According to Kellogg, ammonia plants based on its technology consume less than 25 million Btu's for each short ton of ammonia produced, or about 75 percent of the Btu's used in conventional ammonia production. The plants also use only half the fuel required for conventional plants.

Kellogg says the Chinese plant will be designed to be even more energy efficient than other units based on its technology.

PMA Priority To Be Patents

The president of the Pharmaceutical Manufacturers Association said last week that the drug industry will give priority to gaining stronger patent protection for its products in Mexico, Argentina, Brazil, Taiwan, India, and Indonesia.

Gerald J. Mossinghoff told a colloquium on intellectual property of the National Research Council, National Academy of Sciences, that legislation already is pending in Korea and Canada to give pharmaceuticals stronger patent protection. The association has worked closely with the current Administration on intellectual property protection issues, he says.

Mr. Mossinghoff says Pharmaceutical Manufacturers Association has identified 26 countries where protection for intellectual property is inadequate or lacking altogether.

"Many of these countries now host growing national pharmaceutical industries that are... fully capable of exploiting the lack of protection for the patent holder," Mr. Mossinghoff says. "We are now facing situations worldwide where the annual loss of revenue runs into hundreds of millions of dollars."

Mr. Mossinghoff is a former U.S. Commissioner of Patents and Trademarks.

BP PVC Compounder Acquired by Vista

BP Performance Polymers Inc. has signed a letter of intent to sell its PVC compound business to Vista Chemical Company, Houston, Tex. Price of the transaction was not disclosed.

The sale includes a 12-acre site at Mansfield, Mass., know-how, formulations, approvals and BP PPI's current customer list for PVC compounds. BP PPI will continue to manufacture a range of PVC compounds at its Visalia, Calif., plant for Vista.

BP PPI will act as sales and marketing agent for PVC compounds to several wire and cable accounts on Vista's behalf in addition to pursuing its main business in the manufacture and supply of polyethylene polymer compounds to the wire and cable, telecommunications and automotive industries.

The transaction is expected to be completed by the end of January 1987. BP PPI announced on September 10th its plans to expand its polyethylene business in the US by making substantial investments for extra-

Continued on Page 23

Canadian Argon Unit Is Under Construction

Canadian Oxygen Limited, sister company of Airco Industrial Gases, is building a new argon recovery plant in Courtwright, Ontario. The argon will be marketed in the US by Airco, and will also be sold in Eastern Canada.

The plant is scheduled to begin production in January 1988 and will have a daily production capacity of 34 tons of high-purity argon. The facility will use cryogenic technology to recover argon from ammonia plants, while returning increased quantities of hydrogen and nitrogen to the ammonia unit.

The new plant, designed and constructed by Cryoplants, is being built next to C-I-L Inc.'s ammonia plants from which Canadian Oxygen will draw feed gas for argon production.

Turkish Aspirin Seen Hurting US

International Trade Commission issued a preliminary ruling last week that imports of aspirin from Turkey may be injuring domestic producers.

As a result, Commerce Department will continue countervailing and antidumping investigations prompted by complaints that several Turkish producers are selling their product in the US at less than fair value.

The investigations were launched after Monsanto Company filed a petition with the government October 31. Monsanto charged that the government of Turkey was subsidizing Turkish producers, giving them an unfair advantage in the US market.

Monsanto also accused the Turkish companies of selling product in the US at unfairly low prices. The complaints are also supported by Dow Chemical Company.

Borden Expands At Fayetteville, N.C.

Borden Chemical Domestic and International, Division of Borden Inc., says it will build a \$10 million expansion to its facility in Fayetteville, N.C. The plant produces urea and phenolic resins for the forest products industry.

Borden says the increased capacity is intended to help meet growing demand in the Southeast for resins used as binders in the manufacture of particleboard, plywood and structural board.



Edward E. Barr

Sun Chemical Sells Printing Inks Unit

The largest graphic arts materials company in the world is about to be formed, according to Sun Chemical. It will result from the purchase for \$550 million of Sun Chemical Corporation's printing inks and pigments operations by Dainippon Inks & Chemicals, Inc. of Tokyo, Japan. This is thought to be the largest single investment in an American company by a Japanese firm.

Edward E. Barr has been named president and chief executive officer of the reconstituted company, which will retain the Sun Chemical name and operate from headquarters in Fort Lee, New Jersey. Mr. Barr thus returns to the company whose presidency he left in 1982.

In 1986, Sun Chemical's General Printing Ink & Pigments divisions, and its international counterparts, are expected to have revenues in excess of \$600 million. For 1987, sales are projected at \$800 million, following an anticipated consolidation with other DIC graphic arts materials operations. These include the American printing ink company, Kohn & Madden, and the German ink manufacturer, Hartmann International.

The new Sun Chemical claims it will be the largest company of its kind in North America and Europe and will have a significant market presence in Latin America and Australasia.

Pfizer Inc. Obtains Rights to Additives

Pfizer Inc. says it has signed a licensing agreement that gives it worldwide marketing rights to Polar Molecular Corporation's patented additive for gasoline and distillate fuels. Pfizer also has an option to acquire an equity interest in PMC.

Based in Saginaw, Mich., PMC has focused its research and development activities on products for the automotive and energy-related industries. Its primary product, "DurAll", a non-metallic fuel additive, was deemed "substantially similar" by the Environmental Protection Agency earlier this year. The action by the EPA means that "DurAll" can be legally used by refiners to bulk treat unleaded fuel.

"DurAll", a potential replacement for tetraethyl lead, addresses many of the issues confronting refiners today, including the

Continued on Page 31

Tenneco Unit in Pact

Tenneco Inc. said last week that it has reached agreement with major creditors for restructuring of Poclain SA, French-based manufacturer of hydraulic excavators in which it holds 44 percent ownership. The restructuring, Tenneco said, is expected to enable Poclain to return to profitability through cost-reductions and other operating efficiencies. Under the agreement, Tenneco will issue a new series of reference stock to Poclain's major creditors in exchange for the French franc equivalent of approximately \$80 million of Poclain's debt obligations.

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John W. Culligan, chairman of the executive committee.

Sulfite Warnings Ordered by FDA On Drug Labels

Food & Drug Administration has issued regulations, effective June 3, 1987, requiring warning labels for sulfite-containing prescription drugs.

Agency said the warnings are intended to alert prescribing physicians that sulfite preservatives can cause reactions, sometimes severe, in sensitive people.

It has been suggested that as many as 10% of Americans, mostly asthmatics, may be sensitive to sulfites, FDA said. About 1,000 deaths have been attributed to product deterioration. Although most are intravenous injections or injectables, other types of medication may contain sulfites as well.

New regulations are the third FDA regulatory initiative aimed at protecting sensitive people from foods or drugs contaminated by sulfites so they can be labeled, when labeling does not work, said sulfite entirely," said FDA Commissioner Frank Young.

Earlier this year, FDA banned the use of sulfites as preservatives on raw fruits and vegetables. Many of the serious reactions and deaths that may have been due

Continued on Page 15

Waste Firms See Shortage in Capacity

Waste Management, Inc., Washington, D.C., says a survey of 17 major commercial hazardous waste management firms indicates that hazardous waste generators expect such a serious shortage of waste treatment and disposal capacity by the end of the decade that they have begun to plan for incineration time and landfill space through 1987 and beyond.

In addition, more and more generators are turning to commercial waste management firms for building and operating treatment and disposal units at the generator's site and use of the units.

Commercial waste management firms, which those with incinerators, report they are likely to face longer and longer waiting periods for treatment and disposal, says ICF's Geoff Back, who summarized the survey findings in the new report, "Survey of Selected Firms in the Commercial Hazardous Waste Management Industry."

Another warning sign of the seriousness of this upcoming capacity shortage is that several commercial firms say they are

Continued on Page 23

Plastics Producers Reach Record Levels In Production, Sales

This year has been another record-breaking one for the plastics industry. According to Society of the Plastics Industry (SPI), which presented 1986 market figures at its annual plastics update in New York last week, resin production and sales have reached record levels for the fourth year in a row.

By the end of the year, total sales of domestic material will have grown by 5.4 percent, well above this year's estimated GNP growth of 2.7, while production will be up 4.7 percent, well above the 2.2 industrial average measured by the FRB index.

Although earlier SPI forecasts of 6 to 8 percent annual growth through the end of the century now seem overly optimistic, says Dave Durand, chairman of SPI's committee on resin statistics, growth of 4 to 5 percent per cent should continue through the year 2000.

"Assuming we continue to exceed real GNP growth by a factor of 1.5 to 2," he says, "we should reach the 100 billion pound level shortly after the year 2000." Next year, SPI estimates the market should reach slightly over 52 billion pounds. Weak domestic auto

and construction markets, expected to fall by 7 percent and 5 percent, respectively, next year, will contribute to lower growth.

Among the important trends developing in the market this year, Mr. Durand states, are an extended use of blends and alloys, filled and reinforced compounds, increased product specialization, and continuing industry consolidation.

Interplastic competition is also becoming more pronounced, Mr. Durand says, with polystyrene, polypropylene and ABS "nipping away" at some engineering resin market share.

Imports continue to grow at an "uncomfortable, though not alarming rate," says Durand. Imported material is most evident in the LDPE, ABS, epoxy and nylon markets, where it currently accounts for over 5 percent of apparent consumption. Although the average for all resins is only 3 percent of apparent consumption, imports should add up to 1.5 billion pounds this year, over one-third of US exports. Ten years ago, they totaled one-twelfth of exports.

Supply will be a key factor facing the domestic market in the years ahead, as production over 52 billion pounds. Weak domestic auto

Continued on Page 17



EVOL RESIN PLANT: Evoh Company of America (a joint venture of Enron Chemical Company of Rolling Meadows, Ill., and Kuraray Company of Osaka, Japan), dedicated this plant in Pasadena, Tex., last week. Its capacity is 22 million pounds a year. Previously, the joint venture imported the product to serve barrier packaging markets from Japan.

Fertilizer Shipments Fall 3 Pct., Production Drops Even More

Domestic disappearance of fertilizer products was 3 percent less for July 1986 - October 1986, compared with the same period of 1985, according to Fertilizer Institute. Disappearance of phosphates was unchanged from the previous period, nitrogen products declined 1 percent, and potash declined 14 percent. In the monthly comparison, October 1986 disappearance was 11 percent less overall than in October 1985.

Production of all fertilizers in October 1986 was 10 percent below that of October 1985. For the year-to-date period, production declined 12 percent, including a drop of 15 percent in nitrogen products, a 3 percent decline in phosphates, and an increase of 19 percent in US production of potash products, the industry group reports.

Ending inventories of fertilizers were lower overall in October 1986, declining 7 percent relative to 1985. Nitrogen and potash inventories declined, while the phosphate inventory increased 13 percent, compared with October 1985.

Fertilizer exports rose more than 3 per-

cent for the July-October period, relative to the same period of last year. Stronger activity in exports of ammonium sulfate, phosphoric acid, and concentrated superphosphate contributed to the overall gains. Imports overall were 1 percent less, but imports of nitrogen solutions and urea continued to show increases.

Disappearance of all nitrogen products except solid urea and nitrogen solutions was less in October 1986, compared with October 1985. For the year-to-date, only urea disappearance increased. Anhydrous ammonia was down 5 percent, solutions down 3 percent, ammonium sulfate down 15 percent, and solid urea up 88 percent.

Nitrogen production was 17 percent less for the month and 15 percent less for the year-to-date. Production was lower for all products except solid urea, which increased 1 percent for the month and 9 percent for the year-to-date.

Ending inventories of nitrogen dropped 12 percent, including decreases of 10 percent in nitrogen solutions, 26 percent in ammonium

Continued on Page 17

Toxic Dumps, Gray Market Eyed by Court

The Supreme Court told a Federal appeals court last week to reconsider letting government inspectors enter a complex described as the worst hazardous waste site in Illinois to begin a clean-up effort.

The justices said the 7th US Circuit Court of Appeals should re-study the case in light of the new superfund statute signed into law by President Reagan in October.

The appeals court ruled last year that Environmental Protection Agency may not conduct a survey and preliminary work at an Outboard Marine Corp. facility in Waukegan Harbor, Ill. It is ranked by EPA as the state's worst toxic waste dump.

The 1985 ruling said the superfund program, set up to help pay clean-up costs, does not give EPA officials such access to hazardous waste sites except in emergencies.

But the new version of the superfund law, enacted October 17, explicitly authorizes such EPA access.

The Supreme Court on October 6 had agreed to review the case as decided by the 7th Circuit Court, but government lawyers last month told the justices it would be better to send the case back to the appeals court.

The lower court could rule that the new superfund law is not retroactive and that EPA's authority was ambiguous under the previous statute.

In another case, the Supreme Court agreed to decide if Customs Service rules allowing importation of "gray market goods" are illegal.

The justices will hear arguments this term in three separate appeals of a ruling by the US Circuit Court of Appeals for the District of Columbia, which said the rules violate Federal laws giving broad protection to US trademark owners.

"Gray market goods" are trademarked products such as fragrances, health and

Continued on Page 22

P-D Earnings Up; Pared-Down Firm In Better Shape

Despite a copper market that has been in a state of collapse since 1981, Phelps Dodge Corporation, one of the world's leading producers, managed to pile up earnings of \$50.8 million in the first nine months of this year. The company returned to profitability last year with earnings of \$29.5 million.

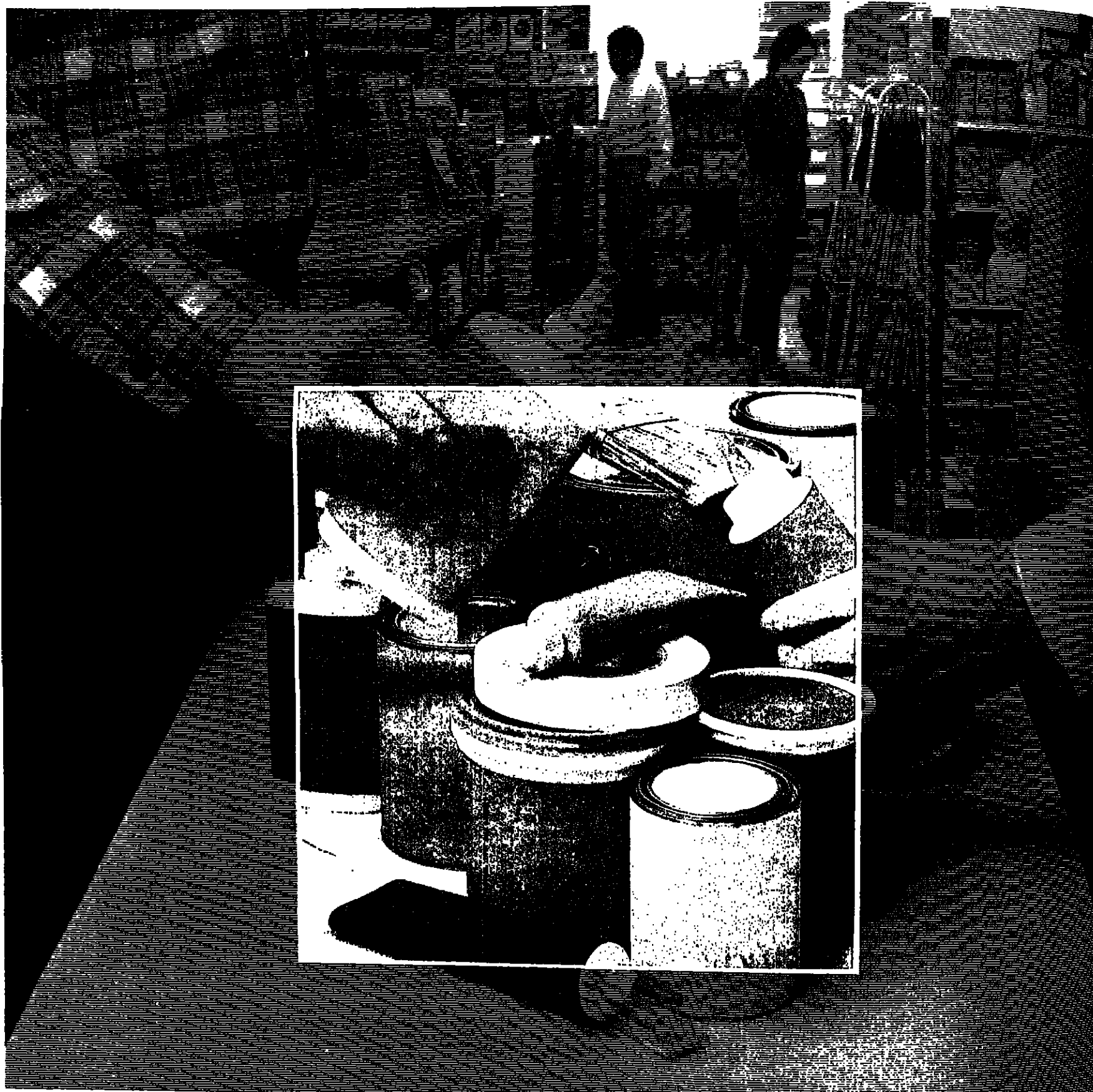
The turnaround has come about through a series of "belt-tightening, cost-cutting procedures," according to G. Robert Durham, company president, who adds that Phelps Dodge is now "able to withstand almost anything the world's copper market can throw at us." The company has reduced its costs by 40 percent in the last five years.

Mr. Durham told the annual meeting of the Northwest Mining Association in Spokane, Wash., that the driving force behind Phelps Dodge's recovery was "necessity."

The company expanded capacity of the tailings disposal facilities at Tyrone, N.M., at a cost of \$5 million, allowing the mine to operate continuously, thereby giving a 40 percent increase in the Tyrone concentrate production.

A \$47.5 million solvent extraction electrowinning plant was installed at the site to produce 55,000 tons of cathode copper at a total unit cost, including interest and depreciation, of less than 30 cents a pound.

At Morenci, Ariz., a conversion of the mine from rail to truck mining eliminated the heavy expense of building and maintaining track. Staffing at the company's New York and Phoenix offices was reduced by about 46 percent, saving about \$10 million annually, Mr. Durham says.



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The Little Chemical Giant

SELECTS EXECUTIVES: Paul E. Freiman (left) has been elected president and chief operating officer and Thomas L. Gutshall executive vice-president of Syntex Corporation, effective July 1, 1987. Mr. Freiman will be responsible for the company's worldwide pharmaceutical, biotechnology, chemical and engineering services operations and will join the company's executive committee.

Monsanto's Nitro Plant Cited by US Agency

Occupational Safety and Health Administration last week cited Monsanto Corp.'s plant in Nitro, W. Va., for 11 alleged instances of willfully violating the company's record-keeping requirements and proposed penalties totalling \$130,000.

The agency proposed a \$5,000 fine for each instance of failure to properly maintain the required log of injury and illnesses for the past two years. The plant employs 148 workers in the production of agricultural and industrial chemicals.

The inspection indicates an ongoing pattern of failure to accurately record types of on-the-job injuries and illnesses at the Nitro plant," says OSHA chief Pendergrass. "Without dependable records, neither the employer and his employees nor OSHA can accurately gauge the safety of a plant's safety and health program."

The instances cited by OSHA include several types of injuries that required medical attention, restricted work activity or lost time, and, in some cases, workers' com-

pensation claims, according to Mr. Pendergrass.

The OSHA inspection of the Nitro plant was initiated in June following a worker complaint. The agency has cited the Monsanto plant for record-keeping violations on three separate occasions in the past.

A Monsanto spokesman says the company plans to investigate the 11 instances cited by OSHA and will appeal them if warranted. "The company and the employees acted in good faith," he says. "We give top priority to the health and safety of all our employees."

In a separate action, OSHA cited USX Corporation's coke works ammonia plant at Clairton, Pa., for 98 alleged willful record-keeping violations and proposed \$130,000 in penalties.

The agency cited 60 alleged instances of willfully failing to record cases of lost workdays or restricted work activity, and 38 instances of willful failure to record, or of improperly recording, medical treatment cases.

The citations follow recent similar action by OSHA against several other companies for alleged record-keeping violations.

Oil Fee Is Urged in Study As Imports Hit 5 Million Barrels

U.S. dependence on imported oil poses a renewed threat to the country's energy and national security, a new Harvard University study warned last week. Imports are averaging over 5 million barrels per day — the highest level since 1973 — as lower prices have triggered increases in overall consumption and decreases in domestic production.

The study calls for the immediate imposition of a \$10 a barrel tariff on all imports of oil, and a corresponding fee on imported refined products, in an effort to reverse these trends.

The chemical industry testified against an import fee in congressional hearings earlier this year, and the Petrochemical Energy Group recently reaffirmed its opposition in comments filed with the Department of En-

ergy. The request of President Reagan, DOE is studying the national security implications of increasing petroleum imports.

The chemical industry argues that raising the price of oil will not increase domestic production. It says a new fee or tax would hurt economic growth, devastate the industrial competitiveness of the chemical, plastic and other industries and cost hundreds of thousands of Americans their jobs.

The Harvard study, co-authored by Harry

G. Broadman and William W. Hogan of the Energy and Environmental Policy Center, charges that the market price currently paid for imported oil by US consumers does not reflect the true cost of dependence on insecure sources of oil supply.

"Our proposed fee should be thought of as an insurance policy against the risks of future disruptions from the Middle East," the authors say.

Impositions of a large fixed fee on imports, which would be matched by increases in the price posted by US producers, would reverse the trends in overall consumption and domestic production. The study calculates that the tariff required to bring about an "optimal" level of US oil imports is between \$10 and \$11 a barrel.

"Rather than advocating protectionism for the US oil industry, what we are calling for is protection for the consumers against future oil shocks," the authors say.

Because the market price of US oil imports does not reflect the total cost, more oil is used by consumers than is optimal, the study notes. Similarly, the amount of oil produced in the United States is less than is optimal.

The Reagan Administration has so far resisted calls for a tariff on the grounds that it would be inconsistent with its free market policy.

Continued on Page 16

Du Pont to Sell Sodium Silicate Unit

E.I. du Pont de Nemours & Co. last week announced plans to sell its sodium silicates business to Power Silicates Inc., a subsidiary of Power International Limited of Melbourne, Australia. The merchant silicates business, while mature and relatively flat over the past several years, has recently been showing growth potential in a number of areas.

Du Pont's proposed sale includes company patents, technical know-how, marketing information, inventories and manufacturing facilities in Augusta, Ga., Fortville, Ind., and Pineville, La. Du Pont will continue to produce sodium silicates for internal use at its East Chicago, Ind., plant.

The three plants being sold have a combined capacity of about 70,000 tons per year of anhydrous and liquid sodium silicates. The East Chicago plant can make up to 35,000 tons per year.

Du Pont has internal applications for silicates in the production of its "Ludox" colloidal silica, titanium dioxide stabilization, and the production of silicic acid. The company, through a joint venture with EKA AB of Sweden, is building a plant in Augusta, Ga., that will produce silicic acid.

Du Pont says the sale to Power Silicates is scheduled to be completed by the end of this month. Du Pont will continue to be involved

involved in production for at least another six months, however.

Du Pont says sodium silicates represent less than one-tenth of one percent of the company's sales.

Continued on Page 30



David S. Hollingsworth, who has been named to succeed Alexander F. Glacco as chairman and chief executive of Hercules Inc.

Nickel Embargo's End Declared by Sec. Baldrige

The US and the Soviet Union have reached an agreement that is expected to end the embargo on US imports of Russian nickel, says Commerce Secretary Malcolm Baldrige.

Secretary Baldrige announced the agreement in principle with Soviet Foreign Trade Minister Boris Aristov after two days of talks were concluded between members of the joint US-USSR Commercial Commission, a panel set up in the early 1970s to improve relations between the two nations.

The Treasury Department, which administers the embargo, has accepted the Soviet invitation to enter into immediate negotiations with representatives of the Soviet government to work out the specifics of the deal, according to Secretary Baldrige.

The US produces no pure unwrought nickel and is 100 percent dependent on imports.

Secretary Baldrige also says the two sides have agreed to give American companies better access to Soviet enterprises in areas such as chemicals, food processing, iron ore

beneficiation, coal slurry pipelines and irrigation equipment.

"This will not by itself necessarily guarantee US sales, but it will continue the process of improving American access to the Soviet market that we began last year," says Secretary Baldrige.

The secretary says all of these projects will be compatible with US and multinational technology transfer controls. The Soviets are expected to ease regulations which currently prohibit US companies from engaging in joint ventures with state-controlled enterprises.

Secretary Baldrige and Minister Aristov also agreed to hold the next session of the Joint Commercial Commission in Moscow next year.

"I look forward to its contribution to the expansion of our trade and to better US-Soviet relations generally," says Secretary Baldrige. "Both President Reagan and General Secretary Gorbachev feel that trade can be one of the elements leading toward improved relations."

Grace Finds Trichloroethane Has Contaminated Two Wells

W.R. Grace & Co. told the Maryland health department last week that a routine inspection of its Columbia, Md., research laboratory revealed amounts of trichloroethane in excess of Federal environmental standards.

Grace said the tests showed that TCE equaled 50 to 380 parts per billion in two of 13 wells at the facility. Environmental Protection Agency says amounts exceeding 5 parts of TCE per billion are unsafe.

The source of the contamination has not been determined yet, although the company and state and county health officials are investigating. TCE is a cleaning agent primarily used to remove grease from machinery and is one of the more common pollutants found in US water.

A Grace official said the Columbia wells were free of the chemical when they were checked in September. The wells are tested twice annually for certain contaminants, and weekly or daily for others.

Local health officials are testing the well water of houses in a surrounding residential

area. An initial study of the wells at the research laboratory and the surrounding area indicated that widespread contamination is unlikely because a third well located downhill from the polluted wells showed no traces of TCE.

According to a spokesman for the Maryland Office of Environmental Programs, the state may order Grace to conduct a full environmental inspection of the Columbia facility. The laboratory is the company's headquarters for engineering, biomedical and biotechnical research.

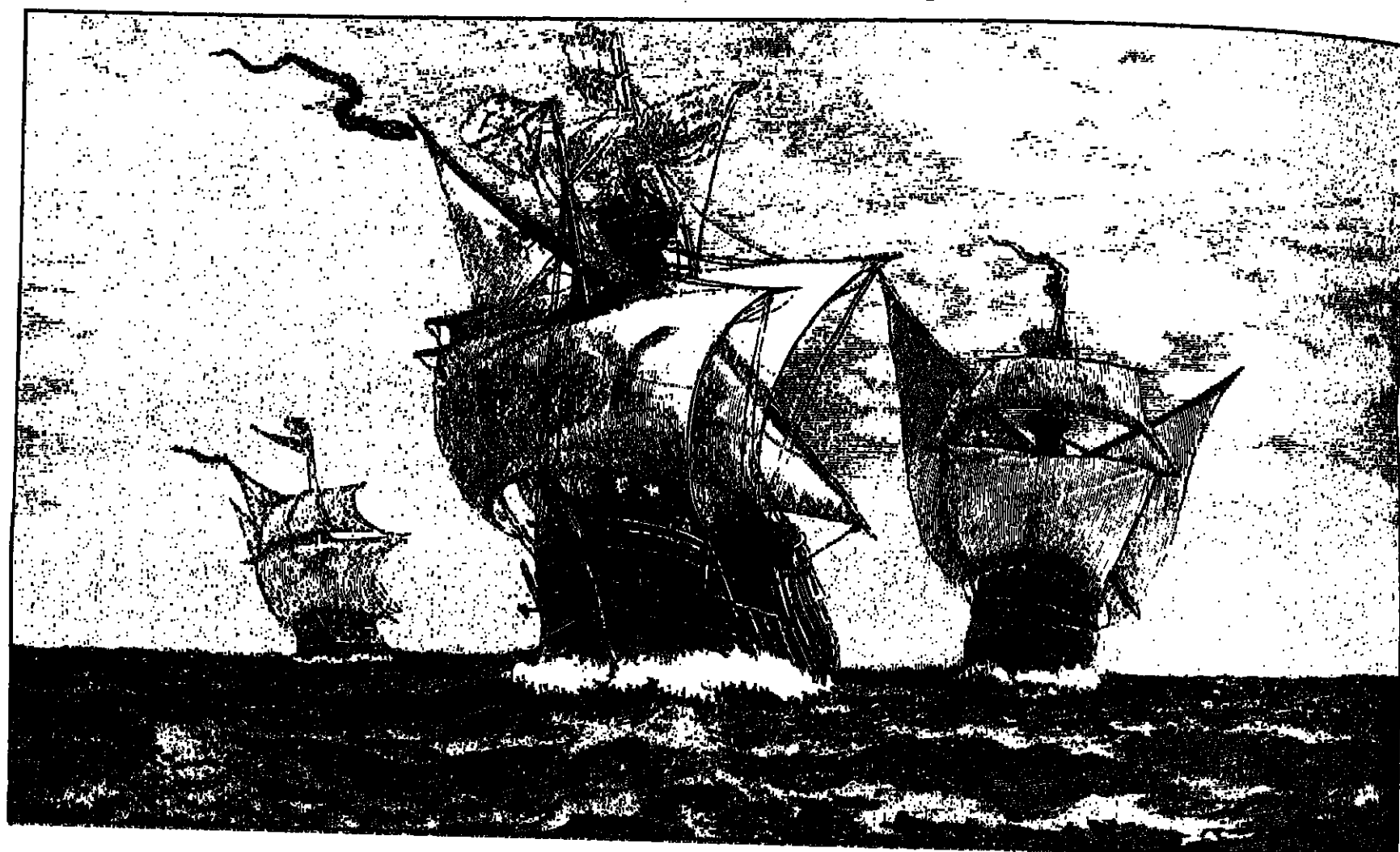
The facility is licensed by the state to store hazardous substances, including TCE.

Chevron Doubling

Chevron Chemical Company announced last week that it plans to more than double the capacity of its normal alpha olefin plant at Cedar Bayou, Tex. The company says it will build a 300-million-pound-per-year facility to be brought on stream in 1990. The unit will be designed to be expandable to 500 million pounds per year.

JAN 15 1987

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p-Toluenesulfonate
Benzyl Chloroformate
p-Nitrobenzyl Chloroformate
Trichloroethyl Chloroformate
Isobutyl Chloroformate
Secondary-butyl Chloroformate
Ethyl Chloroformate
Pivaloyl Chloride

Carbonyl Diimidazole
Diisopropylethylamine
N-(Benzoyloxycarbonyloxy)succinimide
Amino Acid NCA's (N-Carboxyanhydrides)
Dipeptides



News Capsule

Gulf Resources Bid

Gulf Resources & Chemical Corporation dropped its bid for Imperial Continental Gas Association last week after UK authorities said the proposed acquisition would be subject to regulatory review that could take up to five months. The company is said to be considering a re-bid, among other options.

Marion Application

Food & Drug Administration has approved Marion Laboratories Inc.'s new application (NDA) supplement for 90 mg and 130 mg, "Cardizem" angina tablets. The company plans to introduce the new dosage forms in the first quarter of next year. The drug is currently available in 60 mg. and 80 mg. tablets.

Amex Consolidates

Amex Inc. says it will consolidate all its research and development activities at its research laboratory in Golden, Colo. The move will begin immediately and will involve the gradual movement of research programs currently being carried out at the Ann Arbor, Mich., research laboratory.

Pharm Expands Program

Pharmaceutical Manufacturers Association will expand its communications efforts to help the pharmaceutical industry increase public understanding of its products, services and contributions to health care, the trade group says.

TVA Cuts Work Force

Tennessee Valley Authority plans to rework fertilizer plant operating force at Ecote Shoals, Ala., by about 50 workers. The agency is asking for volunteers for early retirement. "The distressed fertilizer market is forcing us to make these cuts," TVA says.

Phibro Plans Investment

Phibro Energy is reportedly negotiating an agreement to become a joint venture partner with Petroquímica Austral Argentina in a methanol project at Rio Grande, Tierra del Fuego. Phibro Energy, a subsidiary of Salomon Inc. in New York, trades a variety of petrochemicals, including ethanol.

Gas Recovery

Production and sale of gas began December 21 at the first landfill gas recovery facility in Texas, it was announced by EGS Energy Inc. The processed methane gas, which is the principal component of natural gas, is being sold to the Houston Pipe Line Co., a subsidiary of Enron Inc. The gas processed at the plant will meet the annual energy needs of 18,000 households in the Houston area.

Harshaw/Filtrol Acquires

The Harshaw/Filtrol Partnership of Cleveland, Ohio, says it has acquired a line of metal finishing chemical products, formulas and trade names from MacDermid of Bristol, Inc. of Plymouth, Conn. for an undisclosed price. The MacDermid of Bristol products acquired include specialty surface preparation chemicals for the metal finishing industry and will be manufactured, warehoused and sold from an existing facility in Plymouth, Conn. Harshaw/Filtrol says it will employ some sales and technical personnel previously associated with MacDermid of Bristol.

Ogden Acquires

Ogden Corporation says that a newly formed subsidiary Ogden Environmental Services, Inc., has acquired the proprietary circulating bed combustion technology owned by GA Technologies, Inc., of La Jolla, Calif. According to Ogden, this technology incinerates non-radioactive hazardous waste. It has received the first permit issued to private industry by the Environmental Protection Agency under the Toxic Substance Control Act, covering the incineration of PCB's on a nationwide basis.



Armand Hammer

Cyanamid Sees Steep Increase In Net Earnings

American Cyanamid Company is projecting earnings from continuing operations and net earnings for 1986 in the range of \$4.30 to \$4.35, an increase of more than 70 percent over earnings from continuing operations a year earlier.

In a presentation to the financial analysts of Philadelphia, George Sella, Cyanamid's chairman and chief executive officer, said that worldwide sales are expected to be approximately \$3.82 billion, an increase of about 8 percent over sales of \$3.45 billion in 1985.

Mr. Sella said that as a result of extensive restructuring of the company, approximately 75 percent of operating earnings in 1986 will come from the company's agricultural and medical operations.

Operating earnings of the medical segment are expected to be approximately \$175 million, up 23 percent from \$145 million last year, while worldwide sales are expected to increase 23 percent from \$1.187 billion to \$1.437 billion.

3M, NASA To Conduct Tests in Space

3M Company and the National Aeronautics & Space Administration plan to conduct 62 materials processing experiments over a 10-year period aboard the space shuttle. The experiments will be in the areas of organic and polymer science.

Under an agreement signed this month, any material produced or process developed will be for research and development purposes, with NASA and 3M as co-equal, "cooperative participants."

The agreement further states that it is the "intent of both parties that any promising results arising from this joint endeavor will result in commercial production and sales."

NASA says it will schedule the 3M experiment flights on a "space available" basis. Assignment of specific experiment flights will be contingent upon negotiation of individual task agreements.

The agreement calls for two experiments each year in the shuttle orbiter middeck over a 10-year period, two experiments a year in the cargo bay during the first three years of the agreement, and six experiments a year in the cargo bay from the fourth through the ninth year of the agreement.

Occidental To Sell Business to Henkel

Occidental Petroleum Corporation has signed a definitive agreement to sell to Henkel Corporation the specialty chemicals business Oxy acquired through the purchase in September of Diamond Shamrock Chemicals Company. Financial terms of the sale to Henkel have not been disclosed.

Completion of the transaction, which is subject to regulatory approval, is expected early next year.

Armand Hammer, chairman and chief executive of Occidental, said the sale to Henkel is part of Oxy's previously announced program to dispose of assets acquired from Diamond Shamrock that do not fit with the long-term strategy of its chemical business.

In addition to the specialty chemical business, Occidental expects to sell a co-generation facility in Texas, which it would then lease back.

Occidental will continue to evaluate other parts of Diamond Shamrock "to see what doesn't fit," the company said last week.

Dieter H. Ambros, chairman of Henkel, said the specialty chemicals business makes an "ideal fit" with his company, saying it will "significantly strengthen the present \$288 million annual sales of Henkel Corporation,

the US operation of Henkel KGaA, by providing a broad marketing and service organization to accelerate the transfer of Henkel's European-based expertise in applied chemistry into the US."

The specialty chemicals business, based in Morristown, N.J., supplies products to the pulp and paper, textile, paint and coatings, leather, construction and agriculture industries. The business has worldwide sales of approximately \$180 million.

The operations consist of five manufacturing plants in the US and foreign operations in Canada, the UK, Norway, France, Spain, Taiwan, Australia, Japan, Italy, Mexico and Colombia. The business has approximately 1,100 employees worldwide, with 750 located in the US.

Henkel's parent company, based in Dusseldorf, West Germany, is a multinational producer of consumer products and specialty chemicals, with sales in excess of \$4 billion.

OxyChem, the chemicals operations of Occidental, produces industrial and specialty chemicals, plastics and resins, and agricultural products. OxyChem operates more than 50 manufacturing plants with more than 12,000 employees, and has annual sales in excess of \$2 billion.

'Contac' Makes Comeback

SmithKline Beckman Corporation's "Contac" cold medication more than regained its market share after a five-month absence from retail shelves, the company said last week.

Disclosing results of a survey conducted by A.C. Nielsen Company, SmithKline Beckman said "Contac" accounted for approximately 11.8 percent of the US cold medicine market in September and October, compared to 8.7 percent before the product was withdrawn from the market in March because of lampering. The product was reintroduced in August.

According to the Nielsen survey, "Contac" ran even in terms of market share with Burroughs Wellcome Company's "Acified," while "Sudafed," another Burroughs Wellcome product, captured 11.3 percent of the cold medicine market, followed by A.H. Robins' "Dimetapp", with an 8.1 percent market share.

Burroughs Wellcome and Robins declined to comment on the survey results, both saying they hadn't seen the survey itself. As a rule, the firms added, they do not comment on market share.

In addition to "Contac", SmithKline Beckman also removed its "Teldrin" allergy medication and "Dietac" diet medicine in March. The company spent \$50 million on the recall of the products and the reintroduction of "Contac" and "Teldrin". The company decided to drop "Dietac", which it describes as a "very minor" product.

Most of the recall and reintroduction costs were attributed to "Contac", which is now available in capsule, caplet and liquid form. "Contac" sales in 1985 totaled \$60 million in the US.

Ampacet Europe Starts Up Belgian Plastics Additives Plant

Ampacet Europe has formally put on stream a new plastics color and additive production plant at Messancy in Southern Belgium.

When the new facility is fully operational, (in January, 1987) it will have the capacity to produce 20,000 tons of product a year and room for incremental expansion to 30,000 tons. To date Ampacet has spent \$17 million to build the new facility. Construction started eighteen months ago.

According to David Well, president of Ampacet, the company already has 65,000 tons of capacity at three plants in the US specializing in polyolefins and some engineering resins. In addition to the new plant in Europe, Ampacet is planning to construct a new plant in Ontario, Canada next year.

Mr. Well says that manufacturing requirements in Europe are somewhat more demanding than in the US, and that the experience gained at Messancy will be used to upgrade the company's North American manufacturing techniques.

He predicted that during the next three years Ampacet will double its worldwide sales.

Explaining the decision to build a production unit in Europe, Mr. Well noted that Ampacet has been serving the market there for twenty-five years, through a network of exclusive distributors. He cited the disruptive

fluctuations in the value of the dollar as one reason for building a plant there. Another was a desire to get closer to raw material sources. A third was the need to be closer to customers. The company will continue to

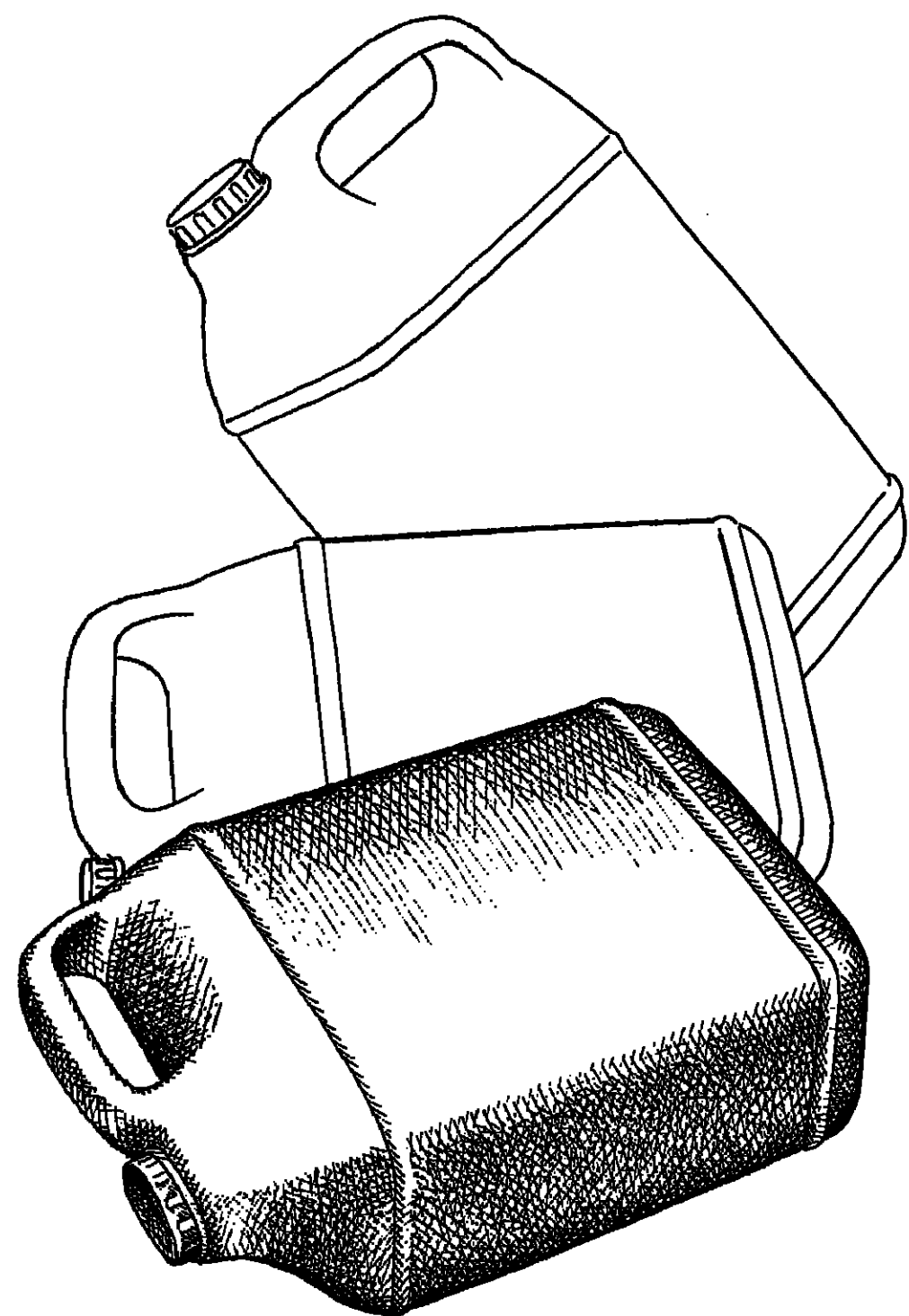
Continued on Page 24



AMPACET EUROPE: The four sites of the company's new production facility at Messancy in Southern Belgium.

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OILS, FATS & WAXES

Palm Oil Pricing Suffers From Lack of Consumer Interest

Palm oil pricing is slipping as Malaysian producers are beginning to respond to the slackened interest seen in the world market. Despite the weakening price, consumers are continuing to buy out of the palm oil market.

From late October through the first days of December, RBD palm oil prices mostly ranged between 18 and 18 1/4 cents per pound, seldom deviating from this range. For the past two weeks, though, palm's position noticeably faltered, undermining the stability seen in that market for the previous six weeks.

The initial rise in palm oil pricing was said to be partly the result of speculation that it would be needing large quantities of vegetable oil, presumably palm. Instead, Indian buyers took soybean and rapeseed oil prices, and bought palm only irregularly.

For India's activity is thought to be the reason for the current decline in price. It is said to be trying to re-sell some of its vegetable oil stocks to the world market. It overbought on soybean and rapeseed oil, and numerous sources report that India is actively seeking buyers for these oils.

RESELL THREATENED
The "They're threatening to re-sell palm oil occasionally do," says an industry source who notes that it remains to be seen if they will do so. What is clear, though, is that the need of the largest world buyers of palm oil has not made any purchases in recent weeks, signalling the Malaysians that they need to make a move to boost sales.

In addition, Malaysian producers are seeing that US buyers have also cut palm oil consumption. Since the latest price rise in October, US oil consumers have shied away from palm, to the point where many companies were re-selling their forward palm oil contracts and filling their oil needs with less expensive domestic soybean oil.

Palm oil stocks in the US at the beginning of November totalled 68.6 million pounds, down from the figure one month before of 71.1 million pounds.

The present fall in price has not yet induced US consumers to come back into the palm oil market, according to industry sources. "People who sold off old positions a few weeks ago are not ready to buy new oil," says a trader.

Referring to the "holiday doldrums," sources say that vegetable oil buyers are being put, apparently satisfied with their current supply levels.

Market players are not expecting the price

of palm oil to firm in coming weeks. As Malaysian producers continue to try to win back business from an indifferent market, pricing is expected to remain weak. "The general feeling is that (the price) will drop a little further," says a source, who voices doubt about the prospects of increased business for the Malaysians any time soon.

VEGETABLE OILS

COTTONSEED OIL — The latest rise in price on this oil seems to be holding firm, despite the lack of consumer interest seen in

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1986

CHANGES/UP

Greases, white, choice, tanks, divd, NY, 114c. per lb.
Greases, yellow maximum 10%, 11c. tanks, 114c. per lb.

Lard, loose, bulk tanks, Chicago divd, 11c. per lb.
Palm oil, NY, 114c. per lb.
Tallow, inedible, fancy, tanks, divd, NY, 1c. per lb.
Tallow, inedible, bleach, tanks, divd, NY, 1c. per lb.

CHANGES/DOWN

Coconut oil, NY, 114c. per lb.
Peanut, 50% bulk, SE, \$10 per ton
Peanut oil, Southeast (restricted), 1c. per lb.
Soybean, 44% bulk, Decatur, \$16.80 per ton
Soybean oil, Decatur, 1.04c. per lb.

OILS, FATS INDEX

The Oils, Fats & Waxes index reflects the prices of 11 representative materials in this sector and the quantity of each produced in 1985.

Dec. 12, 1986 79.50
Dec. 5, 1986 85.83
Nov. 14, 1986 81.81
Dec. 13, 1985 87.94

Chemical Prices Start on Page 38

the market lately. The price has been climbing since October, when the price started out at 14 1/4c. per pound. Now, two months later, it is close to 18c. per pound, and not expected to weaken appreciably anytime soon.

The most recent increase in the pricing was due largely to dealers having difficulty covering their short sales. Sales were made weeks or months ago based on expectations of more availability of oil than actually appeared on the market. Consequently, dealers had to scramble for the scarce material, pushing the price up, according to an industry source.

The shortness of supply is due partially to the government's reduced cotton acreage program, and also to weather-related problems with cotton yield this year. Because of this, some crushers are said to be going on a 10/4 schedule, running for 10 days and shutting down for four, instead of the usual seven-day a week running schedule. In this way cottonseed crushers are hoping to stretch their production period for longer than they might otherwise be able to do.

PEANUT OIL — The market for this oil has been trading down lately from previous levels, reflecting the relative lack of interest that has been seen for peanut oil. One trader explains the drop in price by saying, "We went for a good period without any trading at all to indicate a (price) level — when the market came back it was at a lower level."

The decline in consumption is attributed to the usual end-of-year slack in demand in the oil market. Also a factor is the rather heavy buying that took place in the latter part of November, which allowed buyers to round out their stocks for the duration of the year, says a source.

Previously the price had been rising fairly rapidly, with some players speculating that it might become even with the price of imported peanut oil, which generally serves as a cap on domestic oil pricing. Because of the high prices that have been seen in this market, export business has been non-existent, a

FRIDAY SPOT PRICES

MARKET CLOSE DEC. 12, 1986

CRUDE VEGETABLE OILS

Corn oil, NY lb. .31
Corn oil, Pacific lb. .31
Corn oil, Midwest lb. .31
Soybean oil, Valley lb. .21 1/4
Soybean oil, Minneapolis lb. .18
Soybean oil, NY lb. .25
Soybean oil, Southeast (restricted) lb. .27
Soybean oil, Decatur lb. .1413

REF. VEGETABLE OILS

Corn oil, L.V., NY lb. .28
Corn oil, Pacific lb. .30
Soybean oil, Jumbo tanks, NY lb. .28
Soybean oil, Jumbo tanks, NY lb. .3280
Soybean oil, NY lb. .1908

OLIVE OILS

Corn oil, 14% bulk, Memphis ton \$180
Corn oil, 14% bulk, SE, Fargo ton \$110
Soybean oil, 44% bulk, Decatur ton \$180
Soybean oil, 44% bulk, Decatur ton \$147.10

FATS & GREASES

Greases, white, choice, tanks, divd, NY lb. .13
Greases, yellow maximum 10%, 11c. tanks lb. .11 1/4
Lard, loose, bulk tanks, divd, Chicago lb. .14
Tallow, inedible, fancy, tanks, divd, NY lb. .14 1/4
Tallow, inedible, bleach, tanks, divd, NY lb. .14 1/4

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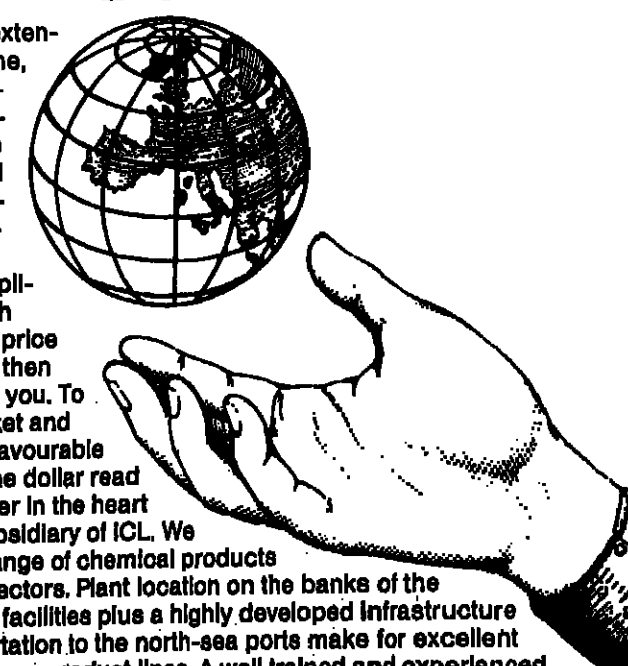
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OILS, FATS & WAXES

condition not expected to improve in the near future.

RAPESEED OIL — The price of this oil is quoted at 52 1/4 c. to 56 1/4 c. per pound, in drums, with one dealer suggesting a stronger price range of 54 1/4 c. to 56 1/4 c. per pound. Business is said to be brisk on both high and low erucic acid varieties. Domestically, "Business is good, people are buying it — our business is growing," says an industry source.

Dealers in the US are continuing to complain about the inexpensive, low-quality rapeseed oil of varying acid content seen here and in Europe. "We are still shipping material to Europe," says a source, "but that cheap material is playing havoc with the European market."

North American high erucic acid rapeseed oil is said to be running at acid content levels of 60 percent to 54 percent. The low erucic material, meanwhile, is said to be growing in

popularity, largely as a result of the new rapeseed made a few months ago by a buyer of vegetable oils. "Interest in low erucic acid rapeseed oil is growing rapidly," says a source. "Procter & Gamble did nothing but help in the US," says a source.

TUNG OIL — The price of imported tung oil in New York is quoted between 31 c. and 33 c. per pound, in tanks. The market for oil is described as steady, with demand normal levels. "The market is very healthy," says an industry source. No change is expected in the market until next month when higher prices tend to be seen, says a source, who notes that rumors of a short crop should be confirmed or proved wrong at that time.

FISH OILS

MENHADEN OIL — The price of menhaden oil is quoted at 12 c. per pound on the Atlantic Coast for crude material in tanks. The price at Gulf ports is quoted at 13 c. per pound, same basis.

Supplies are said to be holding up, despite the fact that production season in the US has ended. "Producers inventoried enough oil to meet demand," says an industry source, who notes that demand is "fairly good" at present.

There is said to be very little European interest in US menhaden oil because of large purchases recently made from Japan. Japan made an aggressive move downward in price, says a source, allowing them to sell heavily to European buyers.

Limited inventories have temporarily slowed sales from Japan, though, with recent sales to Europe expected to be high last for a while. "The Japanese have just about taken themselves out of the market — their offers are few and far between," says a source, who notes that tight supplies will probably lead Japan to raise prices when they do begin selling again.

Color Additives Okayed by FDA

Food & Drug Administration has issued a final rule, effective January 1, permanently listing color additives for use in coloring ingested drugs and cosmetic lip products, as well as externally applied drugs and cosmetics.

The agency says it concluded these uses of the colors are safe. The action marks the first time FDA has applied the *de minimis* policy to an ingested use of a color additive.

Earlier, the agency permanently listed Yellow 6 for use in foods, drugs and cosmetics. Because the color may cause an allergic reaction in a small segment of the population, foods and drugs which are administered orally or nasally must declare the presence of Yellow 6 on their labels.

The agency said there are no reports of reactions to the chemical from external application.

Reds 8 and 9 may be used in externally applied cosmetics in amounts consistent with good manufacturing practices. In ingested cosmetic lip products, the colors may be used in concentrations up to 0.1 percent by weight of the finished product.

Cosmetics, Toiletory & Fragrance Association, the petitioner for the color, had requested that lip products be allowed to contain the colors in a 2 percent concentration.

Shintech's K-Bin

Continued from Page 3

sents "the first step in Shintech's planned diversification in the US, building on Shintech's success in producing and marketing high-purity PVC resins."

"The new K-Bin plant will produce 20 million pounds of PVC compounds per year initially, and has been designed to allow for substantial expansion," Kanagawa states. Based in Freeport, Tx., the facility will produce compounds using technology derived from Shintech's parent company in Japan. Shin-Etsu Chemical Company Ltd. The company says that Shin-Etsu's strength in polymer science should give K-Bin "an added ability to provide profitable technical assistance to its customers."

Joseph L. Bravner, president of K-Bin, previously served as director of manufacturing for Shintech's Freeport PVC plant.

AROMATIC ORGANICS

Maleic Balance

Continued from Page 3

pounds and consumption reaching approximately 397.5 million pounds. MA producers say that the market this year has been on the tight side, due in part to production outages during the first half of the year.

There was pressure created by those producers, says one producer, and although producers are back to more or less normal operations, "he believes that effects of the tightness would carry over into next year."

Some maintenance in the industry has been deferred, says this producer, pointing to a refinery who had been expected to take a shutdown in the Fall. Catalyst changes in the refinery next year along with two weeks of downtime needed by Denka to tie up its new capacity should keep the market tight in balance, says another producer.

The other producer concedes that supply and demand are "a little more comfortable" but that all units are operating fully, and fears that business during the first quarter tends to be on the slow side.

The market "could get a little sloppy during the first part of the year," depending on how actively buyers build inventories in anticipation of the usual business pickup in the Spring, he says.

Producers report some year-end competitive posturing, but say it is to no extent out of the ordinary. "Any good purchasing agent will talk up a price decline" during contract negotiations, says one producer, but "one or two excursions" to meet competitive situations, "there is stability in the market, and we feel pricing should stay firm in it" even though feedstock butane has been weak.

PRICING FIRM IN '87

Another producer concurs that pricing is firm going into the new year. "We have a strong stance, and see no reason for prices to deteriorate when you've got a solid plant," he says.

MA pricing in the industry is 53 cents per pound, and producers agree that discounting is at a level, on an order of 5 to 10 percent, has been fairly steady the past several years.

After several years of poor profitability, the maleic market has turned around," comments one producer. It is observed that pricing "has gotten away from being feedstock-driven (and towards) the value of the product in the marketplace."

The polyester resins market accounts for over half of the maleic anhydride consumed, and is expected to grow at a 4 percent to 5 percent annual rate. Major polyester resin applications include automotive, construction and construction industries.

The other major markets for maleic anhydride are lube oil additives (11 percent of total), fumaric acid (10 percent), and agricultural chemicals (8 percent). These applications are seen as more mature, and one producer estimates a growth rate of only 1 percent per year for the lube oil and agricultural markets.

For the month, "they have met our price, so there is no need for us to move," says the source, adding that the company continues to see "a value in consistency" in pricing.

The spot benzene market's firming trend

AROMATIC ORGANIC OUTPUT

US INTERNATIONAL TRADE COMMISSION NUMBERS POUNDS/GALLONS.

	3rd Qtr. 1986	9 months 1986	9 months 1985
Benzene	194,780	588,502	585,421
Phenol	388,810	1,024,748	1,040,915
Phenol acid, dist. as such (100% base)	208,119	617,588	606,880
Phenol acid, mixed cresols	30,076	71,036	65,481
Phenol, mixed cresols	948,332	2,865,384	2,833,288
Phenol, mixed cresols, 2,4,6-trimethyl	481,047	1,578,382	1,380,048
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl	2,281,081	6,665,680	6,437,881
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	87,580	260,888	284,448
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	698,246	2,149,270	2,112,910
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	224,240	681,376	622,488
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	1,898,081	5,776,030	5,685,277
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	2,051,214	6,187,368	6,324,082
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	208,522	570,571	524,582
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	184,003	489,885	475,370
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	208,173	587,282	583,814
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	214,182	584,784	531,579
Phenol, mixed cresols, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl, 2,4,6-trimethyl	1,510,980	3,788,922	3,474,890

Figures may not equal the sum of the monthly figures due to fiscal year revision.

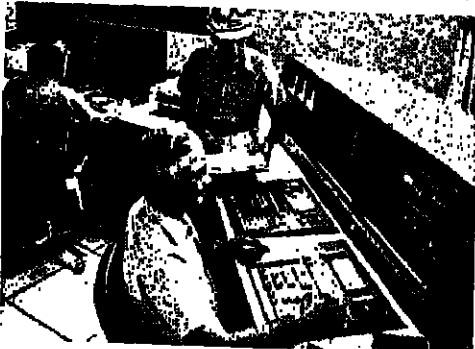
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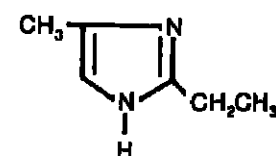
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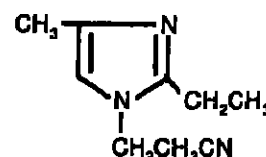
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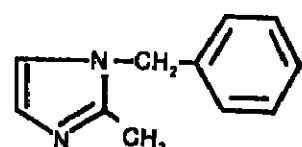
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AROMATICS

held course last week, as the price reached the \$1.00-per-gallon-level. Market sources point to production outages in recent months and strong styrene demand as prime factors in the market.

It is noted that Shell has resumed normal operations at its Deer Park facility which experienced a mechanical problem around the end of November.

A trader attributes Shell's need to buy substantial amounts of material in recent weeks in part to its supply arrangement with Huntsman Chemical Corporation. It is said that Shell had been storing up benzene for several months prior to the final settlement of Huntsman's acquisition of American Hoechst's styrene business in March. "It has come to light this month," says the source, that Shell "has worked off their cushion."

The spot toluene market was quoted last week at 89c. per gallon, unchanged from the week before. Spot xylene was said to be holding fairly steady between 78c. and 80c. per gallon.

Orthoxylene spot pricing was quoted last week at 13 1/4c. per pound, a price that has stabilized in recent weeks after a firming trend. There is some tightness in the market, says one producer.

The paraxylene spot market was quoted last week at 16 1/4c. per pound. Downward pressure on pricing in recent months has been related to the startup of two Japanese facilities, one last month and the other next April. "Contract posturing for '87 has excluded some US producers," says one, and it is noted that one major producer has proposed a 17 1/4c. per pound price for the first quarter. Contract pricing this quarter has been 19c. per pound.

CUMENE — Producers have reported higher pricing this month in response to rising benzene costs. Last month's pricing was reported between 14 1/4c. to 14 1/2c. per pound.

One producer said pricing for the first half of December was 15c. per pound, and for the

second half of the month will be 15 1/2c. per pound.

Another producer reported a first-half price of 15.20c. per pound, and said that he expected to face some competitive pressure at that level. A third supplier observed that there are already market imperfections as a range of pricing the first half of the month between 15c. and 15 1/4c. per pound.

Cumene producers observe that they have encountered a surge in European demand for material in recent months. According to the Bureau of Census figures, total US exports of cumene were 90 million pounds, while the total for 1986 was 57 million pounds.

CYCLOHEXANE — In accordance with the industry-wide pricing formula, the 5c. per-gallon mid-month benzene contract price hike translates into a 4.125c.-per-gallon increase in cyclohexane pricing to a level of \$1.09150 for most producers. At least one producer's posting is 1c. per gallon lower.

NAPHTHALENE SULFONIC ACID — American Hoechst Corporation says it will raise the price of its "Coupler 1" 1,1'-dihydroxy-naphthalene-6-sulfonic acid sodium salt by \$1.00 per pound, effective January 1.

The new price will be \$8.75 per pound, f.o.b. warehouse, up from \$8.75 per pound. The company attributes the increase primarily to higher raw material costs. The product is said to be used principally in the reprographics industry.

PHENOL — BTL Specialty Resins Corporation says it is making an adjustment in its January 1 price increase. As previously announced, selling prices were to move up 4c. per pound, less a 2c. per pound temporary voluntary allowance (TVA).

BTL now says its price increase will be 1c. per pound less a 1c.-per-pound TVA. The company attributes the adjustment to higher benzene costs.

STYRENE — Dow Chemical USA says it is restructuring its styrene monomer pricing. List pricing changes from 26c. per pound to 30c. per pound with a 4c. per pound temporary voluntary allowance. The new price is effective January 1.

Oil Fee Urged

Continued from Page 7

However, the study indicates that there are already market imperfections associated with U.S. oil imports that are not captured by current prices.

For example, because the United States is a large purchaser, the report suggests, the price paid for foreign oil is not independent of how much the country imports. In particular, the greater the volume imported, the higher the price, and vice versa. Importing, this means that a given increase in US demand for oil imports leads to a higher price than all pre-existing importers must pay.

Reducing the level — and cost — of imported oil will result in a real saving for the United States, although, the authors admit, redistributing resources throughout the economy will have "winners" and "losers."

However, the authors argue that the gains enjoyed by the "winners" are larger than the losses suffered by the "losers." Therefore, the report will produce positive net benefits for the nation as a whole.

The study considers various tariff instruments, including a variable fee designed to establish a floor price, and concludes that the latter is the most sound option. The authors also reject the granting of special exemptions to particular countries.

Meanwhile a US oil industry executive noted last week that the nation is facing an oil crisis that will effect "everyone in this country — not just the domestic oil and gas industry."

ALTERNATE ENERGY NEEDED

Addressing an oil and gas symposium sponsored by Arthur Andersen & Co., Dr. Ray M. Hunt, president and chief executive officer of Occidental Petroleum Corporation, said he believes that the most serious issue facing the industry is the need to start developing alternate energy sources in order to avert the oil crisis that will come if US dependence on foreign oil is not reduced.

Dr. Hunt predicted that by the mid-1990's, the Organization of Petroleum Exporting Countries will have complete control of oil production and pricing.

"If dependence on imports, he said, will increase as the domestic oil producing industry shrinks and demand grows. He noted that OPEC's market share has increased 20 percent in the past year alone and that the oil price per barrel could hit \$60 by the year 2000.

Another factor contributing to OPEC's future dominance, Dr. Hunt said, is that the Communist-block nations will become net exporters of crude oil, competing with West-coast nations for OPEC oil.

The only solution to this impending crisis, Dr. Hunt said, is for the United States to establish and commit to a program designed to achieve energy independence. The first step would be to make everyone aware that the US is unable to supply disruption and dollar cost. "It's very disconcerting that as soon as we become cheap we again conveniently forget about energy independence," Dr. Hunt stated.

Sulfite Warnings

Continued from Page 5

Sulfites were linked to restaurant foods, especially salads, FDA said.

At the same time, regulations were issued requiring that sulfites be labeled when used in small amounts for baking and other food processing if any sulfites are detectable in the final product. These regulations will be effective January 8, 1987.

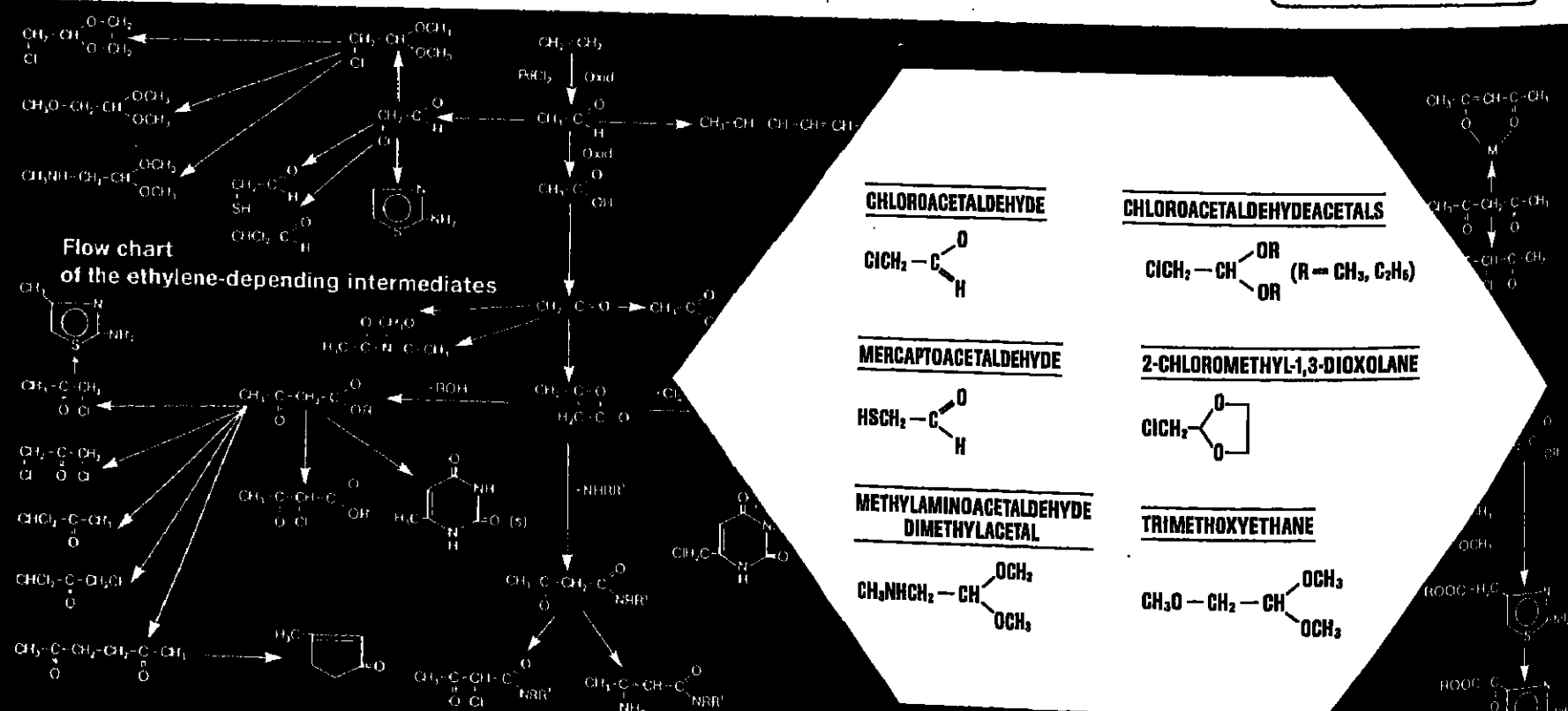
A label statement was already required for sulfites when they were added as preservatives in packaged goods.

The new warning for prescription drugs states the specific type of sulfite used and also that it may cause allergic-type reactions, especially severe asthma attacks, in susceptible individuals, particularly asthmatics. The statement will be required to appear in the "warnings" section of the drug labeling and leaflets that go to physicians and pharmacists.

Sulfites are a group of chemicals used in some drugs and foods to retard spoilage. Besides being used in injectable drugs, such as antibiotics, local anesthetics and corticosteroids, sulfites are also used in some instant solutions and ophthalmic preparations.

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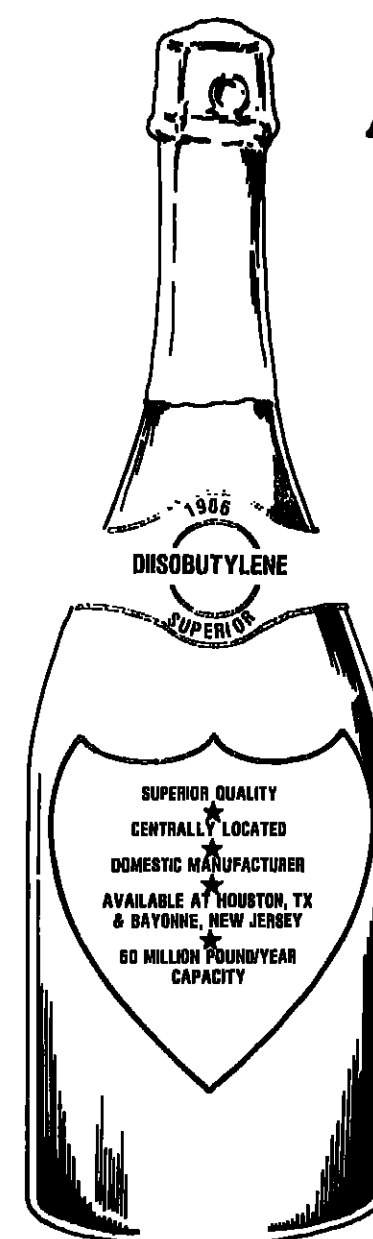
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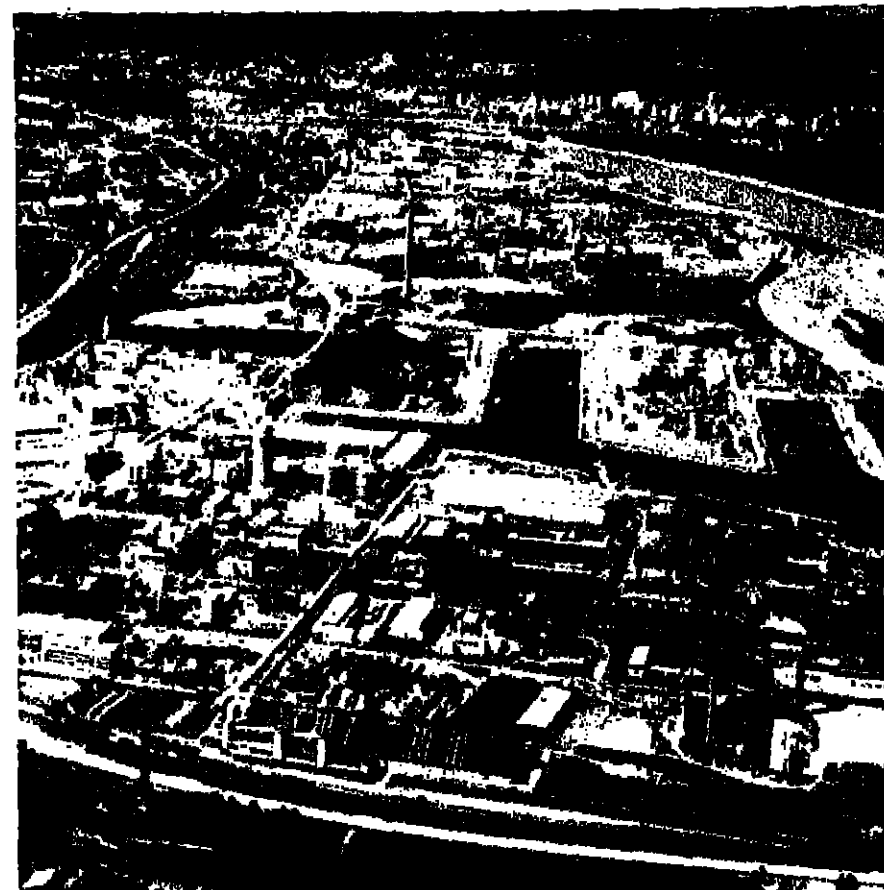
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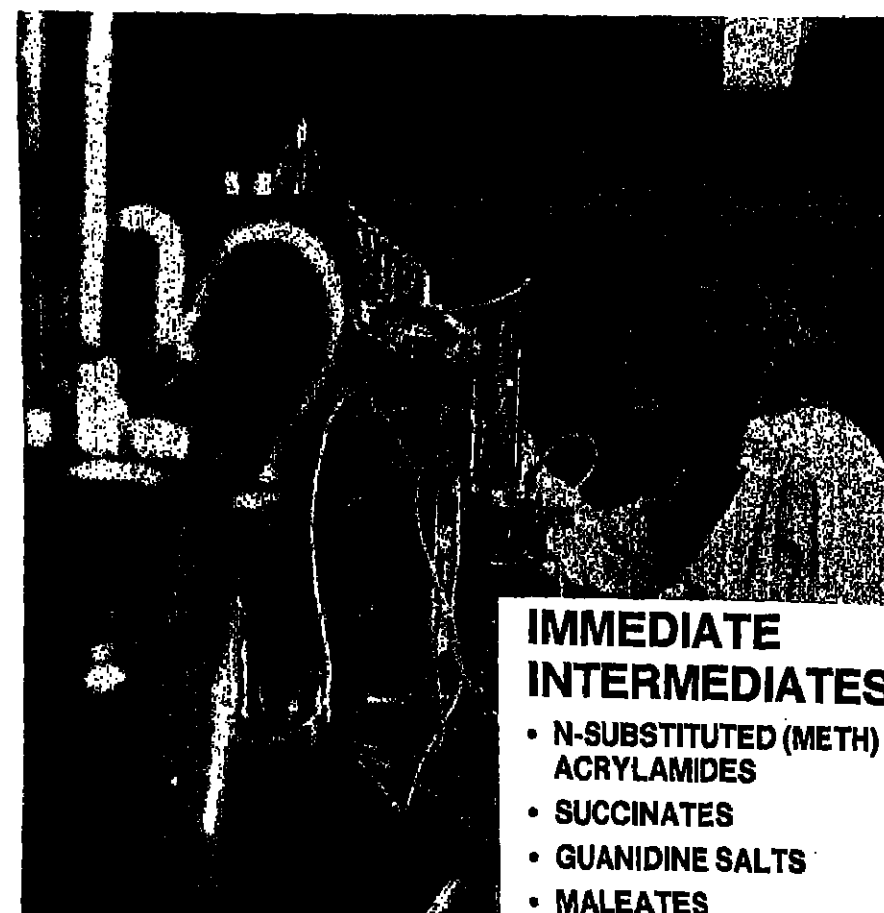
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Allied-Signal Selling Businesses

Allied-Signal, Inc. wants to sell seven operating units with total sales of about \$1.5 billion, and comprising the majority of the businesses in its electronics and instrumentation sector. The businesses to be sold are: Ampex Corporation, Amphenol Products, Linotype Group and the engineered components group businesses, including MPB Corporation, Neptune International Corporation, Revere Corporation and Sigma Instruments, Inc. Allied-Signal expects to complete the sale of all of the operations by mid-1987.

Morgan Stanley & Co. has been retained to assist with the sale of the Linotype Group, Lazard Freres & Co. with Amphenol Products, and First Boston Corporation with Ampex Corporation and the engineered components group.

Edward L. Hennessy, Jr., Allied-Signal's chairman and chief executive officer, says the company has decided to sharpen its focus on its three main businesses: aerospace, automotive and engineered materials, including the electronics capabilities in these core areas.

BASF Slates '87 Spending

In line with a five-year \$1 billion capital expenditure program, BASF Corporation expects to invest \$240 million in 1987, up from \$230 million this year. Major '87 projects include plants for the production of specialty amines and polytetrahydrofuran, as well as an expansion of tetrahydrofuran capacities, all underway at Geismar, La. (CMR, 11/1/86, pg. 9). About 50 percent of the 1987 capital spending will be devoted to cost and efficiency improvements.

The company has completed several projects in 1986, including a doubling of acrylic acid capacity at Freeport, Tex., an expansion in butanediol capacity at Geismar and opening of a new agricultural research center near Raleigh, N.C. The company's sales in 1986 are expected to total \$3.5 billion and overall corporate sales in North America, including Wintershall and Canadian chemical operations, should top \$3.9 billion, the company says.

Asarco to Purchase Kennecott Subsidiary

Asarco Incorporated, New York, has reached an agreement with Kennecott Corporation to purchase the Missouri assets of Kennecott's Ozark Lead Company Division. Kennecott is a wholly-owned subsidiary of Standard Oil Company.

Ozark Lead, located in Southeastern Missouri, comprises a lead mine and concentrator with an annual capacity to produce approximately 100,000 tons of lead and 3,000 tons of zinc in concentrates.

The mine has ore reserves of 23 million tons, with average grades of 5.3 percent lead and 0.5 percent zinc. These reserves are sufficient to support production at capacity for 15 years.

Union Carbide Tender Offer Succeeds

Union Carbide Corporation has received, through a successful tender offer, all the necessary consents to proposed amendments to the indenture to certain senior securities issued during its defense against an attempted acquisition by GAF Corporation.

Carbide said that it has received tenders (including guaranteed deliveries) of approximately 96 percent of the aggregate principal amount of its 13 3/4 percent senior notes due 1993, 14 1/4 percent senior notes due 1996 and 15 percent senior debentures due 2000, pursuant to its offers to purchase all of such securities.

The amendments restore to Union Carbide most of the financial flexibility it had before the debentures were issued.

Union Carbide said late in the week that it has accepted for payment all the securities that were tendered.

Exxon to Sell Reliance Electric

Exxon Corporation has entered into a letter of intent to sell Reliance Electric Company and other companies managed by Reliance to a consortium comprised of the management of Reliance, Citicorp Capital Investors and Prudential-Bache Securities for \$1.35 billion. A definitive agreement is expected in late December.

Exxon estimates that the sale will result in an after-tax gain of \$276 million. Reliance, a manufacturer of motors and other electrical communications and weighing equipment, was purchased by Exxon in 1979 at a cost of \$1.236 billion.

Among the companies under Reliance's management are Gilbarco Inc., a manufacturer of pumps, measuring devices and service station dispensing equipment.

John Morley, who has been president and chief executive of Reliance since 1981, and other key personnel will remain in their positions in this leveraged buyout.

Chevron Expects \$320 Million Charge to Income

Chevron Corporation, San Francisco, expects to record charges of approximately \$320 million against its 1986 four-quarter net income, reflecting a decline in the value of oil and gas properties because of the worldwide steep decline in oil prices. The charges relate primarily to wells in progress where development is no longer economic under present conditions, a spokesman for the company explains.

Chemical Financial Briefs

Revlon Group Incorporated has completed the sale to Johnson & Johnson of the intraocular lens and certain related businesses of Revlon's Frigintronics, Inc. subsidiary for approximately \$100 million. . . . Biotechnica International, Inc., will seek a new collaborator to engineer *Rhizobium* bacteria for use as soybean seed inocula when its current contract with EnlChem Agricultura SpA expires in April 1987.

The AAA-rated senior debt of five units of the Unilever Group have been placed on Standard & Poor's Corporation's CreditWatch with negative implications due to Unilever United States, Inc.'s announced friendly acquisition of Chesebrough-Pond's, Inc., for \$1.1 billion. . . . Gulf Resources & Chemical Corporation, Boston, Mass., has terminated its \$979 million bid for Imperial Continental Gas Association, London, because the offer was referred to the British Monopolies & Mergers Commission by the Department of Trade & Industry.

Ethyl Corporation is offering \$150 million of its 9 3/4 percent debentures due December 15, 2016 at 99.55 percent of their principal amount to yield 9.42 percent. First Boston Corporation, Goldman, Sachs & Co. and Scott Stringfellow, Inc. are co-managing.

Plastics Producers

Continued from Page 5
continue to draw down inventory. In most large-volume plastic markets, Mr. Durand explains, production is currently exceeded by demand, and the average inventory levels have fallen from 35 days to 30 days. If this continues, Mr. Durand asserts, supplies of commodity plastics may tighten considerably.

The largest market for plastics in the US continues to be packaging. SPI estimates that this use accounts for 27 percent of all plastic resins sales. The fastest growing market segment, however, is building and construction, which currently comprises 21 percent of the market.

The growth, attributed to increased sales of pipe and conduit, plumbing fixtures, siding, windows, doors and insulation, may outpace that of packaging in the future, although it will depend on the health of the construction industry and the effectiveness with which plastics producers face environmental and product liability issues.

Another striking growth area is reselling and compounding, grouped by SPI into "other domestic sales." Demand for plastic compounds, many of which go into automotive applications, has doubled since 1978.

In brightest spots to the market this year has been polypropylene, PVC, polystyrene and HDPE, which grew by 8.9 percent, 8.8 percent, 6.7 percent and 5.3 percent, respectively. Lower growth for LDPE this year is attributed to a continuing shift toward use of lower low-density material and a tendency toward thin-walling and downgauging in several molding applications.

EXPORTS ARE STEADY

Although the US export percentage for plastic resins has not changed significantly in the last 10 years, export markets were strong in 1986. Polypropylene exports reached particularly dramatic levels, over 19 percent of total sales and use. Similarly, HDPE exports were up, at 12.6 percent of total sales. The trade deficit for PVC was reversed this year, as exports exceeded imports by 1.5 percent.

Major environmental issues will continue to affect the plastics industry, and future success will depend on producers' effectiveness in communicating with government agencies and environmental groups.

According to Charles O'Connell, president of SPI, a more open constructive link must be forged with traditional "adversaries." In the area of solid waste management, SPI expects to see a significant amount of legislation, particularly involving bottle coding, land deposit and forced recycling.

SPI, in conjunction with soft drink, packaging and grocery product manufacturers, is working to found COPE (Council of Plastics Packaging and the Environment) to actively deal with the solid waste issue. Other pollution, hazard communication standards and workers' right-to-know laws are other important areas, as will product liability.

Combustibility and toxicity are now another area of concern, says Mr. O'Connell, especially now that New York state has voted to continue using small-scale tests to determine plastic toxicity in residential construction.

The industry, he says, must work to relieve a less strident tone, and increased cooperation with special interest groups.

Fertilizer Use

Continued from Page 5

Exports of anhydrous ammonia rose 2 percent relative to October 1985.

Exports of ammonium sulfate are up 10 percent over the same period of 1985. TFI also reports that other nitrogen products decreased. Imports of nitrogen solutions were up 6 percent and imports of solid urea increased more than 100 percent.

Disappearance of processed phosphates rose 4 percent in the monthly comparison. Exports of diammonium phosphate (DAP) and ammonium phosphate (MAP) into domestic markets was stronger in October than in the previous year.

Phosphate production rose 8 percent in October 1986 compared with October 1985, but dropped 3 percent for the year-to-date. Pro-

duction levels of DAP, MAP and phosphoric acid were higher in October.

The ending inventory of DAP rose 24 percent and MAP increased 4 percent, contributing to an overall increase of 13 percent. The phosphate rock inventory was 1 percent higher than in October 1985. Small imports of phosphate rock resumed in October, giving a total of 116,000 tons in the July-October 1986 period. Exports of DAP and MAP were down, totalling 333,000 tons for the month. Concentrated superphosphate export shipments showed improvement, increasing 16 percent over the 1985 year-to-date amount.

Disappearance of potash products dropped 34 percent in October relative to the previous year, and 14 percent in the year-to-date comparison. Standard muriate showed an increase in both comparisons, however.

Production increased in both comparison periods: 34 percent for the month and 19 percent for the year-to-date. Production of granular muriate recorded large increases in both periods.

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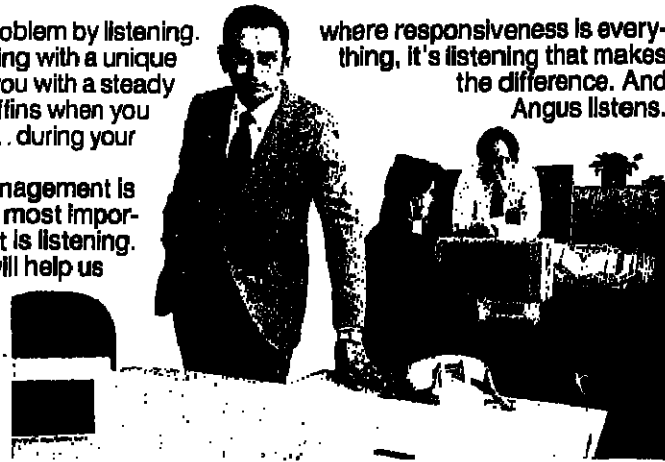
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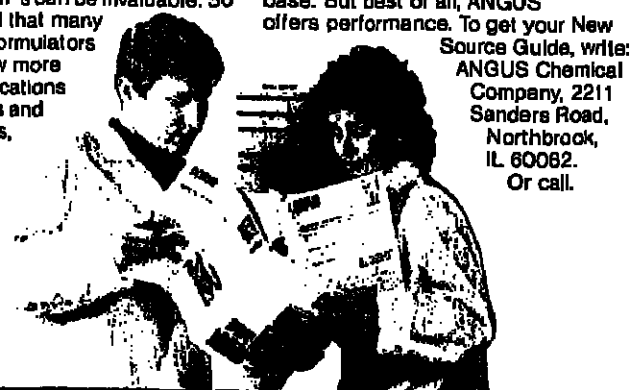
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ALIPHATIC ORGANICS

Chlorinated Solvents Hiked As Market Supply Tightens

The closure of E.I. du Pont de Nemours & Co.'s chlorinated solvents facility in Corpus Christi, Tex. last summer has sharply tightened the global supply-demand balance for perchloroethylene and carbon tetrachloride. As a result, Dow Chemical posted a 2-cent-per-pound price increase on perchloroethylene, effective December 1.

Dow's increase, however, was not fully supported by the industry. Vulcan Materials recently posted a 1-cent-per-pound price increase for perchloroethylene and pushed the effective date back to January 1. Occidental Chemical, another perc producer, also posted a penny price increase, effective December 5 for spot business and January 5 for contract customers.

In the face of these developments, Dow, the largest chlorinated solvents producer in the world, amended its perchloroethylene increase by cutting the hike to 1 cent a pound and moving the effective date back to January 1. PPG, which does not release price announcements, also posted a 1 cent per price increase, sources say.

In addition to hiking perc prices, Vulcan also posted 1-cent-per-pound price increases for methylene chloride and 1,1,1 trichloroethane. Oxy and Dow have also increased prices on these two chlorinated solvents, and LCP Chemicals & Plastics joined the methylene chloride initiative. The methylene chloride increase marks the second price hike on the product since October 1.

A Dow spokesman says Du Pont's Corpus Christi shutdown reduces world supply of perchloroethylene and carbon tetrachloride by 10 percent, and will drive world operating rates up to 90 percent of global capacity. It is this tightness that Dow cites in hiking perc prices.

RIISING RAW MATERIAL

Another factor considered in rising perc prices, as well as methylene chloride and 1,1,1 trichloroethane, sources say, is rising raw material costs, particularly chlorine prices. Chlorine producers successfully boosted prices by \$10 per ton in July, and are asking for another \$10 on January 1.

Another major factor cited in the perc increase has been the solvent's decline in prices during 1986, brought on mainly by a flood of low-priced imports. Perchloroethylene selling prices have fallen from about 23 cents per pound in the first half of 1986 to a recent low of 17 cents, one source says.

In recent months, though, the flood of low-priced imports has slowed. The main source of low-cost imports has been Rumania, but sources say the weak US dollar has prompted a cutback of material shipped from there. Statistics show that total perc imports to the US this year have increased (160 million pounds annualized in 1986 compared to 140 million pounds last year) but most of the material shipped to the US is coming from Dow subsidiaries in Germany, Canada, and Brazil.

This year began as a difficult year for perchloroethylene-carbon tetrachloride producers. Imports had taken a significant portion of the US market and prices were tumbling. In addition, demand for perchloroethylene in its largest end-use, dry cleaning, is on the decline. New dry cleaning equipment has greatly improved perc recycling levels while reducing emissions, causing perhaps a 5 percent to 10 percent annual decline in perc sales volume to the business.

Thus, it was a major coup for producers when Du Pont, the largest user of chlorinated solvents, announced it was shutting its Corpus Christi solvents plant in July and purchasing its chlorinated solvents in the market.

According to sources, every US maker of perc stands to benefit from Du Pont's decision, although large sales volumes haven't

been registered in the second half of the year, because Du Pont has built large stockpiles of chlorinated solvents and fluorocarbons. The real impact of Du Pont's move is expected to kick-in early next year.

Producers cited reduced imports in hiking methylene chloride prices for the second time in three months. Methylene chloride

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1986

CHANGES/UP

None

CHANGES/DOWN

None

ALIPHATICS INDEX

The Aliphatic Organics Index reflects the prices of 20 representative chemicals in this sector and the quantity of each produced in 1986.

Dec. 12, 1986 222.80
Dec. 5, 1986 222.80
Nov. 14, 1986 222.80
Dec. 13, 1985 222.80

Chemical Prices Start on Page 38

ports are entering the US at a \$4-million pace this year (30 million pounds through October), down from over \$40 million pounds in 1985.

As a result, US production of methylene chloride is on the rise in 1986. Domestic output reached 407 million pounds through the months this year, up from 383 million pounds during the first nine months of 1985.

Rising chlorine values were also cited in the methylene chloride price hike. One producer says a 2-cent-per-pound hike posted in October offsets the July chlorine price increase, while the January 1, methylene chloride hike will match chlorine price increases posted for the new year.

Like perchloroethylene, producers say the two methylene chloride price hikes are intended to reverse a year-long slide in the solvent's price. Following what one producer called a fairly successful October price increase, methylene chloride selling prices are currently quoted at 22 cents per pound.

Methylene chloride has suffered in recent years from intense Federal study of the chemical as a suspected carcinogen. As a result, demand has been falling, particularly in the aerosol sector.

Occidental Chemical posts a representative price schedule for the three chlorinated solvents as follows: perc list prices remain 20 cents per pound for distributor sales and 10 cents for consumers; methylene chloride prices are quoted at 20 cents per pound, less a discount of 8 percent and 1,1,1 trichloroethane prices are listed at 19 cents, less an 8 percent discount.

ETHYLENE GLYCOL — Celanese Chemical Company has announced an increase in the selling price of ethylene glycol and diethylene glycol, effective January 1, 1987.

Selling prices for industrial and automotive grades of ethylene glycol are being increased by 1c. per pound, while diethylene glycol selling prices will be increased by 2c. per pound. All other terms and conditions of sale remain the same, and list prices are not changed, the company says.

Producers announced October 1 increases of 2c. per pound on both these products, although only the industrial grade increase was said to have held (CMR, 11/3/86, pg. 21).

METHYL ETHYL KETONE — Celanese Chemical Company has announced a 1c. per pound increase in the selling price of MEK, effective January 1, 1987. All other terms and conditions of sale remain unchanged.

ALIPHATICS

List prices are not changed, the company

POLYOLS — Olin Corporation has announced that it will increase its off-list price for "Poly-G" flexible polyols by 5c. per pound on January 1, 1987, not to exceed the current list price.

The list price for Olin's flexible polyols remains at 70.5c. per pound in jumbo and car quantities. All other terms of sale, including payment, remain unchanged, the company says.

PROPYLENE GLYCOL — Dow Chemical USA has announced an increase in off-list prices for its family of propylene glycols, effective January 1, 1987.

The price increase will be 2c. per pound, not to exceed current list prices, for propylene glycol industrial, propylene glycol USP, propylene glycol, dipropylene glycol-L.O., and tripropylene glycol.

Dow's current industrial grade list prices are as follows: 40c. per pound at Freeport, Tex., and Plaquemine, La.; 41 1/2c. per pound at Joliet, Ill.; and 42c. per pound at Lexington, N.C., Long Beach, Calif., Pittsburg, Calif., and Savannah, Ga.

Prices are f.o.b. shipping point. In addition, temporary voluntary allowance of 2c. per

pound is allowed for industrial and USP grade material shipped from Bayonne, N.J. The bulk to drum differential is 7.5c. per pound.

WHITE MINERAL OIL — The two major producers of white mineral oil and petroleum announced price decreases on the two products earlier this month. Witco Corporation reportedly initiated the move, with Penreco following. New prices are effective December 1.

Prices on all grades of white mineral oil are decreasing by 20c. per gallon. For instance, 180-190 viscosity USP grade material is now \$2.54 per gallon.

Petroleum prices for both companies are dropping by 1c. per pound. For instance, USP 115 white material in tanks is now priced at 29 1/4c. per pound.

One producer notes that the decrease applies only to bulk and truckload shipments. In addition, he says that customers that were already paying off-list prices will drop to the new list price, not the full 20c. per gallon or 1c. per pound.

The price change was effected, says one, to reflect current market conditions. He feels that the new posted prices now reflect actual selling levels. Producers dropped prices earlier this year (CMR, 4/28/86, pg. 18) in response to declining oil prices.

One producer says that 1986 demand for mineral oil has been healthy. He cites grain de-dusting as a new and growing application for the product.

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DRUGS & FINE CHEMICALS

Beta Carotene

Continued from Page 4

dunaliella salina, grown in shallow tanks in the California desert, harvested daily and extracted with natural vegetable oil.

Experimental extractions began as early as 1982 and Microbio has been manufacturing "Provatene" since January 1985. At Kodak, optimism abounds. A spokesman says the company hopes to become a major factor adding, "this is a fairly new field and we are in it on the ground floor." The firm plans to offer beta-carotene suspensions of either 1.4 percent or 3.5 percent, in 180-kilo lots. The company hopes for large-volume contracts, mostly from packing companies where beta-carotene is used as a food additive.

No prices have been set, but they will be higher than those for the synthetic material. Although the new product will be more expensive, the Kodak's spokesman feels confident that there is a market for it. "It is our belief," he says, "that the natural product has more value." He admits, however, that there is no firm evidence as yet to support this claim.

Supply of natural beta-carotene has been dependent on the availability of raw materials. Problems of supply can be caused by seasonal changes, compounded by the fact that some of the materials are imported from remote areas of the world. Raw materials are mostly red palm oil and alfalfa. Occasionally, one source says, there is a good shipment of particularly carotene-rich carrot oil from Israel.

Extraction is a delicate process and it is difficult to get a stable product since beta-carotene is sensitive to heat and oxidation. Also, synthetic carotene producers claim, beta-carotene produced in this way contains a number of impurities, among them the alpha, gamma and delta isomers of carotene. However, customers in the health food market are said to prefer the isomer-containing product for its alleged curative properties.

PRICE A LIMITING FACTOR

One producer of natural beta-carotene with a yearly capacity of about 1,000 to 2,000 kilos feels pricing is a limiting factor. "We can't compete," he says. "Cost at the moment is four to five times the amount for the synthetic product." He adds, "We are only in the business as a convenience to our customers."

A spokesman for the largest producer of synthetic beta-carotene, Hoffmann-La Roche, expressed a "wait-and-see" attitude about the algae extraction plans. "The algae technology is still in the early stages," he says, expressing concern about the purity of the resulting product. He stresses his company's long-time experience with the synthetic production process and the superior purity of his product. "There is no difference between the natural and the synthetic product," he says.

At present, the base price for 30 percent suspension in vegetable oil is \$40.75 per pound. There is general agreement in the synthetic industry that current prices do not reflect increases in production costs. Prices for beta-carotene have not been raised for several years.

For the immediate future, Roche expects growth development in the area of pharmacology. Research has been encouraging, says a spokesman, supporting the use of beta-carotene as a cancer preventative and as a substitute for vitamin A. In response to these developments Hoffmann-La Roche will launch a new tablet form early next year, tailored just for the pharmacological industry. And a number of manufacturers are supposed to have expressed interest.

Beta-carotene is currently used throughout the food industry as a food coloring agent, and generally the demand here is termed "stable."

There might even be some growth since, as a nature-identical color, it does not have to be listed as an artificial ingredient, a fact which makes it appealing to a growing market of consumers. "People are staying away from artificial products," says one source.

But there is general agreement in the in-

dustrial that beta-carotene is about to "transcend" its function as a food coloring agent as it enters more into the nutritional supplement arena. "Beta-carotene is increasingly looked at as an additive" says a BASF spokesman, the second major producer of synthetic beta-carotene. Although only about

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1986

CHANGES/UP

None

CHANGES/DOWN

None

DRUGS INDEX

The Drugs & Fine Chemicals Index reflects the prices of 10 representative materials in this sector and the quantity of each produced in 1985.

Dec. 12, 1986 211.10
Dec. 5, 1986 211.10
Nov. 14, 1986 211.10
Dec. 13, 1985 211.10

Chemical Prices Start on Page 38

two years in the running, BASF is equally optimistic about their product. "For the future," he says, "we will see demand from all places."

PSEUDOEPHEDRINE — Knoll Fluor Chemicals will raise prices for pseudoephedrine hydrochloride, effective January 1. New prices will be as follows: 300 kilos, \$59.50, up from \$56.50; 1,000 kilos, \$81.00; 500 kilos, \$82.00; and 100 kilos, \$84.00. There will also be an increase for the sulfate ranging from \$59.50 for 5,000 kilos to \$68.00 for 50 kilos. The price change represents an increase of about 4 percent and the company blames the unfavorable exchange rate for the hike.

NIACINAMIDE — Following Lonza Inc.'s lead, Degussa will raise its prices for niacinamide feed grade, effective January 1, 1987.

The new prices are as follows: 5,000 kilos and more \$6.10 per kilo; 1,000 kilos to 4,999 kilos \$6.35; 250 to 975 kilos, \$6.60; and less than 250 kilos \$6.85.

Degussa adds that orders will be accepted from contract customers for quantities equaling not more than one-twelfth of purchases made from Degussa during the past 12 months. Orders must be placed prior to December 31, 1986 and for immediate delivery.

SODIUM ERYTHORBATE — As previously reported, Pfizer Inc. increased prices for sodium erythorbate to \$2.75 per pound, up from \$2.60 per pound.

This price increase represents the first in four years, and a spokesman for the company terms the increase modest. He referred to the sodium erythorbate market as a "slow growth market" with only small increases every year. He foresees no further increases in the near future and feels the market situation can bear the increase.

One industry source expects Pfizer's only competitor Fujisawa of Japan, represented in the US by PMP Fermentation, to follow suit. PMP could not be reached for comment.

One supplier of the product describes the demand for sodium erythorbate as "good." He foresees no immediate shortages. "It's a closed market," he says, "and there are only two actors," referring to Pfizer and Fujisawa. "The increase will fly."

Used in the meat industry as an antioxidant, sodium erythorbate's growth potential is primarily linked to increases in the demand for meat. There is a small application



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for the product as an oxygen scavenger in the oil fields.

Furthermore, the recent ban on bisulfites for salad bars may create a new market. Although more expensive than bisulfite, sodium erythorbate in combination with citric acid, can be used for food preservation. Sodium erythorbate, a stereo isomer of vitamin C, represents a lower-cost alternative for vitamin C and can be used whenever vitamin labeling is not required.

WHEAT GERM OIL — Importers of wheat germ oil blame the exchange rate, especially the falling dollar against the German mark, as one puts it, for "a horrible year." "It made us non-competitive" says one source who imports 100 percent pure wheat germ oil from Germany. For the time being, he considers himself "out of the market," predicting no major changes for the coming year.

In contrast, a small domestic producer says: "Right now we are very busy; the market is pretty favorable for us." The company supplies the milk industry with wheat germ oil, where it is used as a source for vitamin E. Milk business is seasonal.

In addition, exports to Europe and the Orient benefit from the changes in the exchange rate. Overall, the source says, export prices fluctuate. "We will price our product for the going price that day," he adds.

Viobin, the nation's largest producer of wheat germ oil reports a "flat" market with prices stable at about \$15 per gallon for cold

pressed product, depending on quality desired. A spokesman predicts about a 10 percent growth for the coming year.

Toxic Dumps

Continued from Page 5

beauty aids that are manufactured and imported by independent retailers rather than authorized US importers and distributors.

Known as parallel imports, these goods are generally banned under US trade laws. However, under a 50-year Customs Service policy, such imports are allowed if the foreign and US trademarks are owned by the same company or by a parent and its subsidiary or if the US trademark owner has authorized placing the mark on the product.

In 1984, the rules were challenged by a coalition of companies in the fragrance and cosmetics industry, led by Charles of the Ritz.

Siding with the coalition, the appellate court ruled that the Customs Service rules violated the Tariff Act of 1930 and subsequent amendments, which gave an "absolute, unqualified property right upon American companies that own registered trademarks."

The Federal government appealed the ruling along with discount marketers, arguing that it would "result in a serious disruption of established business practices and settled commercial expectations."

Retailers are able to sell imports at discount prices by purchasing them overseas at the world price, while the US trademark owners pay higher prices demanded by the manufacturers.

Waste Generators

Continued from Page 5

shifting onto their remaining land disposal capacity in order to ensure that they can handle waste residuals from their own rapidly growing treatment business, he said.

According to Mr. Back, this expected capacity shortage is a by-product of the Hazardous and Solid Waste Amendments (HSWA) which was enacted by Congress in 1984 under to establish more stringent waste disposal requirements. The firms surveyed were asked to comment on their operations under the new law, their first full year under the new waste management industry's near-saturation capacity has been affected more by the "minimum technology requirements" than any other part of the amendments, said Mr. Back.

Waste management firms, he explained, report that the requirements — call for better design standards in the design and surface impoundments — have many hazardous waste generators deplete their on-site waste lagoons or empty tanks rather than improve the design of these facilities. "The resulting demand for design and tank closures and cleanups has slowed business dramatically for many waste management firms, and has placed a strain on chemical treatment firms and incinerators that handle liquids and sludges," he said.

Waste cleanup business, plus the fact that waste generators are using waste pre-treatment techniques to reduce the volume of waste sent to commercial waste management firms, has led to at least a 20 percent increase in the amount of solids and sludge brought in to the firms interviewed, said Back. "Commercial incineration firms responding to this trend by changing their facilities in order to handle more solid and sludge wastes," he said, adding that some incineration companies plan 200-400 percent increases in their solid and sludge waste handling capacity by 1990, barring any delays in regulatory permitting process for new or modified facilities.

BP Compounder

Continued from Page 4

high voltage insulation compound production facilities. At the same time BP PPI and the polyolefin wire and cable Jack-Company of the Dow Chemical Company as well as Dow technology and patents, allowing BP PPI to offer additional performance-enhancing compounds to the power cable telecommunications markets. It also announced plans to increase its capacity for producing thermoplastic elastomers for use in automotive and specialty markets.

In 1982 BP Chemicals disposed of its U.K. and PVC business, transferring one of its plants to ICI and closing the rest. At the same time BP acquired low-density polyethylene process and a plant from ICI. Since then, BP Chemicals has seen one of Europe's leading polyethylene suppliers.

The proposed transaction announced today marks BP's overall strategy of moving into the PVC business to the polyethylene business, where BP is one of the world's leading suppliers, particularly to the wire and cable industry.

BP Performance Polymers Inc. is a wholly owned subsidiary of BP North America Inc.

Chemical Recovery

Continued from Page 3

recovery found, to \$17.3 billion. "There has been very little new plant construction for commodity chemicals and expansion of existing plants has provided new capacity. It has been needed," Mr. Foveaux observed.

He said the deemphasis on petrochemical production in favor of specialty products was expected, as spending for specialty products increased.

Research and development spending also rose during 1986 by 6 percent over 1985 to \$11 billion. The industry expects an additional 5 percent increase during 1987.

For 1987, companies expect shipments to rise 4 percent — well above the increases of the past five years — pushing net income up

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Ampacet Europe

Continued from Page 9

market its product through its distributor network.

International marketing manager Daniel Gilray estimates the European market for Ampacet's range of products at 200,000 tons a year. The company, he says, should be able to take "11 percent going up to 16 percent" of that total.

The primary market for the company's additives is blown and cast polyethylene film, and is growing at 5 to 8 percent in Europe, according to Mr. Gilray.

The next largest is detergent and bleach product additives, which Mr. Gilray says, is growing at 3 to 5 percent.

Other major market areas are in extrusion castings said to be growing at 5 percent and polypropylene fibers and injection molding pipe.

As major competitors, Mr. Gilray cites Schulman, Ciba-Geigy, Cabot and Hoechst.

The company's line of products includes color concentrates, degradables, flame retardants, foaming agents, ultraviolet absorbers, antistatic agents, slip additives, antioxidants, antiblocking agents and multifunctional concentrates.

NIH Probing Argentine Test

National Institutes of Health has launched an inquiry to determine whether Federal guidelines were violated last Summer when a biomedical research laboratory field-tested a genetically altered rabies vaccine in Argentina.

NIH official Dr. Bernard Talbot says he wants to know whether the Wistar Institute of Philadelphia used Federal funds to conduct the tests in Argentina.

The use of such money would be a violation of the guidelines. However, Wistar officials say Federal grants were not used to fund the experiments and maintain the field tests were legal.

The tests, which involved the inoculation of 20 cows with the genetically engineered rabies vaccine, were conducted without the consent of either the Argentine or US governments.

After learning of the tests in September, the Argentine government criticized the exercise as "a violation of ethical principles."

In the US, Federal officials and some biotechnology company executives said the experiment raised questions about the adequacy of the Reagan Administration's program for regulating the biotechnology industry.

The Wistar officials say the tests, which were carried out in conjunction with the Pan American Health Organization, were legal because Argentina has no rules for field-testing genetically altered, living microbes, and the US regulations did not apply.

"We want to know how this field test was paid for," says Dr. Talbot. "If NIH gave Wistar a grant specifically for this field test and we did not know about it, then they are apparently in violation of the guidelines, 'but if the money they received from us was used only to develop the vaccine, then they would not be in violation,'" he says.

Wistar, the nation's oldest biomedical research institution, has received about \$1.4 million from NIH since 1984 to develop new rabies vaccines. The vaccine tested in Argentina was developed by adding a single gene from the rabies virus to the cowpox

virus, which has been used for more than 20 years as a smallpox vaccine.

Before releasing gene-altered microbes, the US firms receiving Federal grants must first get approval from a panel of government scientists. Dr. Talbot says the rules also apply to experiments conducted in foreign countries if the experiments are "supported" by US funds.

Air Separation Unit Slated in California

UGI Corp., says that its American subsidiary has awarded an \$11 million contract to Ansutech Inc. for construction of a ton-per-day air separation plant in northern California.

Ansutech will build the facility for Air Gas Industrial Gases in the Laguna Station Park near Elk Grove in Sacramento County, which is zoned for semiconductor industry development. The plant is scheduled to be operational early in the second quarter of 1987.

The facility will produce liquid oxygen, oxygen and argon which are used by pharmaceutical, steel, welding, medical and laboratory applications. In addition, it will produce ultra-high-purity nitrogen to serve the electronics industry in northern California and provide cylinder gases to AmeriGas Inc.'s distribution through its chain of Weller's World retail stores in the state.

Under the contract, Valley Forge-based Ansutech is responsible for turning construction of the plant, including engineering, design, installation and start-up. Ansutech is a joint venture of AmeriGas and Nippon Gas K.K., Japan's largest industrial gases firm.



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Doctors See Drug Samples As Help in Lowering Costs

Pharmaceutical samples given to physicians by manufacturers play an important direct therapeutic role, according to a recent poll conducted for the Pharmaceutical Manufacturers Association.

The poll also showed that physicians' use of samples appear to be fairly restrained, and physicians would overwhelmingly reject an alternative system using coupons instead of samples.

"Physician Attitudes Toward Complimentary Drug Samples" reports data from a survey of 804 physicians on their use of complimentary drug samples provided by pharmaceutical companies. Developed and conducted by National Analysts, a division of Van Allen and Hamilton, Inc., the interview was based on a structured questionnaire.

The study found that, on average, most doctors dispense only one prescription

product sample at a time, and seven out of ten sampling occasions result in a prescription for the sampled product.

Physicians gave unaltered responses to questions about why they use prescription samples; the most frequent responses were for medical concerns (81 percent) and concerns for patient costs (78 percent).

Medical concerns included the ability to test the efficacy and observe the possible side-effects of the drugs, and the need to start a treatment immediately. More than three-quarters of the doctors surveyed viewed samples as a way of helping to lower patient medical costs.

The poll found that samples are most often used as a "test" — assessing efficacy and side-effects when the drug is new to a patient — especially by internists. The data in the survey make it clear that physicians attach greater importance to assessing efficacy and side-effects when the drug is new to the patient, rather than new to the doctor.

Pediatricians responded that samples play an important therapeutic role, especially when pharmacies are closed or not easily accessible, and samples are the only resource at hand.

Physicians overwhelmingly rejected using a coupon system as an alternative to direct sampling. Many physicians stated that their objectives in providing samples would not have been met under such a procedure.

Requiring physicians to sign receipts for packages of medication samples generated the least opposition among possible modifications to the sampling system. Although more than a third of the physicians viewed it as inferior to the current system, three-quarters would have obtained the most recently sampled medication had such a requirement been in effect.

Biotech Team In DNA Advance

Scientists at Genetics Institute, Inc. have produced a human protein which may be used to treat cancer and infectious diseases.

The protein, called macrophage colony stimulating factor (M-CSF or CSF-1) was produced by recombinant DNA technology. It stimulates blood cells involved in the body's natural defenses. Drs. Gordon Wong and Steven Clark presented the results of their team's work on M-CSF last week at the 1986 annual meeting of the American Society of Hematology in San Francisco.

M-CSF promotes the production and stimulates the activity of blood cells called macrophages, which play an important role in the body's defense against disease. It is believed that augmenting macrophages with M-CSF will be useful in the treatment of certain infectious diseases, such as those affecting the lungs.

In addition, M-CSF therapy, either alone or in combination with antitumor monoclonal antibodies, may strengthen the body's ability to fight cancers.

Genetics Institute has commenced pre-clinical testing of M-CSF and plans to begin human clinical testing in 1987.

Previously, natural M-CSF had been isolated in small quantities from human urine. Through a collaboration with Japanese scientists at Morinaga Milk Industry Company Ltd., Jichi Medical School, and Tokyo University, Genetics Institute has shown that its genetically engineered M-CSF is structurally identical to the natural protein.

Scientists from other organizations have previously described the production of an M-CSF-related protein by recombinant DNA methods. However, this protein differs substantially in structure from the natural factor obtained from humans, while the Genetics Institute M-CSF is virtually identical to the natural molecule.

The biological significance of the M-CSF-related protein thus remains uncertain. Future investigation may establish that the single human M-CSF gene determines two related proteins with different functions.

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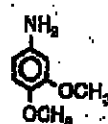
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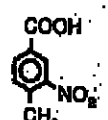
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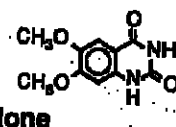
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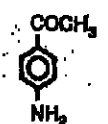
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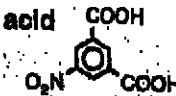
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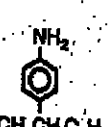
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Aspirin Role May Grow

Researchers say aspirin, used for decades to relieve headaches and cold symptoms, one day may be used to solve problems of pregnancy, constricted blood vessels and to help prevent various diseases.

At a symposium sponsored by George Washington University, the scientists said aspirin is emerging as a drug with many more uses than previously believed. Although it has been challenged as a pain killer in recent years by acetaminophen and other drugs that do not cause the stomach problems aspirin can, they said new markets may open.

Aspirin is increasingly being used in new clinical trials to see if it can help in treating diseases such as AIDS and cancer, as well as preventing some problems with pregnancy.

Dr. Allan L. Goldstein, chairman of biochemistry at the center and moderator of the program, said aspirin is emerging as a new "wonder drug" with many applications.

"Perhaps one of the most exciting new frontiers for clinical applications of aspirin is in the field of immunology," Dr. Goldstein told the session, which was supported by the Aspirin Foundation of America, an organization comprised of companies that make, process and promote aspirin products.

"These findings have wide-ranging implications for many immunological disorders and diseases in which immune response is a factor," including cancer, AIDS and perhaps the common cold, he said.

Dr. Judith Hsia, an associate of Sr. Goldstein, said both aspirin and a protein, thymosin, stimulate production of gamma interferon and interleukin-2 from white blood cells.

These cell products, known as immune modulators, boost the disease-fighting immune system and are being tested against diseases such as cancer and AIDS.

Preliminary human trials confirm test-tube results that the equivalent of one to two aspirin tablets daily can triple interferon production and double interleukin output, Dr. Hsia said.

Toxic Chemicals Focus of UN Rules

The United Nations Environment Programme has proposed rules for nations to follow in dealing with toxic chemical accidents. Speaking at a Cairo seminar on industrial hazardous waste, UNEP Chief Dr. Mostafa K. Tolba outlined plans for "a legal package that will vastly reduce the chances of another Bhopal or another Basel."

He proposed two new international conventions, one binding governments to notify each other when, where and how chemical

emergencies resulting in transboundary pollution occur, and the other providing measures for prompt help among governments after an accident.

A third measure involves cooperation of governments, industry and community leaders to identify where acutely toxic chemicals exist, prepare measures to limit possible accidental releases and deal with accidents as they do occur.

Vitamins Linked To Lung Cancer

High doses of vitamins B-12 and folic acid may help prevent lung cancer in smokers by reversing harmful cell changes in lung tissue caused by tobacco fumes, a scientist said last week.

Tobacco smoke apparently causes a local vitamin deficiency when it hits lung tissue, creating cell damage believed to lead to cancer, said Dr. Charles Butterworth, chairman of the department of nutrition sciences at the University of Alabama.

A study conducted by university researchers showed daily doses of folic acid and vitamin B-12 reversed the cell changes, but Dr. Butterworth said the evidence did not mean smokers could continue their habits and stay healthy by taking vitamins.

"My own personal view would be to recommend that people stop smoking," he said at a nutrition seminar in Washington.

The cell abnormalities that lead to cervical cancer and that show up in a pap smear may be caused by the same sort of local vitamin deficiency, according to Dr. Butterworth.

The scientist is leading a five-year study that began in January and will enroll 100 women to determine if vitamin supplementation can help ward off cervical cancer.

Early results indicate women with cervical cancer have low folic acid intake, he said.

SmithKline Vaccine Approved in Belgium

SmithKline Beckman Corporation says its genetically-engineered hepatitis B vaccine has received marketing approval in Belgium. The vaccine has undergone clinical testing in a total of 15 countries abroad, but the company says it has made no decision about pursuing the US market.

SmithKline Beckman is not active in the US human vaccine market and Merck & Co. has already received regulatory approval in the US for its genetically-engineered hepatitis B vaccine. Merck plans to begin marketing the product here in January, and already sells the vaccine in Germany, Switzerland and Singapore.

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Pharmaceutical Firms Invest In New Drugs for the Elderly

The pharmaceutical industry says it is responding to the demands of the "new demography" — that of an aging population and the need to improve quality of life — by investing heavily in research and development of drugs for the elderly.

A report by Pharmaceutical Manufacturers Association examines the problems faced by America's fastest growing population segment and suggests steps the health community must take to deal with it.

By Social Security Administration estimates, there will be more than five million persons over the age of 85 by the year 2000. Another study projects nearly nine million cases of Alzheimer's disease in persons over 85 by the year 2050.

As these demographics change and more is learned about the biology of aging, the research and development for new pharmaceuticals to treat these diseases will become more complicated and more expensive.

"Our changed population has produced a challenge for both the individual and for society," writes Dr. Leslie S. Libow, professor of geriatrics at the Mount Sinai School of Medicine.

'NEW DEMOGRAPHY'

"No society before us has ever faced this demography. Indeed, our entire environment needs to be refocused with regard to our aging elderly population. It's a matter of life expectancy, not simply years to life."

In the report, Dr. Henry G. Grabowski, an associate professor at Duke University, addresses efforts in cost-containment programs and regulatory measures.

"Suppose a drug or a medical device is truly enhancing? In other words, suppose it does not reduce costs but that it results in higher patient well-being... It is naive to think that our current prospective payment system will lead to the optimal social decision in every situation," Dr. Grabowski notes.

Libow points out that the burden on manufacturers to meet regulation requirements, increased paper-work, and cost-containment programs will work to discourage medical innovation.

The report also focuses on the pharmaceutical industry's concern for the safety and efficacy of drugs for the elderly. Many companies now include older subjects in their testing programs, especially for anti-hypertensive and other cardiovascular medicines.

The final section of the report studies adverse drug reactions in the elderly, ascribing many of these reactions to poor physician-patient communication and poor patient compliance.

Also considered are prescribing patterns for the elderly, including data showing that cardiovascular, antibiotics, and analgesics

are the most frequently prescribed medications for the older Medicaid population.

In addition to finding new treatments for the elderly, the section concludes that emphasis must be placed on prescribing existing pharmaceuticals in a safe and effective manner.

The authors of the papers throughout the report call on new educational and research measures to deal with medicine and the elderly, including establishing centers for geriatric pharmacology and pharmacy, providing medical school scholarships for encouraging the study of geriatrics, establishing centers for nursing home pharmacology and pharmacy, and continuing a committed research agenda by the pharmaceutical industry.

"The pharmaceutical industry is working hard to find treatments and cures for the diseases that affect the elderly," says PMA President Gerald Mossinghoff. "These diseases not only threaten life but also greatly reduce the quality of life for older Americans."

PMA board chairman William Miller adds, "...there is no better buy than good health. It is disease that is so expensive."

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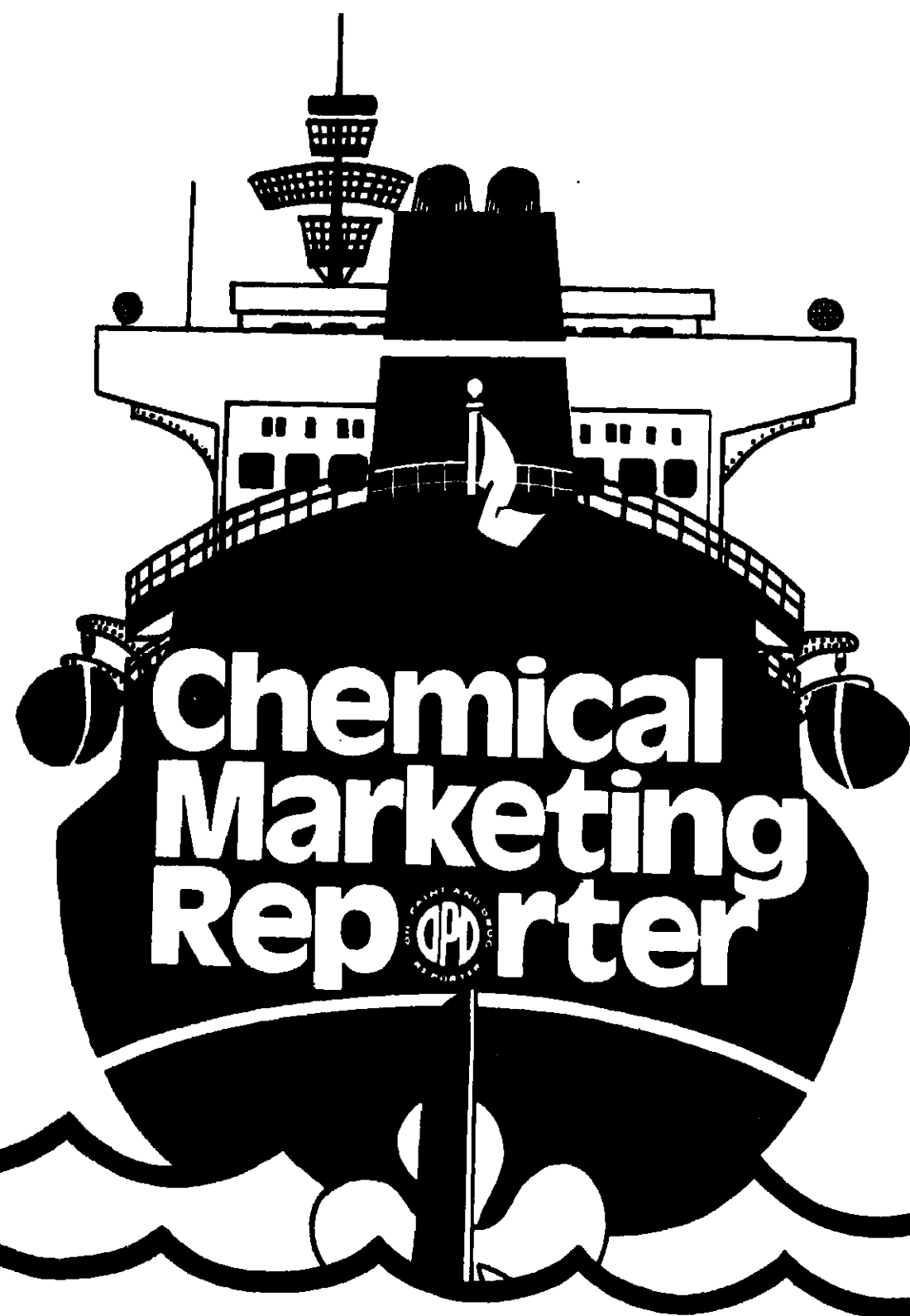
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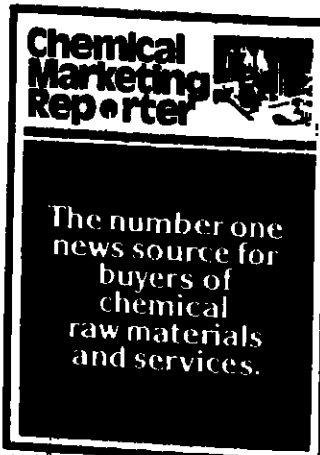
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US Economy Seen Growing At Moderate Pace in 1987

The US economy should grow moderately in 1987 with somewhat higher inflation but stable interest rates, according to the latest survey of the nation's business economists.

Jerry L. Jordan, president of the National Association of Business Economists (NABE), last week released the results of the latest quarterly pool of the organization representing approximately 4,000 corporate, consulting, and government economists.

"The economists expect real GNP to rise by 2.8 percent in 1987 on a fourth quarter-to-fourth quarter basis," according to Mr. Jordan. "That compares with an increase of 2.5 percent estimated for 1986."

The economists look for little improvement in the unemployment rate, forecasting it to average just below 7 percent next year. However, they expect after-tax profits to advance by about 6.5 percent in 1987.

Commenting on the reasons for next year's growth, Mr. Jordan noted that the survey indicates a reduction in both housing starts and auto sales in 1987. "However, despite some negative influence capital spending, and they expect a turnaround in the foreign trade picture," he said.

The median forecast is a merchandise trade deficit of \$132 billion in 1987, compared with a record estimated at \$148 billion in 1986 (balance-of-payments basis).

Mr. Jordan, who is also Senior Vice President and Chief Economist of First Interstate Bancorp (Los Angeles), observed that conditions in the economists' own firms seem to

support a view of growth in 1987. "More than one half of the respondents indicated rising demand in the past three months, up from only 39 percent reporting higher demand a year ago."

"The economists generally see 1986 as the low point for inflation, with consumer prices rising by less than 2 percent on a fourth quarter-to-fourth quarter basis. For 1987, their forecast is an inflation rate of 3.8 percent. They look for some further decline in the foreign exchange value of the dollar over the course of next year, but they anticipate little change in interest rates."

The median forecast indicates that the economists believe the bank prime rate might be slightly below the current level of 7.5 percent by the middle of next year and slightly above the present level by the end of 1987," according to Mr. Jordan.

"As the U.S. expansion begins its fifth year, economists continue to be concerned about a recession on the horizon. Although only about 30 percent believe we will be in recession by the end of 1987, about 80 percent expect a downturn by the end of 1988, and over 90 percent anticipate a decline before the close of 1989."

"Nevertheless, with respect to economic policy, 88 percent of the economists believe that monetary policy has been either too stimulative or 'about right,' with over 70 percent endorsing Federal Reserve policy as on track."

At the same time, the economists appear more pessimistic about the budget deficit.

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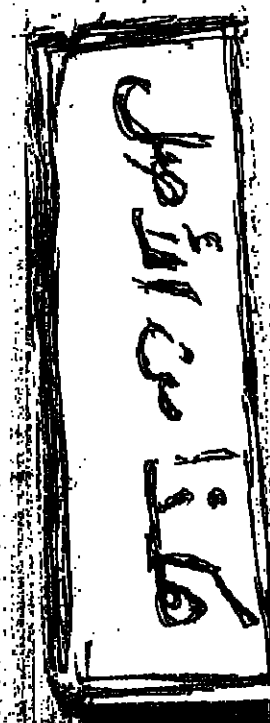
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HEAVY & AG CHEMICALS

Sodium Silicate

Continued from Page 7

pany's total sales. Terms of the transaction were not disclosed. As part of the sale, Power will offer employment to all 27 Du Pont employees who now operate the three sodium silicate plants involved in the sale.

Power will also offer employment to selected Du Pont technical and marketing employees.

"The business, while solid and healthy, no longer fits in the long-term portfolio of Du Pont's chemical businesses," said John C. Breckenridge, director of Du Pont's industrial chemicals division. "We are confident Power silicates will provide the necessary resources and commitment to this business and will continue to successfully serve the marketplace," he added.

Merchant sodium silicate producers like Du Pont concede that demand for the product has been relatively flat recently. Nevertheless, most are looking for the chemical to grow at close to 2 percent per year through the end of the decade, owing to general economic recovery and new or growing applications.

While more than 10 companies produce sodium silicates in the US, only three in addition to Du Pont — PQ Corporation, Occidental Chemical and Chemical Products Corporation — are generally considered merchant market producers. The others make silicates mainly as an intermediate to catalysts, zeolites and paint additives.

WASTE TREATMENT MARKET
A merchant area with promise is waste effluent treatment. Government pressure to clean up waste sites and to regulate waste emissions is increasing the cleanup and waste control effort.

Chemfix Technologies Inc., a New Orleans-based waste treatment company, owns the patent to a process by which it combines sodium silicate with a calcium-based setting agent, such as Portland cement, kiln dust or fly ash, to treat effluent waste.

According to a spokesman, the "Chemfix" process involves reaction of the calcium-silicate compound with the inorganic constituents in a waste stream. The resultant insoluble compound can then be extracted and disposed of in a sanitary landfill.

The spokesman says Chemfix is currently treating waste at Amoco Chemical Company's Wood River, Ill., facility as part of a project that should be completed about one year from now. The company is also involved with the South Essex Sewage district in Salem, Mass., in a project to clean up chromium contamination.

The spokesman notes that the "Chemfix" process was patented in 1973 but that industry interest wasn't particularly strong until Congress passed the RCRA amendments in 1984.

Another potential growth market for sodium silicates is in the active fluid cracking catalyst (FCC) business, as the raw material for the production of zeolites, the FCC "active ingredient."

Growth will be somewhat limited for merchant silicate producers, because most FCC producers, such as Englehard Corporation,

Ethyl Corporation, and W.R. Grace & Company, have captive silicates production.

However, in the second quarter of this year, the Ketjen Catalysts division of Akzo Chemie America plans to come on stream with a 50 percent expansion of its Bayport, Tex., catalyst production facility. The unit, which began production in late 1984, reportedly will have an overall FCC capacity of 44,000 tons per year when complete.

The plant is of interest to merchant sodium

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1988

CHANGES/UP

None

CHANGES/DOWN

None

HEAVY & AG INDEX

The Heavy & Ag Chemicals index reflects the prices of 18 representative materials in this sector and the quantity of each produced in 1988.

Dec. 12, 1988	113.88
Dec. 5, 1988	113.88
Nov. 14, 1988	113.88
Dec. 13, 1988	113.88

Chemical Prices Start on Page 36

silicate producers because, at least up to this point in time, Akzo has had no capacity to produce silicates in the US. It does, however, make them in other parts of the world.

One silicates producer notes that the Akzo expansion will not affect the silicates business as much as the FCC business, since, to a extent, Akzo will only be taking market share from other FCC producers. Nevertheless, the merchant market should benefit, since most FCC producers have captive silicates production and any market share that Akzo picks up will create merchant silicates demand.

In addition to these changes in the FCC industry, FCC demand as a whole is said to be strong and is expected to be increasing next year. This is mainly due to the EPA mandated lead phasedown: as lead is eliminated from the gasoline pool, oil companies are looking for alternative sources of octane, and in many cases, increased catalytic cracking is called for.

On top of this, lower gasoline prices on the retail level, is spurring consumer demand for now relatively cheap high-octane gasoline. Observers say this phenomenon is exacerbating the octane scramble and consequently the increased interest in FCC's.

Another growth area for silicates, although small on a volume basis, is in the roofing materials business. One producer points out that more new and renovated homes are being roofed with synthetic roofing materials.

Overall growth is held back, however, by losses in such areas as detergents, which account for over one-quarter of silicates demand. Silicates tend to be used in conjunction with phosphates, and as detergent makers have reformulated away from phosphates for environmental reasons, silicates have suffered.

Liquid home laundry detergents are most popular in phosphate-ban areas where they work as well as, or better than, dry products. According to most accounts, silicates producers note that soap makers are investigating the possibility of phosphate-containing liquids that would compete in the phosphate-limited market.

Silicate producers don't seem to be betting too heavily on a breakthrough here, however. No consumer demand for a phosphate-based liquid seems to exist.

BASES & SALTS

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Plastics Inc. joins major chloralkali producer (CMR, 12/8/88, pg. 28) in announcing all-liquid chlorine and caustic soda price increases.

LCP says that chlorine prices will increase by \$10 per ton while caustic soda will increase by \$15 per ton effective immediately as spot customers and according to terms of contract customers.

Also, the company says, effective January 1, 1989, the superfund tax on chlorine of \$2.70 per ton and \$3c. per ton on caustic soda will appear as a separate item on all invoices.

LCP's list prices remain as follows: \$195 per ton for chlorine produced at Acme, N.C., and Brunswick, Ga., and \$200 per ton at Labadie, Ohio, Moundsville, W. Va., Oradell, Me., and Syracuse, N.Y.; \$320 per ton for regular grade caustic soda (50 percent brine) and \$340 per ton for rayon grade caustic soda at all production locations.

Also last week, Pennwalt Corporation announced a \$16 per ton increase in the price of

all grades off caustic soda, not to exceed current list prices. Pennwalt is also adding the superfund tax to all invoices.

Pennwalt announced an increase on chlorine about one month ago (CMR, 11/10/88, pg. 30). Pennwalt produces in the Pacific Northwest, and at the time it was suggested that the early chlorine announcement was in response to especially tight supplies in that part of the country, due to a strong pulp and paper market.

Pfizer Inc. Obtains

Continued from Page 4

problems of octane requirement, emission control, fuel economy, engine efficiency and performance, and lubrication, PMC said.

Other products based on PMC's polarized hydrocarbon technology include pour-point depressants, oil additives and fuel stabilizers.

"Our relationship with Pfizer marks a major step in the emergence of Polar Molecular Corporation from its formative stages into the broad commercialization of its products," said Mark L. Nelson, president of PMC.

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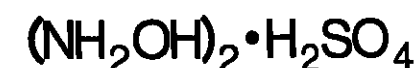
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OSHA Determines the Risk Of Glycol Ethers to Workers

Occupational Safety & Health Administration says it has made a preliminary determination that occupational exposure to four glycol ethers poses a significant risk to workers which can be prevented or reduced through workplace regulation.

The agency is currently examining options for a proposed standard. OSHA's preliminary findings are said to affirm Environmental Protection Agency's assessment that occupational exposure to 2-methoxyethanol (2-ME), 2-ethoxyethanol (2-EE) and their acetates — commonly known as glycol ethers — may cause adverse reproductive, developmental, and hematologic effects. EPA estimated that between 200,000 and 350,000 workers are exposed to potentially unsafe levels of glycol ethers.

Last May, EPA formally referred these four glycol ethers to OSHA under the Toxic Substances Control Act after determining that exposures occur primarily in the workplace. Under TSCA, EPA may refer a substance to another federal agency if it finds that the substance poses an unreasonable health risk and the risk could be reduced by regulatory action by that agency.

OSHA analyzed EPA's evaluation of workplace risks and generally agreed with its findings. The agency made a preliminary determination that revised workplace standards for 2-ME, 2-EE, and their acetates appear economically and technologically feasible, that occupational exposure to these

substances may represent a significant risk, and that more stringent OSHA standards could reduce that risk.

Adverse health effects of these glycol ethers in several animal species include: testicular damage; reduced fertility; maternal toxicity; developmental abnormalities of the fetus; depression of the bone marrow and the immune system; and neurotoxicity. Epidemiologic studies and clinical reports have shown reductions in sperm count, gynecological disorders, hematologic effects, and neurotoxicity.

Current OSHA permissible exposure limits averaged over an eight-hour workday for these glycol ethers are: 2-methoxyethanol—25 parts 2-ME per million parts of air (ppm); 2-methoxyethanol acetate—25 ppm; 2-ethoxyethanol—200 ppm; and 2-ethoxyethanol acetate—100 ppm.

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COATINGS & PLASTICS

Gum Rosin and Turpentine Hurt by Imports, Substitutes

Imports and a full-scale substitution of tall oil rosin and other cheaper materials have all but destroyed the US market for gum turpentine and rosin, producers say.

Last week, Union Camp Corporation announced that it will discontinue production of gum rosin and gum turpentine by the end of this month.

Although the company will continue to supply rosin customers with its "Unitol" tall oil rosin grades, and will still distribute WW grades of imported gum rosin, a spokesman for the company says it "no longer makes sense" for them to stay in the gum rosin business. The firm intends to convert gum rosin capacity at its Valdosta, Ga. plant to synthetic resin production.

This leaves two players in the domestic gum rosin/turpentine market: FRP Inc. of Lake, Ga., and Shelton Naval Stores, Inc. of Vidalia, Ga. FRP, previously a subsidiary of Monsanto Company's paper sizing business, was recently acquired by Akzo Chemie America.

Currently, FRP is said to control from 75 percent to 80 percent of the market for domestic material. This has enabled it to remain in a market which has moved almost entirely offshore.

HIGH-COST PRODUCTION
Production of crude gum rosin and gum turpentine is said to be highly labor intensive, reflected in significantly higher costs than those for materials with similar properties, such as tall oil rosin, and wood and sulfate turpentine. Lower labor costs have enabled producers abroad to offer large quantities of material at significantly lower price than domestic material.

Gum turpentine is said to be selling between \$2.50 and \$2.65 per pound, as compared with \$2.00 per barrel for steam distilled wood turpentine and 90 cents per barrel to \$1.00 per barrel for crude sulfate turpentine.

Similarly, where gum rosin currently sells for 45 cents per pound to 58 cents per pound, wood rosin is priced between 32 cents per pound and 37 cents per pound, and tall oil resin, between 25 cents per pound and 30 cents per pound.

Most of the gum material available on the market today is imported from China, Portugal and Brazil, producers say. Although domestic suppliers say it is generally of inferior quality, Chinese material is much cheaper than U.S. material, and is said to dominate the export market in the US.

Wherever possible, users of gum products are turning to lower priced tall oil rosin, and wood and crude sulfate turpentine.

A spokesman for FRP Inc. estimates that the current market for gum rosin totals be-

tween 8.6 and 10 million pounds per year. The market for wood turpentine and rosin, he estimates, is between 2 and 3 times the size of that for gum.

Both markets, however, are dwarfed by the markets for tall oil rosin and crude sulfate turpentine.

Demand for tall oil resins has been good this year, a spokesman for Union Camp, a

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1986

CHANGES/UP

None

CHANGES/DOWN

None

COATINGS INDEX

The Coatings & Plastics index reflects the prices of 13 representative materials in this sector and the quantity of each produced in 1985.

Dec. 12, 1986 308.4
Dec. 4, 1986 308.4
Dec. 15, 1986 308.4
Dec. 13, 1985 308.4

Chemical Prices Start on Page 40

major producer, asserts. Inventories are down significantly from last year, at 50 million pounds compared with 75 million pounds in 1985.

Statistics released by the Pulp Chemicals Association show the domestic market for tall oil rosin up almost 7 percent through September of this year, at about 350 million pounds.

Pulp Chemicals Association statistics show domestic demand for crude sulfate turpentine at 22,550,000 gallons, with inventories totalling 7 percent of the total market.

Prices have been holding steady at an average of 95 cents per gallon, but one producer, noting relatively high inventories, feels crude sulfate turpentine may fall in the months to come. This is not demand related, as the market for sulfate turpentine has been strong this year, he says.

Tall oil rosin demand is expected to grow over the next five years, as the material assumes shares of the adhesives, inks and sizing markets now dominated by petroleum (C₆ and C₇-based) resins. The resins predominate in some markets shared with polyterpene resins, particularly hot-melt adhesives.

Although lower-cost hydrocarbon resins have dominated the adhesives and ink markets for the past few years, with 65 percent of

Continued on Page 53

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	OCTOBER 1986	SEPTEMBER 1986	OCTOBER 1985	SEPTEMBER 1985
	QUANTITY	VALUE	QUANTITY	VALUE
Antimony oxide.....	1,834,794	1,481,459	2,178,855	1,839,580
Carbon black.....	13,289,278	3,576,047	10,459,016	2,836,886
Chromium oxide.....				
Chromium oxide green.....	1,111,412	1,061,418	160,101	169,034
Molybdate orange.....	110,848	111,408	149,050	143,051
Yellow.....	238,042	109,285	354,888	282,583
Zinc Yellow.....	258,872	145,480	148,324	162,881
Colloid Oxide.....	33,069	142,575	20,942	131,378
Cuprous Oxide.....	44,082	25,951	N/A	N/A
Iron Oxide.....	561,089	688,784	777,829	928,870
Iron Oxide, hydroxide, salt.....	211,442	66,428	64,032	9,084
Synthetic.....				
Black.....	N/A	N/A	94,674	23,937
Red.....	1,115,005	183,120	1,205,957	227,074
Yellow.....	2,381,387	520,904	1,740,745	361,418
White.....	708,782	423,785	840,482	427,068
Light Blue.....	2,644,533	554,504	2,711,022	626,837
Red Lead.....	70,000	18,450	90,000	19,822
Black, blackened.....	110,138	285,213	83,650	175,431
Black, carbonized.....	82,085	125,391	133,473	190,117
Black, carbonized, other than.....	440,007	376,338	617,691	820,381
Carbon black, other than.....	24,430,814	16,834,017	26,940,012	18,285,836
Carbon black, other than.....	867,351	517,450	367,725	413,306
Carbon black, other than.....	40,036	14,370	40,000	21,829
Carbon black, other than.....	9,837,918	2,468,043	8,549,410	2,385,178

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December 18, 1986

CHEMICAL MARKETING REPORTER

33



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PERFUMES & FLAVORINGS

Heliotropine Pricing Climbs; Further Gains Expected Soon

Heliotropine prices have been firming in the past two weeks as producers weather the effects of increasing ocotea cymbarum oil prices and reports that availability of ocotea will be reduced in 1987. Demand, meanwhile, continues healthy with buyers trying to beat the expected institution of even higher prices.

Heliotropine is currently sold for \$9 to \$9.50 per pound on the US spot market, up from \$8 per pound a month ago. One buyer says \$9 per pound is the low end, even though small amounts are offered at that level. "Sales of larger quantities will probably not be discounted because producers are offering it at the lowest possible price."

Though major domestic and foreign producers cite the ocotea cymbarum pricing as the reason for the heliotropine firming, the degree of increase in heliotropine does not reflect the full impact of the ocotea. "The price advances in heliotropine are not in direct proportion to those in ocotea," says an essential oils importer. "Both domestic and foreign producers are not as yet passing the increases on."

An aroma chemicals broker concurs that prices are being held down and suggests that domestic suppliers would have it otherwise: "They have come down to the \$9 range to keep competitive, even though they pushed for the \$10 to \$11 per pound range."

A representative of the major domestic producer of heliotropine does foresee the price firming toward \$11 per pound. He says that production levels will not be affected by the ocotea situation and that no new sources of demand exist: "We do not see a surge in new business."

JAPAN PRIMARY SOURCE

The primary foreign sources of heliotropine competition are Japan with over 70 percent of imports, Brazil with about 17 percent and China at about 10 percent. Figures are based on total imports from January through October, 1986, a cumulative of 251,533 pounds.

Japanese producers are confronted by the strengthened yen which, while not affecting raw material prices, works against them in terms of labor and fixed costs. "We have been compelled to raise prices," says a spokesman for the major Japanese heliotropine exporter, "because of the yen and the advancing costs of ocotea cymbarum oil."

He adds that \$9 per pound is currently a higher end quote and that they will try to move prices up in the near future. "The competition from Brazil has been making it difficult for us to raise prices."

The other major heliotropine exporter to the US, China, has been characterized as temporarily out of the picture by industry sources. The most common reason cited for their decreasing exports is domestic consumption. "The Chinese are not offering any heliotropine," says an aroma chemicals broker, "though they're reportedly still buying the ocotea."

Ocotea cymbarum oil prices have increased steadily in the past month for several reasons (CMR 11/3/86 p. 47). But aside from the emergence of China as a buyer, sources point to the rising popularity of its derivatives (piperonyl aldehyde and piperonyl butoxide) as synergists in producing insecticides for the stimulation of ocotea sales. "If there's pressure on ocotea," says an aroma chemicals dealer, "it isn't because of heliotropine demand but rather the piperonal derivatives used in insecticides."

Outlooks for heliotropine pricing settle on gradual increases. In light of the current climate where people are selling "with little or no profit so they at least show no decline in sales," a market analyst says the situation will give way to the \$11 range.

However, one industry observer notes that "the major trend will be to a weaker yen and

a stronger dollar," suggesting that if the Japanese can hold their pricing levels down long enough, they may be able to keep them there.

AROMA CHEMICALS

BENZYL ACETATE — Chinese benzyl acetate prices dropped last week in an attempt to remain competitive with European and

PRICES TRENDLINES

WEEK ENDING DEC. 12, 1986

CHANGES/UP

Allspice, Central American, 2c. per lb.
Anatto seed, Dominican, 23c. per lb.
Cinnamon, H-2, 8-10c. per lb.
Cinnamon leaf oil, 5c. per kilo
Citronella oil, 25-30c. per kilo
Eucalyptus oil, Australian 70%, 20c. per kilo
Eucalyptus Citriodora, Chinese, 20-30c. per kilo
Litsea Cubeba oil, 35c. per lb.
Nutmeg, East Indian delivered, 3c. per lb.
Ocotea, Chinese, 10c. per kilo
Pepper, black, 7-8c. per lb.
Peppermint oil, 40c. per kilo

CHANGES/DOWN

Anise seed, Spanish/Turkish, 3-7c. per lb.
Benzyl acetate, Chinese, 25-40c. per lb.
Camphor oil, 1,070, 40c. per kilo
Chillies, Chinese Zhejiang, 3c. per lb.
Cloves, Madagascar/Brazilian, 5c. per lb.
Juniperberry oil, rectified, \$5 per kilo
Turmeric, Alleppy 3-5%, 1c. per lb.

PERFUMES INDEX

The Perfumes & Flavorings Index reflects the prices of 11 representative materials in this sector and the quantity of each supplied in 1985.

Dec. 12, 1986	71.00
Dec. 5, 1986	71.00
Nov. 14, 1986	71.00
Dec. 13, 1985	71.00

Chemical Prices Start on Page 36

Mexican producers (CMR 11/24/86 p. 26) Sources report a decline of 25c. to 40c. in shipping prices from mainland China to around \$1.75 per kilo cost and freight insured. Supplies are considered easy with inventories well stocked from large quantity sales earlier this year.

ESSENTIAL OILS

PEPPERMINT OIL — Yakima native peppermint oil shipping prices increased 40c. per pound last week to \$8.75 to \$9 per pound. The firming, according to an essential oils broker, was in response to a "furry of business; major sales were made." As a consequence, the amount of peppermint oil available for marketing is a matter of concern for buyers.

According to a peppermint oil grower, however, supplies of peppermint oil are adequate and will remain so through the 1987 harvest. "We've had two very good growing years. Of the 750,000 pounds available for sale two years ago, about 250,000 pounds remain. He adds that because too few growers are taking peppermint acreage out of production, the price ceiling from field will be per pound.

Another grower agrees, saying that the level could be breached only by a concerted effort. The problem, he stresses, is that "there is really no alternative crop for the farmers to turn to. They're leaving old stands in because they want the yield 'old stand' is a plant in its third or fourth year of production."

SPEARMINT OIL — Far West spearmint oil is not suffering from as aggressive oversupply situation as earlier reported in this column (CMR 11/10/86 p. 27). An instructor of the Federal Marketing notes that major spearmint oil producers

Continued on Page 36

Consumers Get Top Packages, Says Food Processors Group

Quality assurance programs by food manufacturers, together with government monitoring efforts, assure consumers that domestic packaged foods are free of illegal pesticide residues, says the National Food Processors Association.

The association responded to reports issued by the General Accounting Office, which alleged that the Food & Drug Administration does not provide adequate surveillance of pesticide residues in imported and domestic foods.

NFPA said domestic food manufacturers carefully police incoming stocks of raw products to assure that they do not contain illegal pesticide residues. A part of the monitoring effort by industry is NFPA's "protective areas program," which the trade group said assures that growers comply with restrictions on pesticide use.

Processors test for pesticide residues in their own laboratories and use such scientific facilities as the NFPA's research laboratories.

The trade group said in addition to monitoring incoming raw commodities, processors wash, peel, blanch and process the raw product in ways that assure that residues within allowable tolerance levels are further reduced or eliminated.

The industry programs, in place for several years, are supplemented by the monitoring programs of state agencies and of both Food and Drug Administration and the Agriculture Department.

"Our industry has supported full funding of the budget requested by FDA so that the agency can adequately carry out critical food safety work in such areas as improving microbiological surveillance, new product approvals and screening, and stepping up surveillance of imports to assure that they meet the same standards of safety and wholesomeness as domestically produced products," says Charles J. Carey, president of NFPA.

"We believe that FDA's current surveillance programs for pesticide residues, coupled with the self-policing programs that US industry has long undertaken, are doing a good job with respect to domestic foods," says Mr. Carey.



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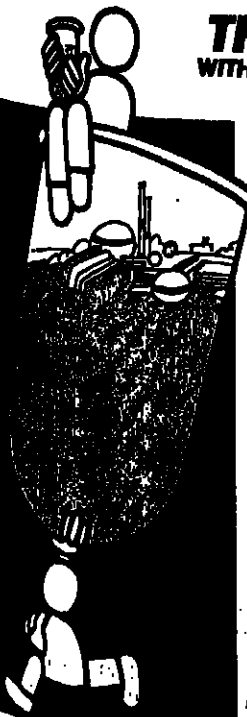
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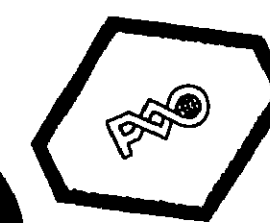
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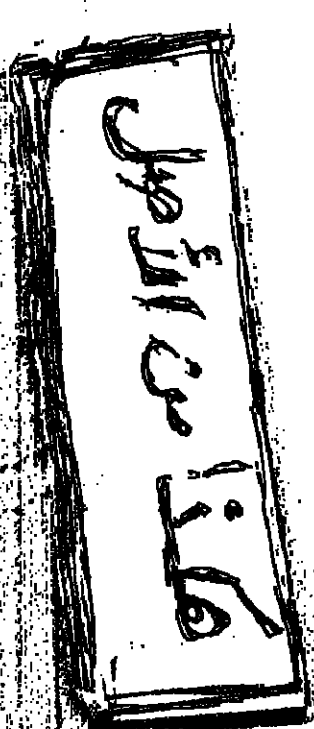
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WEEK ENDING DECEMBER 12, 1986

This chemical prices section contains spot quotations and/or list prices of suppliers of chemicals and related materials on a New York or other indicated basis. The listings are based on price information obtained from suppliers. Note that posted prices do not necessarily represent levels at which transactions actually may have occurred. They do not represent bid and asked prices, nor a range of prices over the week. Price ranges may represent quotations of different suppliers as well as differences in quantity, quality and location. All matters under this heading are fully covered by copyright.

An index of weekly chemical market reports is on the back cover.

A	Alumina, activated, gran. 100-lb. bags, 40,000-b.b. min. c.i. works, ton	821.00	
	calcined, bulk, same basis, ton	354.00	
	100-lb. bags, same basis, ton	380.00	
	hydrated, white, bulk, same basis, ton	180.00	
	100-lb. bags, same basis, ton	224.00	
	Aluminum acetate, basic, dms., l.c.i., works, lb.	3.25	
	Aluminum chloride, solid, 800-lb. bags, c.i., l.i. works, frt. equiv., lb.	.83	
	bulk, same basis, lb.	.48	
	semi-bulk tank, same basis, lb.	.52	
	Aluminum chloride, conc., 50% tanks, works, 100 lbs.	15.00	
	ret. dms., c.i. works, 100 lbs.	12.00	
	non-ret. dms., same basis, 100 lbs.	20.00	
	Aluminum formate, solid, 50-lb. bags, Al ₂ O ₃ l.i. works, lb.	.55	
	Aluminum hydrate (see Alumina, hydrated)		
	Aluminum hydroxide, dried, gel, NF, 75-5 dms., c.i., l.i. works, lb.	2.75	3.50
	Aluminum metal, 99.9% or more, 50-lb. pigs, 30,000-lb. lots, frt. alid, lb.	.76	
	Aluminum oxide amorphous (see Alumina, calcined)		
	Aluminum paste, leafing grade std., lining, 2,400 lb. lots, dms., lb.	1.40	
	lining, extra-fine, same basis, lb.	1.89	2.14
	Aluminum trichloride, pure, 100-lb. drums, l.i.	8.46	
	Aluminum powder, leafing grade, std. lining, 2,400 lb. lots, dms., lb.	3.17	
	extra-fine, 2,400 lb. lots, dms., lb.	4.04	
	Aluminum stearate, bags, c.i., lb.	1.25	1.33
	Aluminum sulfate, conc. grd., 100 lb. bags, c.i. works, frt. equiv., basic 17% Al ₂ O ₃ , East Gulf Coast, ton	205.00	
	West Coast, ton	220.00	
	Iron-free, dry, bags, c.i., ton	145.00	
	Iron-free, same basis, ton	300.00	
	Aluminum sulfate, USP, gran., dms. lb.	225.00	285.00
	Ammoniac acid, USP, dms., 200-lb. bags, lb.	2.12	
	tech., l.i. same basis, lb.	1.88	
	p-Aminobenzoic acid, 1,000 kilos or more, dms. l.i. works, grd. and 14,000 lbs. or more, frt. alid, lb.	6.80	10.11
	2-Amino-4-chlorophenyl dms., frt. collect, lb.	6.79	
	Aminoethyl phenolamine, tanks, frt. collect, lb.	1.33%	
	N-Aminoethyl phenolamine, tanks, frt. collect, lb.	1.05	
	2-Amino-2-ethyl-1,3-propanediol dms., l.i. works, lb.	1.82	
	low-impact, net, same basis, lb.		
	high-impact, net, same basis, lb.		
	Adipic acid, resin grade, bulk, hopper cans, frt. equiv., lb.	58	
	bags, l.i., c.i. frt. equiv., lb.	59	
	Agar USP, powder, 80 to 100 mesh, dms., lb.	9.50	9.95
	Alcohol, syn. C-8 to C-10, tanks, l.i. works, lb.	.38	
	C-12 to C-13, tanks, dms., lb.	.57	.59
	C-14 to C-15, tanks, dms., lb.	.57	
	C-16 to C-17, tanks, dms., lb.	.59	
	Aldershyde, C-8, dms., lb.	5.10	5.70
	C-7, dms., lb.	1.95	
	C-8, dms., lb.	4.30	6.30
	C-10 dms., lb.	4.30	5.35
	Algin (see Sodium alginate)		
	Alkali blue, dry, flumed, 110-lb. dms., dms., lb.	3.72	3.83
	Alkali blue, press. 12. Higher Wt. of Rockies, lb.		
	Allspice Guatemala / Honduran, bags, lb.	.97	
	Almonds, lb.	1.05	
	Allyl alcohol, tanks, l.i. bags, Tex., lb.	.90	
	Allyl bromide, 500-ki dms. 2,000 lbs. tanks, lb.	5.50	
	Allyl caproate, 25-lb. cans, lb.	3.80	
	Allyl chloride, tanks, l.i. works, lb.	.85	4.60
	Allyl isochlorophene, bots., lb.	5.40	6.80
	Almond oil, bitter (see Almondhyde)		
	Almond oil, nat. bitter, NF 1-l. dms., bots., lb.	3.50	3.60
	sweet, lb.	1.24	1.50
	Alse, Cape, lbs., lb.	2.00	
	2-methyl, lb.	2.60	2.75
	Curaco, bags, lb.	2.60	
	powd., kgs., lb.	3.00	
	Alsin, NF, dms., lb.	8.00	6.70
	Alsin, amersol, bags, lb.		
	c.i., l.i. works, 100 lb.	35.00	
	FCC powder, 100 dms., works 100 lbs.	55.00	
	Alum, potassium, tech. gran. bags, c.i., l.i. works, 100 lbs.	35.00	
	FCC powder, 100 dms., works 100 lbs.	55.00	

2-Amino-2-methyl-1-propanol, 95% dms. cl. 1, f.o.b. works .....	.95	-	Ames seed, Chinese, bgs	lb.	1.40	-
tanks, f.o.b. works .....	.89	-	Spanish, bgs	lb.	1.80	-
N.C.	3.95	-	Turkish, bgs	lb.	1.80	-
p-Aminophenol, f.o.b. works	7.15	-	Atactic aldehyde, cns, dms	lb.	1.65	-
Relaish, N.C.	7.15	-	p-Asiatic, imp. mgs, divd., lb.	2.27	84	-
p-Aminocyclohexyl acid, USP, 50-lb. dms., 1,1, works	18.50	-	imp. cast, bgs, dms., 1,1, works	1.27	-	-
Ammonia, anhyd., fertilizer, wholesale, tanks, divd. Midwest termi- nals	185.00	170.00	Alkane, ams, dms	lb.	2.28	-
tanks, f.o.b. Gulf Coast	80.00	85.00	Amrantric acid, purif., 99% min, dms., 1,1, fr. ahd	lb.	3.02	-
aqueous, 28.4% NH ₃ anhyd. basis, tanks, frt. equivd. E. of Rock- land	260.00	315.00	Antimony fluoroborate, 1-lb.	1.70	-	-
Ammoniacal liquor (see Ammoniacal liquor)	28.60	-	dms., 1,1, works	1.37	-	-
Ammoniacal galvanizing grade, bgs., cl., f.o.b. works	28.60	-	Antimony metal, bulk, cl., mines	lb.	1.38	-
Ammoniacal salt, white (see Ammonium chloride cont.)	90	-	Antimony oxide, high, bgs, cl., frt. alt. E. of Rockies	lb.	1.28	1.59
Ammonium bicarbonate, gran., dms., lb. works	90	-	Antimony trichloride, anhyd., acid, dms., 1,1, works	lb.	3.80	-
Ammonium bicarbonate powder 15c. per lb. higher	25.00	-	Apomorphine hydrochloride, NF, bots.	gm.	15.00	-
Ammonium bicarbonate, 300-lb. frt. dms., cl., works	25.00	-	Apricot kernel oil, dms	gm.	2.20	-
bgs., cl., works	25.00	-	Arabic gum, powder, bbls.	lb.	1.85	2.10
Ammonium bichromate, photo-litho grade, gran. 100-lb. dms., 1,1, works	2.00	-	Asphalt, crude (see Asphalt, arylid)	lb.	2.00	2.95
Ammonium bifluoride, bgs., 1,1, works	7.70	-	Asphalt grades, 50% bulk, cl., f.o.b. warehouse	lb.	0.75	92
Ammonium bromide, cont. NF, gran. dms., cl., 1,1, f.o.b. works lb. works	1.31	-	Asphaltes (see Talc, bituminous)	lb.	1.00	-
Ammonium chloride, white, tech. fine gran., bgs., works	18.00	-	Ascorbic acid, USP, 100 kilos, divd., 1,1, works	kg.	11.00	-
USP, gran. dms	40	53	Ash, black (see Barium sulfate)	lb.	1.35	-
Ammonium citrate, dibasic, 250-lb. dms. f.o.b. works	2.79	-	Asphalt gilsonite, (see Gilsonite)	gal.	58	-
Ammonium dimethylolacrylate, approx. 85% 24, 0-lb. or 50-lb.	5.48	-	Asphalt petroleum asphaltite (see Solvent, petroleum, aromatic)	gal.	38	-
Ammonium fluoroborate, tech., dms., cl., 1,1, works, frt. equivd., lb. works	1.79	-	steam-refined, 40-300 penetration, tanks, tankwagon	ton	17.00	-
Ammonium heptamolybdate, crystal, dms., 24, 0-lb. f.o.b. works	5.57	-	on	ton	175.00	-
Ammonium lauryl sulfate, tanks, f.o.b. works	29	32	Aspirin, USP, crystal, powder, 250-lb. dms., cl., f.o.b.	lb.	1.85	-
Ammonium lignin, sulfonates, bulk, f.o.b. Quebec, N.C.	72.00	-	10% starch granulation, white, 250-lb. dm. cl., f.o.b.	lb.	1.57	-
Ammonium nitrate, cont. fertilizer grade, 33.5% N, bulk, S.E. divd.	130.00	135.00	10% starch granulation, white, same basis	lb.	2.80	-
Ammonium oxalate, tech., fine gran. 300-lb. frt., 1,1, f.o.b.	1.42	1.88	Freight equid. ship. identical quality over standard rates from N.Y., Phila., Montreal, Mich., Chicago and Louis	oz.	10.00	11.50
Ammonium pentaborate, gran. bgs., cl., works .....	.75	-	Atropine sulfate, USP, bots	oz.	10.00	11.50
Ammonium pentaborate powder 20c. per lb. higher .....	.58	-	Avocado oil, tech., 50-lb. bgs., 1,1, works	lb.	1.23	-
Ammonium persulfate, 225-lb. cns, 24, 0-lb. lbs. or more, f.o.b. works .....	.56 1/4	-	Azo orange, divd.,	lb.	7.00	9.50
55-lb. bgs. same basis .....	.56 1/4	-	Azo yellow, 10 G, bgs., divd. E. of Rockies	lb.	8.86	-
Ammonium phosphate (see Di- and monoammonium phos- phates)			Azo Gysiclow pigment, same basis	lb.	8.85	-
Ammonium silicofluoride, dms. cl., 1, works .....	.30 1/4	-				
Ammonium sulfate, lg. gran., bulk, cl., works	80.00	90.00				
std. cont., bulk, f.o.b. works	108.00	70.00				
tech. bgs., cl., 1,1, works	108.00	120.00				
Ammonium sulfate, lg. 44-44% tanks, 100% basis, frt. equivd. ton	480.00	-				
Ammonium sulfocyanate, tech., (see Ammonium thiocyanate)						
Ammonium thiocyanate, tech., crystal, bgs., cl., works	1.02	-				
tech. soln., 50%, tanks, frt. equivd. ....	.93	-				
Ammonium thiosulfate, tech., 80% tanks, f.o.b. works .....	.13	-				
Ammonium zincocyanide, soln., acid .....	.72	-				
Amly acetate, primary mixed isomers, tanks, divd. ....	.57	-				
Amly alcohol, primary mixed isomers, tanks, frt. and .....	.48 1/4	-				
Amlycinamide aldehyde, dms	2.35	2.60				
2-tert-Amylphenol, bulk, works	11.30	1.03				
Amlyric oil, dms .....	.33	-				
Anethole, tech., dms	10.20	-				
USP dms	3.65	4.80				
Angelica root oil, bots	700.00	-				

[illegible]

CRACKED PRICES

WEEK ENDING DEC. 12, 1966

alum carbide, 82%, generator size, bulk, c.i., 100 works, .	402.00	-
alum carbide, pulverized, 325-mesh, bgs, bulk, works, .	48.00	-
alum, 54% solids, same basis, .	97.00	100.00
72% solids, same basis, quicklime, gran. ind., bulk, works, .	108.27	-
alumina, .	100.93	-
alumina carbonate, coated, bgs, c.i., works, .	385.00	180.00
alumina carbonate, dried, bgs, c.i., 11, .	363.50	445.00
alumina carbonate, preap. medium, bgs, c.i., works, .	110.00	150.00
precip. demas. bgs, .	265.00	-
ultrafine, USP, bgs, c.i., works, .	217.00	225.00
alumina chloride conc. reg. grade, 77-80%, flakes, bulk, c.i., works, .	153.00	-
100- to bgs, c.i., same basis, .	198.00	-
anhyd., 94-97%, flake or pellet, bulk, c.i., same basis, .	217.00	-
80- to bgs, c.i., same basis, .	275.00	-
brining grade, 80- to bgs, .	289.00	-
calcium chloride, liq., 100 percent basic, l.c., 11, barge, .	99.75	-
45% same basis, .	118.00	-
calcium chloride, 100% basic, dms, 11, frt. equiv., .	.90	-
calcium chloride, 100%, 200-lb. dms, 10, 10, 10, or more, f.o.b. works, .	3.92	-
calcium cyanamide, anhyd. dms, works, .	400.00	450.00
calcium gluconate, USP powder, 1-lb. .	1.80	-
calcium hydrosulfide, lump, dms, 25-1,000-lb. lots, equiv., .	10.50	13.25
calcium hypochlorite, 100% basic, 100 lbs. .	92.40	-
calcium hypophosphite, dms, bulk, 500 lbs. or more, .	13.75	14.50
calcium iodate, FCC, works, .	5.50	-
calcium iodide, 50-kilo dms, .	23.65	25.65
calcium lactate, NF, powd., pentahydrate, dms, 24, 100 lb. or more, f.o.b. works, .	2.00	-
cf. gran., inhydrate, same basis as NF, gran., dried grade, same basis, .	2.10	-
calcium metaphosphate, 100% basic, f.o.b. plant, E. of Rockies, .	.85	-
di-calcium metaphosphate, USP, 100-500 kilo lots, .	12.50	-
di-calcium metaphosphate, 100% basic, c.i., frt. add., 250 kilos or more, .	8.00	8.50
di-calcium metaphosphate, calcium chloride complex, feed grade, 100 grams per lb., f.o.b., frt. add., 500 lbs. or more, .	2.75	-
calcium phosphate, dibasic, feed grade, 18 1/2% P bulk, c.i., 11, f.o.b. works, .	228.00	-
calcium phosphate, dibasic, drygrade, USP, bgs, c.i., 11, works, frt. equiv., .	62.50	-
anhyd., USP, same basis, 100 lbs. demas. grade, same basis, 60 lbs. .	71.75	49.90
calcium phosphate, monobasic, monohydrate, food grade, bgs, c.i., 11, works, frt. equiv., .	50.50	-
anhyd., food grade, same basis, .	50.50	-
tribasic, NF, precip., bgs, c.i., frt. equiv., .	62.50	-
calcium propionate, dms, 2,000 lbs. .	.50	.55
calcium silicate, hydrated, bgs, c.i., works, .	.07	-
calcium silicate, paint grade (see Wollastonite), .	-	-
calcium, NF, micro-powd., 100-lb. dms, f.o.b. works, .	8.50	-
camphene chlorinated, 67-86% (see Toxaphene), .	-	-
camphor, monobrominated, dms, .	3.63	3.70
camphor, same, 100% basic, 5,000 lbs. or more, .	1.80	-
100% powd., 165-lb. dms, 5,000 lbs. or more, .	3.36	-
sub. red, 1-oz. min. .	2.50	-
camphor oil, yellow, 25-lb. dms. .	1.85	-
white, dms, .	2.00	-
spec. grav., 1.070, dms, .	1.79	-
camphor oil, indomene, same basis, .	1.80	-
camphor wax, crude, bgs, .	21.00	-
refd. pure, bgs, .	.80	.85
capric acid, cont. pure, dms, .	.10	.65
capric acid, 90% pure, .	3.86	6.36
capric acid, polyethylene C-10 dms, .	-	-
caprolactam, monomer, Italia, bgs, 1-lb. .	.87	-
caprolactam, 100% basic, .	.85	-
capryl alcohol, sec. 92-98% tanks, f.o.b. works, .	.85	-
caprylic acid, cont. pure, .	.73%	-
caprylic acid, (see Capricum Caproic), .	-	-
capricum oil, (see Capricum Caproic), .	-	-
capricum olefin, NF, from dom., pepper, dms, .	11.00	-
capricum olefin, 100% basic, 500,000 pennyweight, .	9.00	-
caneray oil, Poland, dms, .	22.00	18.00
caneray seed, Dutch, bgs, .	50	53
caneray seed, black, Africa, fast extruding (FEF), bulk, c.i., works, .	2125	-
bgs, c.i., works, .	2076	-
general purpose, 100-lb. c.i., works, .	2375	-
bgs, c.i., works, .	2380	-
high abrasion (HAP), high abrasion bulk, c.i., works, .	2900	-

Carbon black, low structure, bulk, c.i. works, .	240	280
bags, c.i., works, .	270	280
intermediate structure, low structure (ISAF), .	25	-
bgs, c.i., works, .	28	-
super-abrasion (SAF), bulk, c.i., works, .	31	-
bgs, c.i., works, .	4050	-
semi-reinforcing (SRF), bulk, c.i., works, .	210	-
carbon black, thermal, medium, bgs, c.i., works, .	30	30 1/2
bulk, c.i., works, .	32	34 1/2
Carbon black, oil, barge, 100 lb. re-entries, .	10.50	12.50
Carbon disulfide, C, 10-lb. works	420.00	-
Carbon tetrachloride, CP, containers, dms, c.i., frt. add., .	38	-
tech, dms, c.i., frt. add., .	31	-
tank transport (min. 4,000 gals) .	24	-
Carboxymethyl cellulose (see CMC), .	-	-
Cardamom oil, NF, bts, .	60.00	-
Cardamom, dried, Guatemalan, 1-lb. .	23.75	7.50
Cardamom, 100, NF, bulk, 100-lb. lots or more, dms, .	135.00	140.00
Carbonyl wax, Paraffin, No. 1, yellow, bgs, tanks, .	1.95	2.05
Carnauba, No. 1, yellow, bgs, 10-lb. lots, .	1.75	1.90
North Country, No. 2, refined, bgs, tanks, .	1.55	1.65
Carnauba wax, North Country No. 3	1.10	-
centrifugal bgs, 10-lb. lots	1.30	1.45
North Country, No. 3, refined, bgs, 10-lb. lots	1.30	1.45
Powdered, carburettor wash, 20 to 100 mesh, 20 per lb. higher	-	-
Carotene, invegetable oil, semi-solid suspension, 400,000 A units per gram, 50 lbs. or more, .	32.75	-
Carotene, liq., 400,000 A units per gram, 50 lbs. or more, .	40.75	-
Carotene, dry, heavy, 10 ⁶ , 167,000 A units per gram, 50 lb to 50 lbs to 50 lbs, .	26.85	-
Carotene, dry, heavy, 10 ⁶ , 167,000 A units per gram, 50 lb to 50 lbs to 50 lbs, .	49.00	7.25
Carotene, dry, heavy, 10 ⁶ , 167,000 A units per gram, 50 lb to 50 lbs to 50 lbs, .	7.00	-
Casene, imp. acid-precip. grad. 30-mesh, Australian, edible, same basis c.i., .	1.45	-
Australian, edible, same basis c.i., .	1.385	-
Cassella acid, 301 mol wt. dms. frt. add., 100% basic, .	3.70	-
Cassia, Komfy, A Bgs, .	1.08	1.20
Cassia, Komfy, A Bgs, .	95	100
Cassia oil, Chinese, dms, .	18.50	-
Castor oil, raw, No. 1, Braz. tanks, .	32	34
USP 5 dms, .	74	-
refd. pure, 5-9 dms, .	78	-
blown, 5-9 dms, .	75	-
dehydrated, bonded, tanks, .	74	-
dehydrated, unbonded, tanks, .	74	-
Castor oil, acid-dehydrated, tanks, .	1.10	-
ricinoleic acid, .	79 1/2	83
Castor pomace, bgs, container load, .	154.00	-
Castor oil, Miami, Fla. .	18.00	35.00
Castor meal, nat. cat. c.i., .	11.00	-
Catchol, CP, 45-kilo dms, 50-239 .	7.93	-
tech, bgs, 1-lb. same basis, .	3.71	-
Caulic potash (see Soda, caustic)	-	-
Caulic potash (see Soda, caustic)	-	-
Cedric acid (see Cedric, caustic)	-	-
Cedric acid of Texas, same, .	17.50	-
Virginia, .	1.75	2.50
Cedrol, prime dms, .	1.76	-
Cedric acid, dms, .	5.25	-
Celery seed, Indian, bgs, .	4.25	5.30
Celery seed oil, .	46	-
Celery seed oil, .	37.00	-
Celery seed oil, .	1.30	-
Cellulose acetate, butyrate, powd., 17% butyl content, bgs, 1-lb. .	1.75	-
38% butyl content, bgs, .	1.89	-
50% butyl content, bgs, .	1.81	-
55% butyl content, bgs, .	1.83	-
Celkum gum, pure, high vis., 24-lb. dms, or more, .	1.80	1.90
Celkum gum, pure, high vis., 24-lb. dms, or more, .	1.80	1.90
Celkum gum, pure, high vis., 24-lb. dms, or more, .	1.35	-
Celkum gum, pure, high vis., 24-lb. dms, or more, .	5.40	1.8
Celkum gum, pure, high vis., 24-lb. dms, or more, .	4.20	-
Celkum gum, pure, high vis., 24-lb. dms, or more, .	1.85	1.9
Celkum gum, pure, high vis., 24-lb. dms, or more, .	1.85	1.9
Celkum gum, pure, high vis., 24-lb. dms, or more, .	4.25	4.5
Chamomile flowers, Hungarian, cs. 1-bombr, .	4.94	-
Egyptian, whole, .	6.70	3.0
Chamomile oil, blue, Egyptian, .	310.90	-
Chamomile oil, blue, Egyptian, .	15.00	-
Chenopodium oil, NF, .	13.90	-
Chicago acid, dry, bbs, .	-	-
Chiles (see Pepper, red)	-	-
Chlorobenzene, tech, dms, 1-lb. works, .	1.30	-
Chlorinated paraffin, 40% chlorine, bulk, dmd, Zone 1, .	46	-
50% chlorine, bulk, dmd, Zone 1, .	46	-
60% chlorine, same basis, .	46 1/2	-
70% chlorine, relative, 50-lb. bgs, c.i., dmd, Zone 1, .	49	-

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Carbon black, low structure, bulk, c.t. works.	lb.	240	280
bags, c.t. works.	lb.	270	280
intermediate-super-abrasion (SIF), bulk, c.t. works.	lb.	25	-
bgs, c.t. works.	lb.	28	-
super-abrasion (SAF), bulk, c.t. works.	lb.	31	-
bgs, c.t. works.	lb.	4050	-
semi-fining (SRF), bulk, c.t. works.	lb.	210	-
bgs, c.t. works.	lb.	240	-
Carbon black, thermal, bulk, c.t. works.	lb.	32	30 1/2
c.t. works.	lb.	30	34 1/2
Carbon black, f.b. cargo, f.o.b. Gulf ref.	lb.	10.50	12.50
f.o.b. W. coast refiners	bbbls.	10.50	12.50
Carbon disulfide, l.c., f.o.b. works	lb.	4200 00	-
Carbon tetrachloride, CP, consumers, dms, l.c., in. in. vat	lb.	-	-
tech, dms, c.t. l.t., 4.00 gals	lb.	36	-
tech, dms, c.t. l.t., 4.00 gals	lb.	31	-
tank transport (min. 4.00 gals) l.t. add.	lb.	24	-
Carboxymethylcellulose (see CMC)	lb.	-	-
Cardamom, NF, bbls.	lb.	60.00	-
Cardamoms, decent, Guatemalan	lb.	2.90	-
green, Guatemalan, bbls.	lb.	7.75	7.50
Carmine, No. 40, NF, bbl, 100 lb.	lb.	135.00	140.00
Carnauba wax, Pernambuco, No. 1, yellow, bgs, ton lots.	lb.	1.95	2.05
Ceara, No. 1, yellow, bgs, ton lots.	lb.	1.75	1.90
North Country No. 2, refined, bgs, ton lots.	lb.	1.55	1.65
Carnauba wax, North Country No. 3, refined, bgs, ton lots.	lb.	1.10	-
North Country No. 3, refined, bgs, ton lots.	lb.	1.30	1.45
Powdered carnauba wax, 20 to 100 mesh, 200 per lb. higher	lb.	-	-
b-Carotene, insoluble oil, semi-solid suspension, 400,000 A units per gallon, 33 lbs. or more.	lb.	32.75	-
b-Carotene, dms, l.c., in. in. vat, 500,000 A units per gallon, 33 lbs. or more.	lb.	40.75	-
b-Carotene, dry, beads, 10", 167,000 A units per gallon, 50 lb. cns	lb.	26.85	-
b-Carotene, 25-lb dms, syn	lb.	48.00	-
l-Carotene	lb.	7.00	7.25
Cascara sagrada, bag, bulk.	lb.	1.00	-
Casene, imp, nodding, bag, 30 mesh, Australian, edible	lb.	1.45	-
same basis c.t. l.	lb.	-	-
Australian, indust., same basis c.t. l.	lb.	1.365	-
Cassella acid, 303 mol wt, dms l.t. ahd, 100% basis.	lb.	3.70	-
Cassio, Komiti, A bgs	lb.	1.08	1.20
"B bgs	lb.	1.05	1.00
Cassia, centrifuged, bgs, ton lots.	lb.	18.50	-
Caster oil, raw, No. 1, Braz tanks	lb.	32	34
USP 5-lb dms.	lb.	74	-
refined, 5-lb dms.	lb.	75	-
tech, 5-lb dms.	lb.	78	-
dehydrated, bonded, tanks	lb.	74	-
dehydrated, unbonded, tanks	lb.	65	-
Caster oil, acids dehydrated, dms	lb.	69 1/2	-
refined, c.t. l.	lb.	79	83
Caster pomace, bgs, container load, f.o.b. Miami, Fla	ton	154.00	-
Castoreum, nat. cns.	lb.	18.00	35.00
c.t. l.	lb.	11.00	-
Catechol, CP, 45-lb dms, 50-239 dms, f.o.b.	lb.	7.93	-
tech, bgs, 1, same basis	lb.	3.71	-
Caulis podagrace (see Ficus, auriculata)	lb.	-	-
Caulis soda (see Soda, caustic)	lb.	-	-
Cedarial oil, bgs.	lb.	17.50	-
Cedarwood oil, Texas, dms, cns.	lb.	1.75	2.50
Virginia	lb.	4.75	-
Cedryl, prime dms.	lb.	5.25	-
Cedryl acetate, dist., dms.	lb.	4.25	5.30
Celery seed, Indian, bgs.	lb.	46	-
celery seed, c.t. l.	lb.	37.00	-
Cellulose acetate, powd., bgs, l.t., dms.	lb.	1.30	-
Cellulose acetate butyrate, powd., 17% butyl content, bgs, l.t., dms.	lb.	1.75	-
38% butyl content, bgs, dms.	lb.	1.69	-
58% butyl content, bgs, dms.	lb.	1.81	-
Cellulose gum, pure, high vis., 24,000-cp, lots or more, bgs, l.t.	lb.	1.80	1.70
l.t. Hopewell, Va.	lb.	-	-
std., low or medium vis., bgs, c.t. l., f.o.b. Hopewell, Va.	lb.	1.80	1.90
Cerium concentrate C-50, 80-lb.	lb.	1.35	-
Cerium hydroxide 90% C-50, dms.	lb.	5.40	-
works.	lb.	4.20	1.80
77% CeO ₂ dms, works.	lb.	1.85	1.80
Cerium oxide, optical grade, bgs, 50-lb. lots or more	lb.	1.85	1.90
Chicago acid, NF, cns, l.t., dms.	lb.	68 1/2	1.20
Chalk (see Calcium carbonate)	lb.	-	-
Chamaecrista flowers, Hungarian, ca. l.	lb.	4.25	4.50
Roman, ca.	lb.	4.94	-
Egyptian, ca.	lb.	2.70	3.00
blue, Hungarian, ca.	lb.	545.00	-
Chamaecrista, NF, cns.	lb.	310.00	-
Chenopodium, NF, cns.	lb.	15.00	-
Chicago acid, dry, f.o.b. l.t.	lb.	13.50	-
Chiles (see Pepper, red)	lb.	-	-
Chloroacetic anhydride, tech, dms, l.t. works.	lb.	1.30	-
Chlorinated paraffin, 40% chlorine, but, dms, Zone 1	lb.	45	-
50% chlorine, same basis	lb.	46	-
80% chlorine, same basis	lb.	46	-
70% chlorine, technical, 50-lb. bgs, c.t. l., dms, Zone 2	lb.	39	-

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Chlorinated paraffin, Zone 2 prices are 1c. per lb. higher and Zone 3 prices are 2c per lb. higher and t.l. drum prices are 5c per lb. higher.

Chloralhydrate, 5, 10, 20 cps. bgs.	1.68			
11, divd.	1.82			
40 cps. bgs., 11, divd.	2.80			
125 cps. bgs., 11, divd.	2.75			
Chlorine, tanks single, works.				
1, f.o.b., frt. equid.	105.00	200.00		
Chloroacetic acid, mono, high purity, flake, 99% bulk f.o.b.				
works, 1, f.o.b.	.58			
2-Chloro-4-amino-1,2,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,40,41,42,43,44,45,46,47,48,49,50,51,52,53,54,55,56,57,58,59,60,61,62,63,64,65,66,67,68,69,70,71,72,73,74,75,76,77,78,79,80,81,82,83,84,85,86,87,88,89,90,91,92,93,94,95,96,97,98,99,100,101,102,103,104,105,106,107,108,109,110,111,112,113,114,115,116,117,118,119,120,121,122,123,124,125,126,127,128,129,130,131,132,133,134,135,136,137,138,139,140,141,142,143,144,145,146,147,148,149,150,151,152,153,154,155,156,157,158,159,160,161,162,163,164,165,166,167,168,169,170,171,172,173,174,175,176,177,178,179,180,181,182,183,184,185,186,187,188,189,190,191,192,193,194,195,196,197,198,199,200,201,202,203,204,205,206,207,208,209,210,211,212,213,214,215,216,217,218,219,220,221,222,223,224,225,226,227,228,229,230,231,232,233,234,235,236,237,238,239,240,241,242,243,244,245,246,247,248,249,250,251,252,253,254,255,256,257,258,259,260,261,262,263,264,265,266,267,268,269,270,271,272,273,274,275,276,277,278,279,280,281,282,283,284,285,286,287,288,289,290,291,292,293,294,295,296,297,298,299,300,301,302,303,304,305,306,307,308,309,310,311,312,313,314,315,316,317,318,319,320,321,322,323,324,325,326,327,328,329,330,331,332,333,334,335,336,337,338,339,340,341,342,343,344,345,346,347,348,349,350,351,352,353,354,355,356,357,358,359,360,361,362,363,364,365,366,367,368,369,370,371,372,373,374,375,376,377,378,379,380,381,382,383,384,385,386,387,388,389,390,391,392,393,394,395,396,397,398,399,400,401,402,403,404,405,406,407,408,409,410,411,412,413,414,415,416,417,418,419,420,421,422,423,424,425,426,427,428,429,430,431,432,433,434,435,436,437,438,439,440,441,442,443,444,445,446,447,448,449,450,451,452,453,454,455,456,457,458,459,460,461,462,463,464,465,466,467,468,469,470,471,472,473,474,475,476,477,478,479,480,481,482,483,484,485,486,487,488,489,490,491,492,493,494,495,496,497,498,499,500,501,502,503,504,505,506,507,508,509,510,511,512,513,514,515,516,517,518,519,520,521,522,523,524,525,526,527,528,529,530,531,532,533,534,535,536,537,538,539,540,541,542,543,544,545,546,547,548,549,550,551,552,553,554,555,556,557,558,559,560,561,562,563,564,565,566,567,568,569,570,571,572,573,574,575,576,577,578,579,580,581,582,583,584,585,586,587,588,589,590,591,592,593,594,595,596,597,598,599,600,601,602,603,604,605,606,607,608,609,610,611,612,613,614,615,616,617,618,619,620,621,622,623,624,625,626,627,628,629,630,631,632,633,634,635,636,637,638,639,640,641,642,643,644,645,646,647,648,649,650,651,652,653,654,655,656,657,658,659,660,661,662,663,664,665,666,667,668,669,670,671,672,673,674,675,676,677,678,679,680,681,682,683,684,685,686,687,688,689,690,691,692,693,694,695,696,697,698,699,700,701,702,703,704,705,706,707,708,709,710,711,712,713,714,715,716,717,718,719,720,721,722,723,724,725,726,727,728,729,730,731,732,733,734,735,736,737,738,739,740,741,742,743,744,745,746,747,748,749,750,751,752,753,754,755,756,757,758,759,760,761,762,763,764,765,766,767,768,769,770,771,772,773,774,775,776,777,778,779,780,781,782,783,784,785,786,787,788,789,790,791,792,793,794,795,796,797,798,799,800,801,802,803,804,805,806,807,808,809,810,811,812,813,814,815,816,817,818,819,820,821,822,823,824,825,826,827,828,829,830,831,832,833,834,835,836,837,838,839,840,841,842,843,844,845,846,847,848,849,850,851,852,853,854,855,856,857,858,859,860,861,862,863,864,865,866,867,868,869,870,871,872,873,874,875,876,877,878,879,880,881,882,883,884,885,886,887,888,889,890,891,892,893,894,895,896,897,898,899,900,901,902,903,904,905,906,907,908,909,910,911,912,913,914,915,916,917,918,919,920,921,922,923,924,925,926,927,928,929,930,931,932,933,934,935,936,937,938,939,940,941,942,943,944,945,946,947,948,949,950,951,952,953,954,955,956,957,958,959,960,961,962,963,964,965,966,967,968,969,970,971,972,973,974,975,976,977,978,979,980,981,982,983,984,985,986,987,988,989,990,991,992,993,994,995,996,997,998,999,1000	1.88			
4-Chloro-2-nitro-1,2,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,40,41,42,43,44,45,46,47,48,49,50,51,52,53,54,55,56,57,58,59,60,61,62,63,64,65,66,67,68,69,70,71,72,73,74,75,76,77,78,79,80,81,82,83,84,85,86,87,88,89,90,91,92,93,94,95,96,97,98,99,100,101,102,103,104,105,106,107,108,109,110,111,112,113,114,115,116,117,118,119,120,121,122,123,124,125,126,127,128,129,130,131,132,133,134,135,136,137,138,139,140,141,142,143,144,145,146,147,148,149,150,151,152,153,154,155,156,157,158,159,160,161,162,163,164,165,166,167,168,169,170,171,172,173,174,175,176,177,178,179,180,181,182,183,184,185,186,187,188,189,190,191,192,193,194,195,196,197,198,199,200,201,202,203,204,205,206,207,208,209,210,211,212,213,214,215,216,217,218,219,220,221,222,223,224,225,226,227,228,229,230,231,232,233,234,235,236,237,238,239,240,241,242,243,244,245,246,247,248,249,250,251,252,253,254,255,256,257,258,259,260,261,262,263,264,265,266,267,268,269,270,271,272,273,274,275,276,277,278,279,280,281,282,283,284,285,286,287,288,289,290,291,292,293,294,295,296,297,298,299,300,301,302,303,304,305,306,307,308,309,310,311,312,313,314,315,316,317,318,319,320,321,322,323,324,325,326,327,328,329,330,331,332,333,334,335,336,337,338,339,340,341,342,343,344,345,346,347,348,349,350,351,352,353,354,355,356,357,358,359,360,361,362,363,364,365,366,367,368,369,370,371,372,373,374,375,376,377,378,379,380,381,382,383,384,385,386,387,388,389,390,391,392,393,394,395,396,397,398,399,400,401,402,403,404,405,406,407,408,409,410,411,412,413,414,415,416,417,418,419,420,421,422,423,424,425,426,427,428,429,430,431,432,433,434,435,436,437,438,439,440,441,442,443,444,445,446,447,448,449,450,451,452,453,454,455,456,457,458,459,460,461,462,463,464,465,466,467,468,469,470,471,472,473,474,475,476,477,478,479,480,481,482,483,484,485,486,487,488,489,490,491,492,493,494,495,496,497,498,499,500,501,502,503,504,505,506,507,508,509,510,511,512,513,514,515,516,517,518,519,520,521,522,523,524,525,526,527,528,529,530,531,532,533,534,535,536,537,538,539,540,541,542,543,544,545,546,547,548,549,550,551,552,553,554,555,556,557,558,559,560,561,562,563,564,565,566,567,568,569,570,571,572,573,574,575,576,577,578,579,580,581,582,583,584,585,586,587,588,589,590,591,592,593,594,595,596,597,598,599,600,601,602,603,604,605,606,607,608,609,610,611,612,613,614,615,616,617,618,619,620,621,622,623,624,625,626,627,628,629,630,631,632,633,634,635,636,637,638,639,640,641,642,643,644,645,646,647,648,649,650,651,652,653,654,655,656,657,658,659,660,661,662,663,664,665,666,667,668,669,670,671,672,673,674,675,676,677,678,679,680,681,682,683,684,685,686,687,688,689,690,691,692,693,694,695,696,697,698,699,700,701,702,703,704,705,706,707,708,709,710,711,712,713,714,715,716,717,718,719,720,721,722,723,724,725,726,727,728,729,730,731,732,733,734,735,736,737,738,739,740,741,742,743,744,745,746,747,748,749,750,751,752,753,754,755,756,757,758,759,760,761,762,763,764,765,766,767,768,769,770,771,772,773,774,775,776,777,778,779,780,781,782,783,784,785,786,787,788,789,790,791,792,793,794,795,796,797,798,799,800,801,802,803,804,805,806,807,808,809,810,811,812,813,814,815,816,817,818,819,820,821,822,823,824,825,826,827,828,829,830,831,832,833,834,835,836,837,838,839,840,841,842,843,844,845,846,847,848,849,850,851,852,853,854,855,856,857,858,859,860,861,862,863,864,865,866,867,868,869,870,871,872,873,874,875,876,877,878,879,880,881,882,883,884,885,886,887,888,889,890,891,892,893,894,895,896,897,898,899,900,901,902,903,904,905,906,907,908,909,910,911,912,913,914,915,916,917,918,919,920,921,922,923,924,925,926,927,928,929,930,931,932,933,934,935,936,937,938,939,940,941,942,943,944,945,946,947,948,949,950,951,952,953,954,955,956,957,958,959,960,961,962,963,964,965,966,967,968,969,970,971,972,973,974,975,976,977,978,979,980,981,982,983,984,985,986,987,988,989,990,991,992,993,994,995,996,997,998,999,1000	1.88			
4-Chloro-2-nitro-1,2,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,40,41,42,43,44,45,46,47,48,49,50,51,52,53,54,55,56,57,58,59,60,61,62,63,64,65,66,67,68,69,70,71,72,73,74,75,76,77,78,79,80,81,82,83,84,85,86,87,88,89,90,91,92,93,94,95,96,97,98,99,100,101,102,103,104,105,106,107,108,109,110,111,112,113,114,115,116,117,118,119,120,121,122,123,124,125,126,127,128,129,130,131,132,133,134,135,136,137,138,139,140,141,142,143,144,145,146,147,148,149,150,151,152,153,154,155,156,157,158,159,160,161,162,163,164,165,166,167,168,169,170,171,172,173,174,175,176,177,178,179,180,181,182,183,184,185,186,187,188,189,190,191,192,193,194,195,196,197,198,199,200,201,202,203,204,205,206,207,208,209,210,211,212,213,214,215,216,217,218,219,220,221,222,223,224,225,226,227,228,229,230,231,232,233,234,235,236,237,238,239,240,241,242,243,244,245,246,247,248,249,250,251,252,253,254,255,256,257,258,259,260,261,262,263,264,265,266,267,268,269,270,271,272,273,274,275,276,277,278,279,280,281,282,283,284,285,286,287,288,289,290,291,292,293,294,295,296,297,298,299,300,301,302,303,304,305,306,307,308,309,310,311,312,313,314,315,316,317,318,319,320,321,322,323,324,325,326,327,328,329,330,331,332,333,334,335,336,337,338,339,340,341,342,343,344,345,346,347,348,349,350,351,352,353,354,355,356,357,358,359,360,361,362,363,364,365,366,367,368,369,370,371,372,373,374,375,376,377,378,379,380,381,382,383,384,385,386,387,388,389,390,391,392,393,394,395,396,397,398,399,400,401,402,403,404,405,406,407,408,409,410,411,412,413,414,415,416,417,418,419,420,421,422,423,424,425,426,427,428,429,430,431,432,433,434,435,436,437,438,439,440,441,442,443,444,445,446,447,448,449,450,451,452,453,454,455,456,457,458,459,460,461,462,463,464,465,466,467,468,469,470,471,472,473,474,475,476,477,478,479,480,481,482,483,484,485,486,487,488,489,490,491,492,493,494,495,496,497,498,499,500,501,502,503,504,505,506,507,508,509,510,511,512,513,514,515,516,517,518,519,520,521,522,523,524,525,526,527,528,529,530,531,532,533,534,535,536,537,538,539,540,541,542,543,544,545,546,547,548,549,550,551,552,553,554,555,556,557,558,559,560,561,562,563,564,565,566,567,568,569,570,571,572,573,574,575,576,577,578,579,580,581,582,583,584,585,586,587,588,589,590,591,592,593,594,595,596,597,598,599,600,601,602,603,604,605,606,607,608,609,610,611,612,613,614,615,616,617,618,619,620,621,622,623,624,625,626,627,628,629,630,631,632,633,634,635,636,637,638,639,640,641,642,643,644,645,646,647,648,649,650,651,652,653,654,655,656,657,658,659,660,661,662,663,664,665,666,667,668,669,670,671,672,673,674,675,676,677,678,679,680,681,682,683,684,685,686,687,688,689,690,691,692,693,694,695,696,697,698,699,700,701,702,703,704,705,706,707,708,709,710,711,712,713,714,715,716,717,718,719,720,721,722,723,724,725,726,727,728,729,730,731,732,733,734,735,736,737,738,739,740,741,742,743,744,745,746,747,748,749,750,751,752,753,754,755,756,757,758,759,760,761,762,763,764,765,766,767,768,769,770,771,772,773,774,775,776,777,778,779,780,781,782,783,784,785,786,787,788,789,790,791,792,793,794,795,796,797,798,799,800,801,802,803,804,805,806,807,808,809,810,811,812,813,814,815,816,817,818,819,820,821,822,823,824,825,826,827,828,829,830,831,832,833,834,835,836,837,838,839,840,841,842,843,844,845,846,847,848,849,850,851,852,853,854,855,856,857,858,859,860,861,862,863,864,865,866,867,868,869,870,871,872,873,874,875,876,877,878,879,880,881,882,883,884,885,886,887,888,889,890,891,892,893,894,895,896,897,898,899,900,901,902,903,904,905,906,907,908,909,910,911,912,913,914,915,916,917,918,919,920,921,922,923,924,925,926,927,928,929,930,931,932,933,934,935,936,937,938,939,940,941,942,943,944,945,946,947,948,949,950,951,952,953,954,955,956,957,958,959,960,961,962,963,964,965,966,967,968,969,970,971,972,973,974,975,976,977,978,979,980,981,982,983,984,985,986,987,988,989,990,991,992,993,994,995,996,997,998,999,1000	1.88			
4-Chloro-2-nitro-1,2,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,40,41,42,43,44,45,46,47,48,49,50,51,52,53,54,55,56,57,58,59,60,61,62,63,64,65,66,67,68,69,70,71,72,73,74,75,76,77,78,79,80,81,82,83,84,85,86,87,88,89,9				

Cube root, powd., 6% rotonone, base				Diallyl carbonate, tankwagons,	
80-lb. bgs., 1 l. works	.60	-		f.o.b. works	1.40
Cumene, bulk, contract, f.o.b.	.16½	.16½		Dialyl ethanamine, CP dms.,	
Cumin seed, Indian, bgs.	.95	-		dvd.	1.18
Iranian, bgs.	.99	-		tanks, dvd.	1.10
Cyanuric acid, dms., c.i., 1 l. frt.				Diallyl ethanolamine tech. 8c. per lb. lower.	
aqualeid.	1.16	1.37		Diallyl glycols, dms., oil, f.o.b.	
Cyclohexaldehyde, 50% min. aldehy-				works	1.80
hyde content, dms.	4.85	-		Diallyl phthalate, tanks, f.o.b.	
80-lb. bgs.	7.35	9.20		odorless cosmetic grades, 1 l.	.98
90-92%, dms.	7.85	-		works	.97½
Cyclonhexane, bulk, barges, wks.	1.08150	1.09150		Diallyl sulfates, tanks, fr. ald. E.	.59
Cyclohexanol tech., tanks, f.o.b.	.52	.69½		Diallyl thiourea, dms., c.i., 1 l.	
Cyclohexanonone tech. tanks, f.o.b.				works	2.48
works.	.55½	.58½		Di-2-ethylhexyl adipate/adipic acid/pa-	
tanks, dvd.	.565	-		Diallyl topamide, 95-97% min. mea-	
Cyclohexylamine, tech., tanks	.85	-		isomer, dms., 1 l., f.o.b.	
				works.	2.75

D

2,4-D acid, tech., 50-lb. bgs., c.i., l.i. works, fr. alt.	1.10	1.25
2,4-D butyl ester, tech., 55-gal. dms., c.i., l.i., works, fr. equivd., lb. tanks, same basis	1.30 1.25	
2,4-D dimethylamine salt, t.c., l.i. works, fr. alt.	6.05	
Decyl alcohol, mixed, 100 lbs. dvd.	.32	
perfume grade, dms.	.76	
Defluorinated phosphate (tricalcium), feed grade, 18% P, c.i., bulk, 100-lb. works	185.00	228.00
Denatured alcohol, ethyl, CD18, CD19, tanks, dvd. E.	1.87	
NOTE: Tankcar sales require written authorization by Alcohol and Tobacco Tax Division.		
Denatured alcohol, ethyl.		
SD23, tanks, dvd. E.	1.81	
SD3A, tanks, dvd. E.	1.76%	
SD23A, tanks, dvd. E.	1.88	
SD23H, tanks, dvd. E.	1.89	
SD29, tanks, dvd. E.	1.83	
SD30, tanks, dvd. E.	1.72%	
SD35A, tanks, dvd. E.	1.89%	
Denatured alcohol, ethyl, brucine formula SD40, tanks, dvd. E.	1.83	
ethyl, optional formula, SD40, tanks, dvd. E.	1.82%	
For ethyl alcohol on above formulas, prices are 12c. per gal. higher.		
West Coast 2-dl. prices are the same as Eastern prices, except in Idaho, Oregon and Washington where a 5c. differential on tankcars is maintained.		
Desoxyethoxy hydrochloride (See Methamphetamine hydrochloride)		
Detergent alkylate, straight chain do-decylbenzene, tanks, barges, f.o.b.	.45	
Dextrin, com., canary dark, paper bgs., c.i., works	28.04	
white, paper bgs., c.i., works	27.43	
Dextrose, anhyd., com., bgs., c.i., dvd. New York	41.10	
USP special, 100-lb. bgs., c.i., dvd. New York	46.50	
Dextrose, hydrated, com., bgs., c.i., dvd. New York	24.25	
Western zone	25.80	
Diacetone alcohol, acetone free, tanks, dvd. E.	9.25	
Diacetyl, flavor grade, dms., lb.	52	15.00
Diammonium phosphate, fert. grade, min. 18% N, 46% P, bulk, c.i., f.o.b. Fla. works	140.00	145.00
Diammonium phosphate, fert. grade, 18% N, 20% P, bulk, c.i., f.o.b. Fla. works	240.00	
bgs., same basis	250.00	
Diammonium phosphate, tech. bgs., c.i., l.i., works, fr. equivd.	62.50	
food grade, bgs., c.i., l.i., same basis	57.75	
2,4-D-tert-amylphenol, min. 95.5%, dms., c.i., l.i., works	1.04	
tanks, work.	.87	
Dianlyle yellow, OT, (yellow 14), dms., fr. alt.	7.00	8.00
O-Dialcaldine dihydrochloride, 100%, MW 244, dms., l.i., dvd.	4.25	
2,6-Di-tert-Butyl-p-Cresol (p-cresololukene)		
Dibutyl fumarate, tanks, f.o.b. works	.77	.85
Dibutyl maleate tanks, f.o.b. works	.83	.84
Dibutyl phthalate, tanks, work.	.34	.80
Dibutyl sebacate tanks, work.	1.72	1.89
Dibutylamine, dms., c.i., dvd.	1.12	
tanks, same basis	1.08	
2,5-Dichloroaniline, flake, dms.	2.00	
tased, dms. work.	1.80	
3,4-Dichloroaniline, tech. 98%, acid, dms., c.i., l.i., f.o.b. works	1.48	1.57
o-Dichlorobenzene, tech., 90%, dms., c.i., l.i., dvd.	.45	
tanks, same basis	.42	
98% retd. dms., c.i., same basis	.54	
tanks, same basis	.47	
p-Dichlorobenzene, graded, 300-lb. dms., l.i., f.o.b., fr. equivd.	.51	.82
tanks, same basis	.43	.47
2,6-Dichloro-4-nitrobenzene, 100%, 10,000 lbs. or more, works	3.30	
Dichlorophenoxyacetic acid (see 2,4-D)		
Dichlorophenylamine, dms., c.i., l.i., f.o.b.	1.85	
tanks, same basis	1.25	
Dichloroethyl phthalate, bgs., c.i., l.i., dvd.	1.25	
Dicyclopentadiene, high-purity, 97-98%, tanks, work.	.35	
Dithianonamine, tanks, work.	.34	.36
Dithianonamine lauryl sulfates, tanks, fr. alt.	.41	
DDVP (see Dimethyl dichlorovinyl phosphate).		
Di-2-ethylhexyl azelate (see Dioctyl azelate)		
Di-2-ethylhexyl phthalate (see Dioctyl phthalate)		
Dioethylene glycol, tanks, dvd. E.	28%	3%
Dioctylamine, tech. monomethyl ether, dms., c.i., fr. alt.	.85	
tanks, fr. alt. E.	.57	
Dioethylene glycol monomethyl ether, tanks, c.i., fr. alt. E.	.84	
dms., c.i., fr. alt. E.	.56	
Dioethylene glycol monomethyl ether, dms., c.i., fr. alt.	.82	
tanks, fr. alt.	.54	
Dioethylene glycol monobutyl ether acetate, dms., c.i., dvd. E.	.80	
tanks, dvd. E.	.72	
Dioethylene glycol monobutyl ether acetate, dms., c.i., fr. alt. E.	.80	
tanks, fr. alt.	.72	
Dioethylenetriamine, tanks, f.o.b. tanks	1.50	1.51
Dioethylenetriamine pentaacetic acid, tetrasodium salt solution, tanks - cars/tanktrucks, fr. equivd.	.45	
Diglyoxal, USP, imp., 100-lb. can	2.80	3.00
Diglycol laurate, dms., 100-lb.	.32%	
Diglycol searate, dms., l.i.	.82	.73
Dihydroxyacetic acid, tanks, work.	1.10	1.25
Dihydroxypropylene glycol, 50-lb. lots	48.00	
Dihydroxyacetone, 50-lb. lots		
work.	40.00	
Di-isobutyl ketone, tanks, dvd.	.80	
Di-isobutyl phthalate tanks, dvd. E.	.55	.57
Di-isobutylene, tanks, f.o.b. Heus.		
tanks	.37	
Di-isodocyl phthalate, tanks, dvd.	.40	.64
Di-isononyl phthalate, tanks, dvd.	.40	
Di-iso-octyl azelate, tanks, dvd. E.	.85	
Di-iso-octyl phthalate, tanks, dvd. E.	.80	
Di-isopropenylamine, dms., c.i., fr. alt.	.86%	
same basis	.58%	
Di-isopropylamine, dms., c.i., dvd.	1.17	
same basis	1.07	
Dilauryl 3,3'-thiodipropionate, dms., l.i., fr. alt.	1.68	
Dill oil, USP, dms.	7.00	8.15
Dimethyl antranilate, dms.	16.80	
Dimethyl benzoyl carbinolamine, f.o.b. works		
Dimethyl carbonate, dms., l.i., f.o.b. works	.80	
Dimethyl dichlorovinyl phosphate, 95-98%, tanks, work.	1.80	1.59
Dimethyl ethanecarboxylate, anhyd., dms., c.i., dvd. E.	1.15	1.11
tanks, dvd. E.	1.07	1.10
Dimethyl ether, aerosol grade, tanks, work.	.38	
Dimethyl phthalate, tanks, f.o.b. works	.85	
Dimethyl sebacate, tanks, f.o.b. works	2.48	2.18
Dimethyl sulfide, ref. dms., f.o.b. works	.47	
tanks	.58	
Dimethyl sulfoxide, tanks, work.	.78	
Dimethyl sulfoxide, tanks, work.	.87%	
Dimethylacetone, 25% soln., tanks, fr. equivd., 100% basis		
40% soln., tanks, fr. equivd., 100% basis	.83%	
anhyd., tanks, fr. equivd.	.54%	
N,N-Dimethylaniline, l.i., f.o.b. l.i. dms.	1.11	
N,N-Dimethylformamide, dms., c.i., f.o.b. works	.57	
tanks, work.	.49	
2,4-Dinitrobenzoic acid, tanks, work.	1.22	
2,4-Dinitrobenzine, 100-lb. lots, f.o.b.	6.50	
Dinitrobenzine, orange toner, CP, bgs., dvd. E. of Rocklee		
2,4-Dinitrochlorobenzene, 60% soln. at 47° F., l.i., f.o.b. Charlotte, N.C.	.98	
2,4-Dinitrophenol, 250-lb. dms., f.o.b. Charlotte, N.C.	1.53	
Dinitrotoluene, mix. works		
2,4-Dinitrotoluene, dms., c.i., l.i., works	1.35	
tanks, work.	1.20	
Dioctyl azelate, tanks, fr. alt. E.	.80	.70
Dioctyl phthalate, tanks, dvd. E.	.40	.45
Dioctyl sebacate, tanks, dvd. E.		
Dioctyl azelate, tanks, dvd. E.		
Dioctyl phthalate, tanks, dvd. E.		
Dioctyl sebacate, 99%, tanks, fr. equivd.	1.17	
1,4-Dioxane, tanks, fr. alt. E.	1.43	
l.i., same basis	1.47	
Dipentamethylol, bgs., c.i., l.i., dvd.	1.42	
Dipentamethylolamine, f.o.b. works	.25	.28
Dipentamethylolamine, f.o.b. works	.25	.28
sulfate turpentine derived, tanks, lb. oil (see 1er add.)		
Diphenylhydramine hydrochloride, USP, 100-lb. lots, 1,000-lb. lots, dms.	26.00	24.00
Diphenyl, 99.9% bgs., c.i., l.i., works	.75	.74
Di-2-ethylhexyl azelate (see Dioctyl azelate)		
Di-2-ethylhexyl phthalate (see Dioctyl phthalate)		

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CHEMICAL PRICES

WEEK ENDING DEC. 12, 1986

nickel chloride, average grade, 100 percent basis, f.o.b. works, tank works	178.00	265.00
sodium nitrate, cryst. dms., 11, f.o.b. lb.	.84	-
sodium oxalate, tech., gran., 50-lb. dms., f.o.b. works	1.65	-
sulfur dioxide (see Iron Oxides)	-	-
tetraphosphoric, FCCP insoluble powder dms., 10,000 lbs.	1.10	1.16
tri-calcium phosphate, soluble, purified, pearls, 50-lb. dms.	1.11	-
tri-calcium phosphate, 8.75% Fe, dms., ton f.o.b. tank	.45	-
tri-calcium phosphate, partly hydrated, 100-lb. dms., ton	141.00	-
tri-calcium phosphate, partly hydrated, 100-lb. dms., ton	117.00	-
tri-calcium phosphate, 100-lb. dms., ton	141.00	-
tri-calcium phosphate, 100-lb. dms., ton	117.00	-
tri-calcium phosphate, 100-lb. dms., ton	141.00	-
tri-calcium phosphate, 100-lb. dms., ton	117.00	-
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tri-calcium phosphate, 100-lb. dms., ton	117.00	-
tri-calcium phosphate, 100-lb. dms., ton	141.00	-
tri-calcium phosphate, 100-lb. dms		

WEEK ENDING DEC. 12, 1980

Glue, bone, extracted, green, jelly-		
grams, bgs., c.l. lb.	-	-
85 jellygrams bone, c.l. lb.	88	-

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WEEK ENDING DEC. 12, 1986

Hydrochloric acid, 20° Be, tanks, works, East	ton	55.00	65.00
Midwest	ton	80.00	70.00
Gulf Coast	ton	57.00	-
West Coast	ton	90.00	105.00
22° acid, same basis, East	ton	68.00	78.00
Midwest	ton	66.00	70.00
Gulf Coast	ton	63.50	-
West Coast	ton	100.00	115.00

NOTE: Prices vary and are either freight collect freight equal-

Lead depending on producer and location			
Hydrocarbons acetate, micronized, dms. 26 kilos or less	.....	gram.	70
Hydrocarbons, alcohol, micronized, dms. 26 kilos or more	.....	gram.	70
Hydrofluoric acid, anhyd. (see Hydrogen fluoride)	.....	
Hydrofluoric acid, aqueous. 70% tanks, i. o. b. frt.	.....	100lbs.	43.00
Hydrofluosulfic acid, 15-60% tanks, 30% basis	.....	ton	190.00
Hydrogen bromide, anhyd. cysl. extra, 80-100 lbs. cysl.	.....	lb.	7.00
Hydrogen chloride, anhyd., 50-lb. cysl. c.1. works	.....	lb.	.65
800-lb. cysl. c.1. same basis	.....	lb.	.82
Hydrogen chloride, anhyd., tube trailers, seller's trailer, min. 100,000 lbs. eyes	.....	lb.	.37
Tube trailers, buyer's trailer	.....	lb.	.27
Hydrogen chloride anhyd., tanks, works	.....	ton	270.00
Hydrogen cyanide, liq., 99.5% tanks, works	.....	lb.	.60
Hydrogen fluoride, anhyd. c.1. tanks, i. o. b. frt. equald.	.....	lb.	.6875
Hydrogen peroxide, 35% tech. tanks, works, frt. equald.	.....	lb.	.2325
50% tankers, frt. equald.	.....	lb.	.3225
80% tanks, frt. equald.	.....	lb.	.45
Hydrogen sulfide liq., 99.25% min. seller's tanks, works	.....	lb.	1.12
170 lb. cylinders	.....	lb.	.27
Hydroquinone, photo grade, consumers c.1. li. divd.	.....	lb.	2.54

Hydroxyacetic acid, tech., 70%, tanks	1.63
Bellie, W. Va.	4.94
Hydroxybenzenesulfonic acid, dms., l.l.	
I.o.b.	.83
p-Hydroxybenzene sulfonic acid (see p-Phenolatesulfonic acid)	
Hydroxybenzyl alcohol, 122,000 cps 50 to bags, l.f.	
30,000 lb. min., divd., zone 1	2.10
Hydroxycyclohexyl dimethyl acetal, dms.	
p-Hydroxycyclohexyl dimethyl acetal, l.f.	16.55
I.o.b. works	4.10
Hydroxycyclohexyl	
natural, dms.	9.40
pure, dms.	13.80
acrylate, dms.	14.60
syn, dms.	8.50
Hydroxyethylcellulose, l.f., divd.	2.12
Hydroxyethyl methylcellulose (visc. 5,000 through 45,000 cps) 50 lb. bags, l.f., c.l., 30,000 lb. min., divd., zone 1	2.73
Hydroxypropyl methylcellulose, premium, U.S.P. (visc. 4,000 through 15,000) 50 lb. bags, l.f., c.l., 30,000 lb. min., divd., zone 1	2.87
Hydroxypropyl methylcellulose, U.S.P. (visc. 50 through 100 cps) 50 lb. bags, l.f., c.l., 30,000 lb. min., divd., zone 1	2.98
Hydroxypropyl methylcellulose, visc. 4,000 through 15,000 cps 50 lb. bags, l.f., c.l., 30,000 lb. min., divd., zone 1	2.17
Hydroxypropyl methylcellulose (visc. 50 through 100 cps) 50 lb. bags, l.f., c.l., 30,000 lb. min., divd., zone 1	2.64
8-Hydroxyquinoline (see Quinoxaline)	
Hypophosphorous acid, purif., 50% dms., o.l. works	3.15

lithmusol NF, 200-ko dms. lb.	4.25	4.50
linumoleptic acid, 96% min., dms., c.i., l., works. lb.	3.00	-
linole, dms. lb.	25.50	-
linoleol, 50-ko dms., 1000 kilos or more, f.o. works. kilo	17.50	22.00
iodine, crude, dms. kilo	13.50	18.00
iodine USP. lb.	14.21	14.59
iodochloroxyquin, USP, XVI 50- ko dms., 100-499 kilos, in sil. kilo	35.00	45.00
iodofarm, NF, dms., 300-lbs. f.o.b. works. lb.	24.00	-
n-lonone, dms. lb.	18.20	-
n-lonone, f.o. lb.	13.10	-
leptic root, whole, bgs. lb.	25.00	-
Irish moss, bleached, prima, whole. lbs.	.55	.80
iron blue, alkali-resistant, bgs. f.c.i., tonitols, div. E. lb.	2.70	-
iron blue, reg. bgs. f.c.i., ton tons, samples. lb.	2.00	2.15

iron, purif., powd., pellets, 10-100-lb. tanks, 98% tanks, f.o.b. works	1.00	-
iron oxide, black, syn., bgs. c.i., frt. equiv.	.88 1/2	.78 1/2
iron oxide, brown, syn., bgs. c.i., frt. equiv.	.68	.78 1/2
iron oxide, metallic brown, f.o.b. bgs., frt. equiv.	.13	.16
iron oxide, nat., red, dom. pure, bgs. c.i., works	.276	.40
iron oxide, yellow	.18	-
iron, bgs. c.i., frt. equiv.	.55	.71
iron, bgs., light	.75	.80
dark	.80	-
other shades, bgs. c.i., frt. equiv.	.50	.55
isocyanol anthracene, 98% tanks, frt. and	1.40	-
isoborneol, 100 lb. dms.	1.44	1.48
isobornyl acetate, dms.	.80	1.16
isobornyl acetate, solvent grade, tanks, frt. and	.45	.48
isobutyl acrylate, tanks, frt. and E.	.71	-
isobutyl alcohol, tanks, divd.	.29	-
isobutylene, 98%, tanks, f.o.b. works	.32	-
isobutyl isocrylate, tanks, f.o.b. works	.42 1/2	-
isobutyl methacrylate, tanks, divd.	.310	3.50
isobutyl phenylacetate, dms.	.346	-
isobutyl selenate, tech., dms. c.i., divd.	.43	-
isobutyl, tanks, divd.	.36	-
isobutyric acid, dms. c.i., l.f., divd.	-	No Prices
isobutyl, tanks, same basis	.76	-
isobutyronitrile, dms. c.i., f.o.b. works	.84	-
isobutyl, tanks, same basis	.76	-
isooctogenol, dms.	5.20	5.60
isoleucine, powd.	12.00	-
isonicotinic acid, hydrazine (see isonitrazide)	.48	-
isopropyl alcohol, dms., l.f.	.44	-
isopropyl alcohol, tanks, divd.	.81	-
isopropthalic acid, 98%, bulk, f.o.b. Joliet, Ill., min. frt. and	.285	-
isopropthalic acid, bgs. l.f., works	.46	-
isopropyl acetate, tanks, divd.	.47	-
isopropyl alcohol, anthracene	1.38	-
isopropyl, 96%, tanks, divd.	1.31	-
isopropyl, 91%, tanks, divd.	1.25	-
isopropyl ether, tanks, divd.	.44	-
isopropyl, tanks, divd.	.37	-
isopropylamine (see Mono. Di or Tri-)	-	-
isopropyl myristate, dms. l.f., E.	1.19	1.50
isotonic acid, red, bgs. l.f.	1.45	1.48

J acid, paste, dms., works, 100% be- s/s.	kilo	4.75	-
Japan wax, cs.	lb.	5.50	5.50
Jojoba oil, 55-gal. dms., f.o.b. Arizona producing point	gal.	30.00	40.00
Juniperberry oil, Italian	kilo	115.00	-

K		
Kacolin, water washed, fully colored, bags c.i., f.o.b. Georgia . . . ton	265.00	-
NF powd., colloidal, bacteria con- trolled, 50 lb. bags, 5,000 lb. lots lb.	24	-
Kacolin, uncolored, No. 1 coating, bulk, c.i., f.o.b., Georgia ton	94.00	-
No. 2 coating ton	75.00	-
No. 3 coating ton	73.00	-
No. 4 coating ton	70.00	-
filler, gen'l. purpose, same ba- sis lb.	58.00	-
determined water washed, uncol- ored paint grade 1 micron avg. same basis ton	182.00	-
dry-grd., airfoated soft, same ba- sis ton	80.00	-
Karaysa gum, No. 1, powder, lbs. . .	2.25	-
No. 2, powd., lbs. lb.	1.95	-
Kola nuts, bgs. lb.	.52	.57

L			
Lacquer diluent petroleum, 140F.-200F. b.t., New Jersey and New York	gal.	1.25	-
Houston, Texas	gal.	1.29	-
Lacquer diluent, petroleum 200F.-240F. b.t., tankcars, New York and New Jersey	gal.	1.20	1.25
Houston, Tex.	gal.	1.12	-
Lactic acid, food grade 88% L.C., f.o.b. works	lb.	.08	-
50%, L.C., fr. equiv.	lb.	.82	-
tech., 88%, t.c., fr. equiv.	lb.	1.03	-
Lactose, edible, reg. bgs., a.l., works	lb.	.22	.28
Lactose, USP, reg. dms., a.l., t.l., fr. equiv.	lb.	.55	.69
Lactose, USP, spray dried, bgs., a.l., f.o.b. works	lb.	.80	-

Lake C, red toner, (red 53) bits, fr. aid	5.70	-
Latexin, enhyd., cosmetic, 400-lb. dms., works	1.18	1.25
pharmaceutical, 400-lb. dms., works	1.15	-
tech., (under 2% f.t.a.), 400-lb. dms., works	1.08	113
Lard (See Oil, Fats & Waxes, and reports)		
Lard, No. 1, dms., c.i., f.o.b.	.34	
tanka, same basis	.28	
Lard oil, extra, winter-strained, dms., c.i.	.41	-
tanka, same basis	.33	-
prime, burning, dms., c.i., same basis, Chicago	.43	-
prime, burning, tanka, same basis	.35	-
NOTE: 300 M. 1 lb. higher, except Texas, 2c., and West Coast, 3c. higher.		
Lard leaves, Turkish	3.00	3.25
Laurent's acid, drums, f.o.b.	3.85	
Laurent acid, pb. bags	.65	.71
Lauric aldehyde (aldehyde C-12), dms.	7.75	-
n-Lauryl methacrylate, dms., c.i., l.i.	1.72	-
Lavender oil, Albratz, 30-lb. dms.	6.50	-
Lavender flowers, ord.	.65	.75
medium, lbs.	.80	.80
elect. lbs.	1.10	1.18
Lavender flowers, oil, NF, French, 40-2%, ester, dms.	9.00	13.00
spike, Spanish, dms.	13.00	14.00
Lead acetate, purif., flake, 400-lb. dms., works	.48	-
tech., flake, l.i., 400-lb. dms., works	.37	-
Lead blue, basic, sulfate, bids, c.i., ship, pt., f.o.b.	.67	-
Lead carbonate, (see Lead white basic carbonate).	3.25	-
Lead peroxide, 400-lb. dms.	.68	.70
Lead fluoride, tech., powder, 200-lb. dms., l.i., works		
Lead fluorite, fig. zinc, dms., l.i., works, fr. aqua	.65	-
Lead metal, divd.	.28	-
Lead monosulfate, milled, bgs., c.i., f.o.b. works	.36½	-
coarse, bgs., c.i., same bgs., c.i., works	.37½	-
Lead monophosphate, fig. 24% Pb, dms., fr. aid.	1.11	-
Lead nitrate tech., crystal, 400-lb. dms., l.i., works	.32½	-
Lead oxide (see Lead and reports)		
Lead red, 95% Pb ₂ O ₃ or less, bgs. c.i., works	.38	38½
Lead red, 87% Pb ₂ O ₃ , bgs. c.i., works	.38½	.39
Lead red, 88% Pb ₂ O ₃ , bgs., same basis	.39½	-
Lead silicate (see Lead, white, basic silicate).		
Lead silicochromate, bgs., c.i.	.35	-

Lead sulfate (see Lead, blue, basic sulfate and Lead, white, basic sulfate)			
Lead, white, basic carbonate, bgs., i.c.I.			
lb. edible, tech. basis, dms.	1.30	1.40	
Lead, white, basic silica, bgs., i.c.I.			
same basis, .lb.	.87	-	
Lead, white, basic sulfate, bgs., i.c.I.			
edible, tech. basis, dms.	.86	-	
Lectithin, edible, tech. basis, dms.	.35	-	
ret. dms., i.c.I., works, .lb.	.38	-	
unbleached non-ret. dms., i.c.I., same basis, .lb.	.34	-	
edible, tech. bleached, non-ret., dms., i.c.I., works	.28	-	
unbleached, non-ret., dms., i.c.I., same basis, .lb.	.28	-	
Lemon oil, Argentina	kilo	15.00	-
Brazil	lb.	9.85	-
Calif., USP, dms.	lb.	8.50	9.50
Italian	lb.	12.50	-
Lemongrass oil, Indian, dms.	kilo	11.25	-
Guatemalan, dms.	lb.	2.25	-
L. of Chile, 1 kilo	lb.	90.00	90.00
Licorice root, whole, lbs.	lb.	.40	.50
gran. lbs.	lb.	.70	.90
powd., lbs.	lb.	.95	-
Lignosulfonates (see under Ammonium or Sodium lignin sulfonates)			
Lime, chemical, pebble (quiklime), buks, 50,000 lbs., works, f.o.b. plants	ton	38.00	45.00
Lime, chemical, dry, hydraulic basis, .ton	ton	46.00	50.00
bgs., same basis, .ton	ton	54.00	57.00
Lime, N.P. purif., 100-lb. dms.	lb.	.69	-
Lime oil, dist., Mexican, dms.	lb.	5.80	-
Haitian, dms.	lb.	6.50	-
expressed, dms.	lb.	17.50	-
Lime salts (see Calcium)			
o-Limonene	kilo	.70	.85
Onion exs. bulb, red, dms.	lb.	6.35	-
syn., 88-100% dms., f.o.b. works, .lb.	lb.	2.93	-
onionwood oil, syn., 55-gal. dms.	lb.	7.75	-
Onionyl acetate ex bois de rose oil, 90-92% dms.	lb.	18.00	21.00

Unily benzolate, syn., 55-gal. dms.	lb.	8.00	-
Unily cinnamate, syn., 55-gal.	lb.	-	-
dms.	lb.	59.86	-
Unily laurate, 55-gal. dms.	lb.	7.75	8.50
Unily isobutyrate, syn., 55-gal.	lb.	-	-
dms.	lb.	6.50	6.55
Lindene, 20% formulation, dms.	gal	13.10	-
99.9% tech., dms.	lb.	-	-
divd.	lb.	6.50	-
Unily propionate, syn., 55-gal.	lb.	-	-
Linden flowers, dms.	lb.	7.90	-
Linden flowers, divd.	lb.	8	85
without leaves, divd.	lb.	80	1.15
Unseed melt (see Oils, Fats & Waxes market report).			
Unseed oil (see Oils, Fats & Waxes market report).			
Unseed fatty acid, dist., dms.	lb.	80	87
tarls.	lb.	59	92
Ultrarge, con., powd., bgs., c.i.	lb.	-	-
works.	lb.	3.45	40
Ultrun bronze, anhyd., dms., ton	lb.	6.27	-
sol., dms.	lb.	4.00	4.12
iron, same basis.	lb.	-	-
Lithium carbonate, powd., bgs., c.i.	lb.	-	-
Li, divd.	lb.	1.80	-
Li, chloride, anhyd., c.i., t.i.	lb.	-	-
divd.	lb.	3.32	3.49
iron, dms., c.i., Li, divd.	lb.	2.94	2.95

thiumhydride, c.t., l.t., divd. 10,000 or more	23.60	
thium hydroxide, monohydrate, .lb.	-	
thium, c.t., l.t., divd. 10,000 or more	1.93	
thium hypochlorite, c.t., l.t., .lb.	1.07	
thium metal, 1,000-lb. lots or more, divd., .lb.	22.70	
thium nitrate, tech. dms., 100-lb. lots	-	
thium stearate, bgs., c.t., frt. afd., .lb.	3.25	
thium sulfate, anhydrous, t.t. divd. lb.	6.01	
thol red toner, barium, dms., frt. afd., .lb.	3.68	
thol rubine toner (red 57), resinated, .lb.	3.27	
thol rubine toner (red 57), resinated, dms., frt. afd., .lb.	3.90	
thol rubine toner (red 57), resinated, dms., frt. afd., .lb.	5.60	
thosa cubeba oil, dms.	2.75	
thosa cubeba oil, dms., .lb.	-	
thosa cubeba oil, powder, bgs., .lb.	8.00	8.75
thosa cubeba oil, powder, bgs., .lb.	5.75	
thosa cubeba oil, powder, bgs., .lb.	6.00	10.00
thosa cubeba oil, powder, bgs., .lb.	1.35	1.40

Mace, East Indian, fittings, .lb.	5.40	
Shank #2, .lb.	5.80	
Magnesia, tech. light, measure-grade, bgs., c.i., t.l., works lb.	.75	#1
Magnesia, synth. tech., chemical-grade, bulk, c.i., t.l., works, .ton	330.00	
bags, c.i., t.l., same basis, .ton	385.00	
deburned, bulk, same basis, .ton	382.00	
bgs., same basis, .ton	408.00	
Magnesium met. tech. heavy, measure-bulk, c.i., t.l., f.o.b. Nev.	232.00	
90%, 325 mesh, same basis, .ton	285.00	
Magnesium bromide, 80-lb. cns., hexahydrate, .lb.	2.50	
Magnesium carbonate, light, tech., bgs., c.i., t.l., works, f.r.t. equald., .lb.	.73	.78
USP, lib bgs., c.i., same basis, .lb.	.74	.80
USP, heavy, bgs., c.i., same basis, .lb.	.83	
Magnesium chloride, anhyd., 92%, flake or pebble dms., c.i., works, .lb.	.12%	.16
Magnesium chloride, hydrous, 99%, f.o.b. works, E., .lb.	.14%	
Magnesium gluconate, 100-lb. dms. f.o.b. works, E., .lb.	4.25	
Magnesium hydroxide, NF, powd., dms. c.i., t.l., works f.r.t. equald., .lb.	.78	
Magnesium lauryl sulfate, tanks, f.o.b. works, .lb.	.22	26 1/2
Magnesium metal, 99.8%, ingots, 10,000-lb. lots or more, f.o.b. Freeport, Tex., .lb.	1.53	
die casting alloys, .lb.	1.29	1.33
Magnesium nitrate, tech., flake, 250-lb. dms., t.l., works, .lb.	.32	
Magnesium oxide, USP light, bgs., c.i., works, f.r.t. equald., .lb.	1.65	
heavy, dms., c.i., same basis, .lb.	1.54	
Magnesium oxide, tech. (see Magnesite), .lb.		
Magnesium silicate, fibrous, tech., 50-lb. bgs., f.o.b. works, .lb.	1.00	
Magnesium sulfate (see Tech.)		
Magnesium silicofluoride, bgs., c.i., t.l., works, .lb.	.1845	1.60
Magnesium stearate, bulk, .lb.	.25	1.00
Magnesium sulfate, 10% Mg. (asom salt), tech. bgs., c.i., t.l., works, .lb.	.14	
bulk, same basis, .lb.	.13	
USP, crystal, bgs., c.i., same basis, .lb.	.13%	
USP, crystal, bulk, same basis, .lb.	.14%	
Magnesium sulfate, 17% Mg. (synthetic monohydrate), tech. bgs., t.l., works, .lb.	.60	
CP, same basis, .lb.	1.25	
Magnesium sulfate, anhydrous, CP bgs., t.l., works, .lb.	1.75	
Magnesium sulfate trihydrate, tech. bgs., t.l., works, .lb.	.45	
Magnesium trisulfate, USP powd., f.o.b. dms. 5,000-lb. lot, .lb.	.38	
USP, micronized powd., dms., 375-lb. lots, .lb.	.83	
Melatonin, tech., dms., t.l., works, .lb.	1.62	
Maleic acid, crystal, powd., drums, 100 kilos, f.o.b. .lb.	3.20	
drums, tons, f.o.b. .lb.	2.80	
Maleic anhydride, bgs., t.l., works, .lb.	.55	.59
equald., .lb.	.68	
tanks, water, f.r.t. equald., .lb.	.65	
Maleic acid, pure, and food grades 50-lb. bgs., t.l., c.i., divd., .lb.	.81	.84
Mandel oil, Brazilian, dms., .lb.	17.75	
Mandel oil, dms., 1,000 kilo lots, .lb.	8.00	10.00
Manganese acetate, dihydrate, dms., divd., .lb.	.43%	.48
tetrahydrate, dms., t.l., works, .lb.	.48	1.60
Manganese borate printing ink drier, .lb.	1.88	.80 .39
Manganese borate, tech., dms., .lb.		
Manganese carbonate, chem. grade, 40% MnO ₂ , 20,000-lb. lots or more, works, .lb.	1.05	
Manganese chloride, anhyd., dms., 20,000-lb. lots or more, .lb.	.61	
Manganese dioxide, natl., American, 74%-76% MnO ₂ , 100-lb. bgs., t.l., works, .ton	200.00	280.00
84% MnO ₂ , same basis, .ton	250.00	
Manganese dioxide, synth., crystal, 99%, 20,000-lb. lots, .lb.	.70	.87%
chem. (ferric grade, same basis), .lb.	.40	.81
Manganese gluconate, FCC grade, 20,000-lb. dms., .lb.	3.50	.38
Manganese hydrate dms., divd., .lb.		
Manganese hypophosphite, NF, dms., .lb.	8.75	
Manganese metal, electro., No. 1, 20,000-lb. bulk, c.i., works, .lb.	.24%	
dms., c.i., works, .lb.	.26%	
Manganese naphthalene, 91-93% Mn, .lb.	.07	

	see naphthalene, fused, 93% min.		Methyl vi
	dms. frt. fld.	.34%	n
	frt. fld.	.42	4,4.-Met
	frt. fld.		a-
	frt. fld.		purt.
	frt. fld.		o c
	frt. fld.		f
	frt. fld.		4
	frt. fld.		Methylene
	frt. fld.		r
	frt. fld.		Methyloxy
	frt. fld.		5
	frt. fld.		a-Methoxy
	frt. fld.		Methoxy
	frt. fld.		Mica, dry,
	frt. fld.		dry-g
	frt. fld.		v
	frt. fld.		paint v
	frt. fld.		rubber,
	frt. fld.		walpaper
	frt. fld.		Microcryc
	frt. fld.		v
	frt. fld.		t ar
	frt. fld.		Mineral oil
	frt. fld.		65-7
	frt. fld.		80-95
	frt. fld.		USP 1000
	frt. fld.		340-
	frt. fld.		Mineral
	frt. fld.		Hous
	frt. fld.		Mineral
	frt. fld.		Hous
	frt. fld.		Molybdic
	frt. fld.		Molydend
	frt. fld.		Molybdob
	frt. fld.		tech.,
	frt. fld.		tech. m
	frt. fld.		Monocarb
	frt. fld.		Monocarbo
	frt. fld.		Monochlor
	frt. fld.		Monooctyl
	frt. fld.		Monoocto
	frt. fld.		food g
	frt. fld.		Mono-te
	frt. fld.		Monobutyl
	frt. fld.		Monochlor
	frt. fld.		Monochlor
	frt. fld.		Monoocto
	frt. fld.		Monoocto
	frt. fld.		anhyd
	frt. fld.		Monosilo
	frt. fld.		tenks,
	frt. fld.		Glonox
	frt. fld.		tanke,
	frt. fld.		Monome
	frt. fld.		tanke,
	frt. fld.		Monome
	frt. fld.		26
	frt. fld.		40-
	frt. fld.		Monoprop
	frt. fld.		Monosono
	frt. fld.		100
	frt. fld.		Monomoni
	frt. fld.		rold.
	frt. fld.		Morphin
	frt. fld.		Morphin
	frt. fld.		Morphon
	frt. fld.		tanke
	frt. fld.		Muritione
	frt. fld.		Musk,
	frt. fld.		Musk,
	frt. fld.		Muscarine
	frt. fld.		Cane
	frt. fld.		Ori
	frt. fld.		Myrcia
	frt. fld.		Naphtalene
	frt. fld.		tanke
	frt. fld.		Naphtyl
	frt. fld.		Myrrh
	frt. fld.		9.40
	frt. fld.		51
	frt. fld.		35
	frt. fld.		38
	frt. fld.		41
	frt. fld.		62
	frt. fld.		10.40
	frt. fld.		14.00
	frt. fld.		10.14
	frt. fld.		9.70
	frt. fld.		1.85
	frt. fld.		3.60
	frt. fld.		1.32
	frt. fld.		1.40
	frt. fld.		5.50
	frt. fld.		1.79
	frt. fld.		1.94

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CHEMICAL PRICES

WEEK ENDING DEC. 12, 1986

Oleum (see Sulfuric acid, fuming).		
Oleum gum, tears, bgs.	lb.	2.10
Olive oil, edible, Spanish, dms.	gal.	8.00
Italian 8-type	lb.	5.38
Olive, crude, Africa	ton	13.00
20 mesh, works	ton	15.00
100 mesh, works	ton	20.00
Opium, USP, gran. powd., 25-kilo bags	kg.	125.00
Orange oil, expressed, USP, Calif., dms., l.o.b. plant	lb.	1.20
expressed Valencia, dms.	lb.	.75
Calif. dist. crs. l.o.b. plant	lb.	1.25
Florida, dms.	lb.	.80
Brazilian	kilo	.90
West Indian, bitter, NF X, crs., dms.	lb.	13.00
Orange peel, bitter, Hawaiian, lbs.	lb.	.38
Organo, Greece, 30M	lb.	2.80
Turkey	lb.	2.80
Mexico	lb.	3.05
Organum oil, Spanish, crs.	kilo	35.00
Orris root, Florentine, lbs.	lb.	4.00
powd., bbs.	lb.	6.00
Vegeta	lb.	3.00
powd., bbs., pure, bgs.	lb.	4.60
Oxycary wax, retd. pure, bgs.	lb.	3.25
Oxalic acid, bgs., c.i. works	lb.	4.44
o-xynaphthol acid dms. w/tech., tech.	lb.	2.55
Oxyquinoline base, pure, 1,000 lbs., frt. add.	lb.	8.00
Oxyquinoline sulfonate, 100 lbs., frt. add.	lb.	4.00

Palladium metal, works	Troy-oz.	118.00	-
Palm (see Oils, Fats & Waxes Market Report)			
Palm oil, refined, dms.	lb.	31 1/2	-
tanks	lb.	30	-
s.d., dms.	lb.	42	45
Palm kernel oil, bulk, c.i.f., U.S.	lb.	35	-
ports	lb.	18 1/2	19 1/4
Palmrose oil, Indian dms.	kg.	42.00	-
Palmseed acid, 90%, tech., bags	lb.	53	-
tanks	lb.	51	-
Papevaime hydrochloride, NF powd.	lb.	50.00	-
Imp. bulk	kg.	80	-
Paprika, Hungarian, 100 AU bags	lb.	80	-
Special, 110 AU bags	lb.	90	-
Paraffin, 114y-reld, 127-130°F., ASTM.	lb.	29	35
tanks, reld.	lb.	33 1/2	39
130-135°F., ASTM, tanks, reld.	lb.	35	41 1/2
140-145°F., ASTM, tanks, reld.	lb.	41 1/2	46
150-155°F., ASTM, tanks, reld.	lb.	21	-
slack wax, 5% oil, tanks reld.	lb.	19	-
12% oil, tanks reld.	lb.	16	-
20% oil, tanks reld.	lb.	16	-
AMP temperatures are an arbitrary 3°F. higher than ASTM.			
Parafomaldehyde, 91%, flakes, bgs.	lb.	29 1/2	-
c.i.f., divd.	lb.	29 1/2	-
95% powd., bgs.	lb.	29 1/2	-
Paraldehyde, tech, 98 1/2-55-gal. dms.	lb.	1.75	-
l., divd. E.	lb.	.76 1/2	-
tanks, divd. E.	lb.	.59 1/2	-
Paraldehyde, eth. dms., c.i.f., divd.	lb.	1.75	-
Parathion methyl (see Methyl parathion).	lb.	3.75	-
Para toner rel, bbs.	lb.	3.75	-
chlorinated, (red 4) bgs.	lb.	3.75	-
Patchouli oil, Indonesian, dms.	kg.	18.50	20.00
Petchouli oil, Chinese	kg.	19.00	21.00
Peach kernel oil, USP (see Apricot kernel oil).			
Peanut meal (see Oils, Fats & Waxes Market report).			
Pecan dinod.	lb.	3.30	3.70
Pecan dinod., NF, citrus, powd., 100- kilo lots divd.	lb.	3.30	3.70
Pelargonic acid, nat., tanks, min. 1rl.	lb.	.70	-
syn., tanks, c.o.b. int. rel.	lb.	.70	-
Pencilin, potassium, non-stearie, 200- billion unit lots	kg.	25.00	30.00
Pentachlorophenol, solid, 80% billion- unit lots, bulk	kg.	38.00	-
Pentmroyal oil, dms.	lb.	16.25	-
Pentachlorophenol, 50-lb. bgs., l.c.	lb.	65	-
c.o.b. Victor, 100-lb. bgs.	lb.	65	-
Pentarythritol, tech., bgs., c.i.f., l.c.b.	lb.	65	-

Penicillium, β - and tri-isomers (see Dipentacyclicol and Triisopentacyclicol)	lb.	71	72
Penicillium triisopentacyclicol, tri. dms.			
<i>i.o.b. works.</i>	b.	1.50	-
Penicillariol, dms., 100 lbs.	b.	7.00	-
<i>i.o.b. works.</i>			
Penicillariol-sodium, dms., 100 lbs.	b.	14.00	-
or more, <i>divd.</i>			
Pentylene lauraz, <i>IMP</i> , dms., 200-lbs.	kilo	32.00	-
Pepper, black, Brazilian, bgs.	b.	2.48	-
Lampung, bgs.	b.	2.48	-
<i>i.o.b. works.</i>			
Pepper, bgs.	b.	2.85	-
Talcherry	b.	2.85	-
Pepper, red Chinese Puliun rice bgs.	b.	.78	-
<i>i.o.b. works.</i>			
Pepper, bgs.	b.	.85	-
<i>i.o.b. works.</i>			
Pepper, bgs.	b.	.78	-
<i>i.o.b. works.</i>			
Pepper, white, bgs.	b.	.50	-
<i>i.o.b. works.</i>			
Pepper, dms., bgs.	b.	.58	-
Pepper, purple, bgs.	b.	2.87	-
Pepper, white, <i>imp.</i> , dms.	b.	2.75	-
Peppermint oil, <i>Medica</i>	b.	14.00	-
<i>Midwest.</i>			
<i>Wisconsin.</i>	b.	18.00	-
<i>Wisconsin.</i>	b.	11.00	-
<i>Wisconsin.</i>	b.	1.75	-
<i>Wisconsin.</i>	b.	7.00	9.00
<i>Wisconsin.</i>	b.	8.50	-
<i>Wisconsin.</i>	kilo	6.90	-
<i>Wisconsin.</i>			

WEEK ENDING DEC. 12, 1986

Perchloroethylene, dry cleaning grade.

Phthalocyanine blue, toner, water dispersible, bts., same base	.lb.	9.45	17.30
Phthalocyanine green, toner, al grades, bils., frt. add. E of Rocktel	.lb.		
Phthalocyanine green, toner, named dms., 85% b. base	.lb.	9.30	14.00
Phthalocyanine green, toner, named dms., 85% b. base	.lb.	8.65	9.45
Phthaloylsulfonamide, dms., 500-1000 lbs.	.kilo	8.81	-
Picoline, red, f.m.b.d. bulk	.lb.	2.81	-
Picrodact, powder, 25 lb. can, N.C.	.lb.	5.00	-
Pigment, dry beads, f.m.b. Charlotte, N.C.	.lb.	6.00	-
tech., paste, 25-lb. ctn., 11, dry bases, f.m.b. Charlotte, N.C.	.lb.	5.00	-
Pigment green B, kg.	.lb.	2.20	-
Polyacrylate hydrochloride, USP, dms.	.kilo	1,500.00	2,000.00
Pimento see Alfipice			
Pink, tint, 80%, alcohol content	.lb.	13.90	-
pink, t.o.b. works	.100 lbs	47.00	53.00
dms., c.i., i.j., same			
a-Pine, same as pine	.100 lbs	51.00	54.00
tech. grade, same	.lb.	1.82	-
b-Pine, perfumery grade tanks	.kilo	1.18	23
tech. grade tanks	.lb.	2.30	-
Piperazine, anhyd., dms., 11, frt. add.	.lb.	35	40
Piperazine citrate, 36%, dms., 1,100-lb. lots, frt. add.	.lb.	1.80	-
b. lots, frt. add.	.lb.	2.25	2.35
Piperazine dihydrochloride, 53%, dms., 11, frt. add.	.lb.	2.00	-
Piperazine hexahydrate, 42%, dms., 1,100-lb. lots, frt. add.	.lb.	1.80	-
Piperazine phosphate, 42%, dms., 1,100-lb. lots, frt. add.	.lb.	1.80	-
Piperidine dist. 98% min. dms., c.i., works	.lb.	6.92	-
Piperonylbutoxide dms., divd. E	.lb.	5.00	-
Platinum metal, works	. Troy oz.	488.00	-
Polycarbonate resin, pellets, nat., frt. add.	.lb.	1.84	1.88
Polyester resin, unreacted, g.p., orthophthalic, bulk, tankcars, frt. add.	.lb.	51	53
isophthalic, same base	.lb.	56	52
Polyethylene resin, high-density, blow molding, g.p., hopper cars, frt. add.	.lb.	44	52
Injection molding, g.p., hopper cars, frt. add.	.lb.	43	48
extrusion, g.p., hopper cars, same base	.lb.	47	48
wire and cable, nat., hopper cars, same base	.lb.	54	55
wire and cable, black, same base	.lb.	65	75
Polyethylene resin, low-density, film			
linar, hopper cars, frt. add.	.lb.	35	38
clarity, frt. add.	.lb.	35	37
gallet shrink film, hopper cars, same base	.lb.	35	-
extrusion casting, hopper cars, same base	.lb.	37	42
g.p., hopper cars, same base	.lb.	37	38
Polyethylene linear low-density g.p. resin	.lb.	38	40
blow film, extrusion	.lb.	40	43
cast (film) resin	.lb.	40	45
Polyethylene resin, low-density injection molding, g.p., hopper cars, same base	.lb.	45	46
line wires, C.V. power cable, wire and cable thermoplastic, same voltage, natural color, same base	.lb.	80	90
wire and cable, XLPE insulating, 14% carbon black, same base	.lb.	80	87
wire and cable jacketing, black, USP	.lb.	80	78
Polypropylene sulfide, USP, bio-soluble units, frt. add.	.lb.	52	-
Polyoxyethylene acetic acid monotearate, dms., 20,000-lb. lots, works	.lb.	73	-
Polyoxyethylene acetate, dms., 20,000-lb. lots, works	.lb.	73	-
Polypropylene resin, homopolymer, g.p., frt. add.	.lb.	45	44
copolymers, med impact, nat., same base	.lb.	50	53
high impact, same base	.lb.	53	58
Cold-resistant Gc. per, higher for each grade	.lb.		
Polyurethane resin, crystal, nat., hopper cars, frt. add.	.lb.	48	-
Impact, nat., hopper cars, same base	.lb.	51	-
high heat, high impact, hopper cars, same base	.lb.	52	-
expandable beads (EPS), pigging grade, 1,000-lb. bags	.lb.	89	-
modified, same base	.lb.	73	-
Polyvinyl alcohol, fully hydrolyzed, medium viscosity, gds., t.i., chvd.	.lb.	1.00	1.0
partially hydrolyzed, same viscosity, gds., t.i., chvd.	.lb.	1.05	-
Polyvinyl chloride resin, g.p., homopolymer dispersion, bgs., t.i., chvd.	.lb.	50	-
g.p. suspension, same base	.lb.	38	-
pipe grade, bulk, same base	.lb.	47	-
film grade, bulk, same base	.lb.	37	-
Polyvinyl chloride, copolymer dispersion, same base	.lb.	58	-
g.p. copolymer suspension, same base	.lb.	46	-
Polypropylene Dutch, bgs.	.lb.	59	-
Turkey bog, frt. add.	.lb.	53	-
Potash persulfate (see Potassium persulfate)			
Potash, caustic, liq., 45% NaOH, tank cars, works	.100 lbs.	13.00	-
West Coast, 50% NaOH, extra terminal	.100 lbs.	18.00	-
reg. flake, 88-92%, 400-lb. lots, works	.100 lbs.	42.35	-
Potassium bicarbonate, NF gran, dms., 11, works E	.lb.	90	1
Potassium difluoroborate, tech., gran., bgs., o.i., works	.lb.	31%	-
Potassium bicarbonate, USP, gran.,			

	works	lb.	1.10
	dms., same basis	lb.	1.16
49	Potassium tetraborate powder, 15% per ton long tons	lb.	1.16
20	Potassium thiocyanate, USP, crystal	lb.	1.00
	225-lb. dms., 5 powder lots	lb.	4.01
	tech, crystal, dms., 11	lb.	.82
70	Potassium titanate, ctns., c.i.	lb.	.714
	works, 11	lb.	
	Potassium-titanium fluoride, tech.	lb.	1.24
	dms., 11, works, frt. equal	lb.	
	Potassium-zirconium fluoride, tech.	lb.	
	dms., 11, works, frt. equal	lb.	
	works, frt. equal	lb.	
	Prednisone USP, dms., 5 kilo or more	gram	.78
	Prednisolone acetyl, USP, dms., 5 kilos or more	gram	1.12
	Prednisolone anhyd, USP, dms., 5 kilos or more	gram	1.12
	Procarine hydrochloride, USP, antibiotic grade, dms., 2,000-lb. lots, frt. add.	lb.	4.95
46	Procarine hydrochloride, USP, ampule grade, dms., 1,000-lb. lots, frt. add.	lb.	4.95
	Propionitrile, tanks, f.o.b. East Coast	lb.	.35
	Propionic acid, syn., pure, tanks, divd.	lb.	.39
	E	lb.	.33
	n-Propyl acetate, tanks, divd.	lb.	.53
	n-Propyl alcohol, tanks, f.o.b. East Coast	lb.	.42
	n-Propyl gallate dms., 100 to 2,000-lb. lots, divd.	lb.	11.50
	n-Propyl p-hydroxybenzoate, USP, 100 kilos	lb.	10.80
	tech. 500 kilos, f.o.b. East Coast	lb.	10.80
50	Propyl paraben (see n-Propyl p-hydroxybenzoate)	lb.	
	Propyl thiocarb., dms., 50-kilo lots or more	lb.	55.00
	n-Propylamine, dms., c.i., divd.	lb.	.75
	Propylene, polymer grade, f.o.b. Texas and La. Gulf Coast points, tanks, chemical grade same basis	lb.	.14
	Propylene glycol, indust., tanks, f.o.b. USP, tanks, f.o.b. E	lb.	.60
1.42	Propylene glycol monomethyl ether, tanks, divd.	lb.	.48
	Pyrene seed, tanks, f.o.b. works, frt. equal	lb.	1.70
	Pyralium saxe, USP powder bgs.	ton	450
	Pumice, com., fine, 4F-0, bgs. ton lots	ton	270.00
	medium, 014-114, bgs. ton	ton	300.00
	coarse, 2-extra coarse, bgs. ton	ton	300.00
	Pumice, imp., Italian, fines, bgs. ton lots	ton	280.00
1.33	Pumice, imp., East Coast	ton	350.00
2.39	Pumice, imp., East Coast	ton	300.00
3.55	Pumice, imp., East Coast	ton	13.00
	Pyrazolone red (red 38), dms., works	lb.	
	Pyrethrum flowers, line grad. 0.9% pyrethrins, ton lots, frt. add	lb.	1.91
	Pyrethrum, purif., 20% pyrethrins, vols., works	lb.	37.50
	Pyridine, rectif., 2-grad, c.i. works	lb.	5.90
	dms., kilo tanks	lb.	5.70
53.00	Pyridoxine hydrochloride, USP, 100 kilos or more	lb.	36.00
54.50	Pyrites, Canadian 48-50% S min.	long ton	4.50
74.00	Pyrogallic acid (see Pyrogallol)	lb.	
84.00	Pyrogallol, 100-lb. dms., 1,000-lb. lots, divd.	lb.	13.70
Q			
	Quassia chips	lb.	57
	Quinacridone maroon, dms., frt. add.	lb.	27.00
	red, dms., frt. add.	lb.	24.25
	violet, dms., frt. add.	lb.	24.25
	Quinine seed, bgs.	ton	2.00
	Quinidine sulfate, USP, 1,000-lb. lots, 2,000 or more	lb.	2.45
	Quinine hydrochloride, NF, 1,000-oz. dms., 2,000 oz. or more	lb.	2.45
	Quinine sulfate, USP XVII, 1,000-oz. dms., 2,000 oz. or more	lb.	2.30
	Quinoline, dms., 11, frt. equal	lb.	1.43
	lb. tanks, same basis	lb.	
R			
	R salt tech., 304 molecular wt.	lb.	2.12
	ayn, dms.	lb.	
	Reacemethionine, USP, 500 lbs.	lb.	6.80
	250-500 kilos	lb.	6.80
	600 or more kilos	lb.	1.0
	feed grade, 99% min., a.i., powd. bgs.	ton	1.0
	Rapeseed oil, dms.	lb.	22.00
	Rauvolfia serpentina, powd. bgs., dms.	ton	
	Rauvolfia, No. 40 (see Cambrine No. 40)	lb.	
	Red precipitate, (see Mercury oxide, red)	lb.	
	Reserpine, USP, crystal, tanks, f.o.b. East Coast	lb.	3.5
	Resorcinol tech., bgs., 11, works, divd.	lb.	
	Resorcinol, USP, crystal, dms., 500 lbs. or more, works	lb.	9.3
	powd. dms., same basis	lb.	9.6
	Resorcinol monooacetate, dms., 1,000 lbs. or more	lb.	1.8
	Rhodamine red toner, molybdenated, PTMA, dms., works	lb.	9.5
	tungstated, PTMA, dms., f.o.b. works	lb.	115.00
	Rhodol, 25-lb. ctns.	lb.	18.0
	ayn, dms.	lb.	
1.20	Rhodol, 25 lbs. dms.	lb.	
3.10	Rhodol, 25 lbs. dms.	lb.	
	powd. bgs.	ton	
180.00	Riboflavin, feed grade, 28 kilos	lb.	34.40
	Riboflavin, USP, 25 kilos, divd.	lb.	1.38
	Riboflavin 5-phosphate-sodium, 25 kilos, divd.	lb.	1.38

	grain, bgs, c.i., 11, works, fr.	17.06
	coarse, same basis.....	100 lbs. 18.05
	fine, same basis.....	100 lbs. 17.20
3.00	gr. same basis.....	100 lbs. 17.85
7.50	gran. same basis.....	100 lbs. 17.85
	Sodium bichromate, gran. bgs, c.i.,	57
	works, fr. equiv.....	lb. 17.80
	Sodium bifluoride, 400-lb. dms., c.i.,	
	fr. equiv.....	lb. .78
	100-lb. bkg. c.i., equiv.....	175.00
	Sodium bisulfate, bulk, c.i., works, ton	13.00
	dms., c.i., equiv.....	176.00
	Sodium bisulfite, anhyd. bgs, c.i., 11,	
	works, East.....	100 lbs. 28.50
	works, West.....	100 lbs. 32.00
	basis, works, East, 38%, bulk, 100%	
	basis, works, East.....	100 lbs. 28.50
2.75	soln., 100%, bulk, works, West 100%	
	photographic grade, 45% soln., 100	
	lbs. works.....	21.90
	Sodium borate NF, gran., bgs., c.i.,	
	powd., same basis.....	lb. .51
.80	Sodium borohydride, 100-lb. dms., c.i.,	
	1000-5000 lbs. works.....	19.52
1.30	Sodium borohydride, stabilized water	
	soln., 12% NaBH ₄ , 100% basis.....	17.45
1.00	Sodium borophosphate, 100-lb. dms.,	
	cryst. levigated, works.....	1.04
10.00	Sodium bromide, 98%, gran., 400-lb.	
	dms., f.o.b. works.....	17.45
	Sodium carbonate, decahydrate, bgs,	
	c.i., 11, works.....	ton 264.00
	Sodium boronate, 100-lb. dms., c.i.,	
	(see Note 1) (see Note 1) (see Note 1)	
1.41	Sodium carbonate, monohydrated,	
	bgs., c.i., 11, works.....	ton 392.00
1.63	Sodium carboxystyryl cellulose (see CMC),	
	Sodium chlorate, bulk, 1c, 11, c.i.,	
	delivered, S.E.....	330.00
	Sodium chlorate, S.E., 450-lb. dms.,	
	c.i., 11, works.....	ton 336.00
	Sodium chloride, tech., 100-lb. dms.,	
31.20	c.i., 11, works.....	27
	Sodium chloride, USP, gran., bgs., 11,	
	works.....	1.17
25.00	Sodium chromate, anhyd. dms., c.i.,	
	100-lb. works.....	.67
99.00	Sodium chromate, tetrahydrate, bgs,	
	c.i., 11, works.....	.64
	Sodium citrate, gran., anhyd., 200-lb.	
	dms., c.i., 11, works.....	1.95
	Sodium citrate, USP, gran., dihydrate,	
	100-lb. bgs., 11, f.o.b. shipping	
	point.....	75
	Sodium cyanide, dms., 100-lb. dms.,	
	works.....	.84
46.50	Sodium cyanide, briquettes or gran.,	
	99% min., 200-lb. dms. min.,	
	works.....	.75
	Sodium diacetate, anhyd., 100-lb. dms.,	
	c.i., 11, works.....	.68
15.00	Sodium diacetate, FCC, 50-lb. bgs,	
	11, dms. E. of Rockies.....	.61
.80	Sodium diacetate, tech., 100-lb. dms.,	
7.10	c.i., 11, works.....	.52
1.71	Sodium erythorbate, powd., gran., 11	
	or mixed 11, f.o.b. shipping	
28 1/2	point, W. of Denver, 200 lb. per pound	2.80
23 3/4	Sodium ferrocyanide, bgs, 11, works,	
	100-lb. works.....	.60
	Sodium fluoroborate, tech., gran., dms.,	
	100-lb. works, fr. equiv.....	1.77
32.50	Sodium fluoride, white, 97%, 400-lb.	
	dms., c.i., same basis.....	83
33.50	USP powd., 100 bgs, c.i., same basis.....	83
35.50	f.o.b. shipping point.....	4.95
54.50	Sodium formate, bgs., c.i., works, 11,	
	works.....	2.00
75.50	Sodium gluconate, tech., 50-lb. bgs,	
	1,500 lbs. or more, f.o.b. shipping	8.00
82.50	Sodium hydrosulfide, c.i., 100-lb. dms.,	
	167-lb. dms., 10 dms. works.....	1.86
05.00	Sodium hydrosulfide, (see Sodium acetylhydrosulfide)	
	Sodium hydroxide, 100-lb. dms., c.i.,	
	f.o.b. shipping point E.....	.64
	Sodium hydroxide, USP, pellets, 100-lb.	
	dms., c.i., 11, works.....	.91
	Sodium hydroxide, tech., 100-lb. dms.,	
	c.i., 11, works.....	1.41
	Sodium hypophosphite, EH grade, 300	
	lb. dms. f.o.b. works.....	1.41
1.85	Sodium iodide, USP, cryst., 300 to 500-	
	lb. lots dms. fr. equiv.....	14.71
	Sodium lauryl sulfate, 30%, tanks,	
	c.i., f.o.b. works.....	.2
	Sodium lignin sulfonate, bgs, c.i.,	
	works.....	25.56
	Sodium metabisulfite (see Sodium bisulfite)	
	Sodium metaborate, octahydrate,	
	gran., bgs, c.i., 11, works.....	.3
	Sodium metasilicate, gran., bgs, c.i.,	
	works.....	.4
195.00	Sodium metal, 12-lb. bricks, dms.,	
225.00	c.i., f.o.b. works.....	.9
570.00	fused, dms. 24,000-lb. lots or more,	
	works.....	.8
	Sodium tanks, work.....	.7
	Sodium metaphosphate, 100-lb. dms.,	
	c.i., f.o.b. shipping pt. fr. equiv.....	61.8
28.50	food grade, bgs, c.i., f.o.b. fr. equiv.....	61.8
West 70c	Sodium metasilicate, 100-lb. dms.,	
	c.i., 11, works.....	27.27
3.85	Sodium metasilicate, 100-lb. dms.,	
	bulk, c.i., works.....	18.5
	pentahydrate, bgs., c.i., f.o.b. shipping	
	point.....	17.2
	Sodium molybdate, 100-lb. dms.,	

		CHEMICAL PRICES
		WEEK ENDING DEC. 12,
		Sorbitan monoesterate, dms., c.i., l., 30,000 lb. min., f.o.b. works.....lb.
		Sorbitan tetrastearate, dms., c.i., l., min., f.o.b. works.....lb.
		Sorbitol, USP, reg. 70% aqueous, dms., c.i., f.o.b. shipping tanks, f.o.b. gran., dms., c.i., l., works.....lb.
52.75		powd., dms., c.i., l., works.....lb.
		Soybean meal (See Oils, Fats & Waxes market)
		Soybean oil (See Oils, Fats & Waxes market)
20 1/2		Soybean oil acidulated, soapstock, 85% acid, tanks, New York City.....lb.
		Soybean oil, acid, chl., dat., dms., lb.
		tanks.....lb.
		s.d., dms., lb.
		tanks.....lb.
		Spearmint leaves, imp., lbs.....lb.
		Spearmint oil, Far West, native.....lb.
		Chinese, 80%.....lb.
		Far West, Scotch.....lb.
98.80		Spruce oil, dms.....lb.
		St. John's bread, gelidifera, dms., lb.
		Stannic chloride, anhyd., dms., works.....lb.
		Stannic oxide, dms., works.....lb.
		Stannous chloride, anhyd., dms., lb.
		Stannous fluoride, liq., conc. dms., l., works, fr. equivat.....lb.
		Stannous oxide, dms., works.....lb.
		Stannous sulfate, dms., works.....lb.
		Stearyl acid, double pressed, bulk.....lb.
		single-pressed, bulk.....lb.
		triply-pressed, bulk.....lb.
		Stramonium, bulk.....lb.
		Streptomyces lividus, USP, bag, kilo
		Sr. strontium carbonate, glass gr., bgs., l., works.....lb.
		Sr. strontium nitrate, 50-15 bgs., c.i., works.....lb.
		Styrene monomer, 99.8% min. c.l., l., f.o.b. works.....lb.
		Styrene-acrylonitrile resin, net, bulk, f.o.b. plant.....lb.
		cryst., bulk, same basis.....lb.
		clear, same basis.....lb.
		Sucral acetate, bulk.....lb.
		Succinic acid, purif., cryst. dms., l., fr. acid.....lb.
		Succinicanhydride dms., c.i., l., f.o.b. work.....lb.
		Sucrose, ref., vitna, bgs., c.i., f.o.b. relf E.....lb.
		Sucrose acetate, isobutyrate 90% dms., l., divd.....lb.
		tanks, divd.....lb.
		100% dms., l., divd.....lb.
		Sucrose acetoacetate, denaturing grade, 100-lb dms., f.o.b. works.....lb.
100.00		
114.00		
50.00		53.00 kilos.....kilo
		Sulfacetamide, USPs, 500 kilos.....kilo
		Sulfacetaimide, USPs, 500 kilos.....kilo
		Sulfadiazine, USP, powder, 500 kilos.....kilo
		Sulfadiazine-sodium, USP, 500 kilos.....kilo
		Sulfamerazine, USP, microcrystals, 500 kilos.....kilo
		USP, powder, dms., 500 kilos.....kilo
		Sulfamethazine-sodium, USP, powder, 500 kilos.....kilo
		Sulfamethazine, powder, dms., 500 kilos.....kilo
		Sulfamic acid, cryst. bgs., c.i., l., works.....lb.
		Sulfamic acid, gran., dms., c.i., l., works.....lb.
		Sulfanilic acid, NF, reg. 1,000-lb dms., fr. equivat.....lb.
		Sulfanilic acid, tech., reg. 1,01, f.o.b. works.....lb.
		Sulfaliquinoxaline, veterinary, grade, dms., fr. equivat.....lb.
		Sulfur, curd, bright, molten, dm., f.o.b. vessels, output.....long-ton
		f.o.b. L.A. relf.....long-ton
		recovered, divd, hump, relf, 99.9% ex terminal, Rotterdam.....long-ton
		f.o.b. Telery, Alberta, Canada, for US delivery.....long-ton
		dark, ex-Tampa, Fl., 99.9% Tampa price subject to \$10 per ton most customers.....long-ton
		Sulfur, curd, 99.5% min. purity, cont. flow, 50-lb bags, f.o.b. basic.....100 lbs.
6.50		lump, same basis.....100 lbs.
		Sulfur, ref'd, 99.5% min. purity, rolls 50-lb. bags, c.i., f.o.b. basic.....100 lbs.
		light, 50-lb. bags, same ba.....100 lbs.
		mid, 50-lb. bags, same ba.....100 lbs.
		Sulfur, flt. purified, 50-lb. bags, c.i., mnes basic.....100 lbs.
		Sulfur, rubbermakers, 99.5% min. purity, cont. flow, 50-lb. bags, c.i., mnes basic.....100 lbs.
		fine, 98% min. passing through 325 mesh, same basic.....100 lbs.
		Sulfur chlorosulf., dms., c.i., works, fr. equivat.....lb.
		tech., same basic.....lb.
		Sulfur dioxide, liq., bulk, tc., l., f.o.b. works.....ton
		Sulfur trioxide, liq., bulk, TC, f.o.b. relf, aquad.....ton
		tanks, same basis.....ton

1986	
.78	-
.80	-
.35	-
.30	-
.70	.74
.68	.72
(series report.)	
(at report.)	
.14	.16
.48	.59
.43	.44
.47	.58
.38	.43
2.50	2.70
9.50	-
5.60	-
8.00	-
18.50	-
8.00	-
.29	.30
N.A.	-
N.A.	-
N.A.	-
2.50	-
N.A.	-
N.A.	-
.26	.39
.28	.375
.32	.40
.15	.20
47.00	-
.37 1/4	-
51.50	-
.23	.27
.77	-
.77	.81
.77	.81
2.35	-
2.08	2.10
1.71	-
33.10	-
1.18	-
1.10	-
1.18	-
12.50	13.50
39.50	-
25.00	-
20.00	23.50
53.00	-
40.70	-
33.50	-
32.00	-
13.00	-
9.00	10.00
38.00	41.00
.88	-
2.00	-
.57 1/2	-
8.00	-
118.00	120.00
120.00	122.00
120.00	122.00
135.00	-
90.00	85.00
152.50	-
-tion discount for	
13.60	-
13.60	-
17.60	-
20.00	-
26.00	-
14.60	-
15.60	-
.24	-
.17 1/2	-
230.00	-
.22 1/2	-
.16 1/2	-
43	-

WEEK ENDING DEC. 12, 1986

Sorbitan monooleate, dms., o.l., i.l.,
20,000 lb. = 1000 g.

1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26

AARON

EQUIPMENT COMPANY
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735 EAST CHEN STREET
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BENSenville, IL 60106
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TX 28-9454 CABLE AARONECO

HAPPY HOLIDAYS: TO YOU AND YOURS FROM EVERYONE AT AARON

LIQUIDATION SALE

LARGE POLYSTYRENE PLANT

ILLINOIS LOCATION

- 21899-Pauler Reactor, 1,500 gal., 316L SS duple jkt.
21895-Pauler Reactor, 10,000 gal. 316L SS clad, 60 HP, (4)
21900-Pauler Reactor, 15,000 gal. 316L SS duple jkt. (3)
21897-Metal Arts Corp. vessel, 17,000 gal. vert. 317L SS, (2)
21898-Brighton Corp. Tank, 12,000 gal. vert., solid 316L SS, (2)
21875-Bins, 176 cu. ft., S/S, cone bottom flat top, (4)
21891-Bins, 450 cu. ft., C/S, epoxy lined, (8)
21894-Bins, 450 cu. ft., C/S, epoxy lined, (8)
21895-Bins, 450 cu. ft., C/S, epoxy lined, flat top, cone bottom, (4)
21818-Workington cent. pump, C/S, 15HP, 200 GPM at 44 psig (2)
21818-Union Pump-Inline, C/S, mod. 4x8x5 VCK, 40 HP, (4)
21808-Edw Rannberg Rot. Dryer, S/S, steam heat, 10 HP, (4)
21881-Heaters, C/S steam, type BNF 2420 (8)
21814-Filtration bin vent, filters, 122 sq. ft., 12 bags.
21886-Kalron Feeder twin screw, S/S mod. 5400-150 (4)
21901-Sparkler filter, 352 sq. ft. C/S, mod. VR-32-32.
21888-Strong Scott Rib Blender, 25 cu. ft., 5 HP, (3)
21920-Weiler extruder 6", 30-1 L/D, 400 HP.
21876-Weiler extruder 6", 30-1 L/D, 400 HP.
21876-Condor pelletizer, S/S, mod. 1024, 40 HP, (2)
21874-Water bath, S/S, portable, (4)
21887-Ross Stettin Mixer, 304SS, 5" x 8" element, (4)
21917-Ingersoll Rand pump, in-line pump, C/S, 30 HP.
21915-Goulds, C/S turbine pump, 200 HP, (2)
21913-Workington cent. pump, 88S, 2 HP, (4)
21912-Union pump-in-line, S/S, 7.5 HP (2)
21910-Tank, 840 gal., flat top & bottom.
21920-Modern Welding Tank, 4800 gal. horz. rubber lined.
21878-Gorman Rupp pump, centrifugal C/S, mod. 822Z, (2)
21871-Prodex extruder 8", 30-1 L/D ratio, 800 HP.
21892-Buffalo blower, size 30, C/S, 10 HP (3)
21906-Buffalo exhaust fan, size 30, S/S, 15 HP.
21898-Rotor B/B blower, C/S, 40 HP, (4)
21922-Buffalo blower, type 40-30C, 40 HP, (4)
21894-Buffalo blower, mod. 45-3CB, 75 HP, (3)
21883-Bird, 32x50 centrifuge, 80:1 gearbox, (2)



21883-Bird Centrifuge, 32x50, 80:1 gearbox.

- 21893-Enviroengineering scrubber, mod. A33-14000
21895-Tank, 850 gal. vert. coat tar epoxy lined.
21911-Tank, 54000 gal. vert. C/S epoxy coated flat top/bot.
21903-Tank, 50,000 gal. vert. C/S epoxy, flat bot. cone-top.
21902-Workington compressor, mod. 48B-2, vert. 125 psi, (2)
21878-Sweco after 80", mod. L84088, 2.5 HP.
21923-Baker after 80", mod. K80195, 6/5, 1HP.
21884-Platonics Cyclone mod. FTCHC370-T, 304 S/S 12" dia. dish top, (3)

ATTENTION: EAST COAST BUYERS!
61,000 gal. Tanks, T304SS, 18 dia x32' H, flat top & bot., Chemineer Agit., mod 7HTD-20, 20 HP, 27 RPM, (4)

FILTER PRESSES

- 19848-Shriver P&F filter press, 12"x12" alum. plates, closed delivery, 23 chambers.
20524-Sperry Filter Press, 30", alum.
20538-Sperry filter press 30", 35 Aluminum plates, 357 sq. closing.
15370-Shriver 32" x 32", polypropylene, 27 plates, ratchet closing.
15928-Shriver ALP, plate & frame, 18 3/8" x 36", S/S recessed plates.
19799-Clow/Bethlehem filter press, 36", recess plates, 25 chambers.
20076-Sperry filter press, 36", cast iron plates, closed deliv.
19462-Independent filter press, 42" x 42", polypropylene, 4 eye closed, 34 chambers.
20550-Sperry filter press, 42" EhcI closer, 41 alum. plates.

CANADIAN BUYERS LIQUIDATION-QUEBEC

- 22373-Reactor, 3500 gal. 8'x9'H, S/S clad, agit., duple jacket.
22361-Reactor, 5000 gal. 10'x9'H, T316SS clad, internal 330 lb. jkt 75 lb. agit 30 HP, vari speed (2)
22378-Philadelphia, 7V63 agit drives, 10 HP, S/S (4)
22388-Slabtechnik 1-400 centrifuge centrifuge horz. screen, S/S, 20 HP.
22385-Cimstar water chiller LFV151172, 40 tons.
22385-Cyclone Separator, 40" dia. x 2' plus 6" cone, S/S, Joy Ian 16 HP.
22375-Sweco 30", 3 deck, S/S, 1/2 HP (2)
22367-Waukesha mod. 300, San pump, 9'x6", 15 HP.

FILTER-ROTARY VAC.

- 15828-PE Inc. 36" dia x12" S/S, string disc, 1/2 HP.
17477-FF, Inc. 3' dia x 5' T316SS, belt disc, vac pump.
11177-Dorr Oliver S/S, 5' dia x 6' L.
1653- Oliver T-316SS, precoat 5' x 8".
19431-K.S. flexibelt, 6' dia x 6' face, 316SS.
18382-Elmo belt filter, 8' x10' steel drum, w/ mesh pumps.
15827-Amesek, 8' dia x14'0" face, max-belt, S/S.
17936-Elmo, 316SS, 10' dia. x 14', knife discharge.
17295-Imperial filter, 12' dia. x 12', 304SS, mesh vacuum.
20251-K.B. T304, vacuum filter, 12' dia x 14', 304SS.
20323-Dorr Oliver 11'8" x16" face, S/S cont. parts.
11486-Elmo 10'x10' rotary vac. filter.

PRESSES

- UNUSSED Manesty Express, 10 ton, 20 stations.
11602-Cotton Press mod. 280, 31 die stations, 1800 TAB.
21382-FJ Stokes rotary tablet, 16 station, 10 ton.
21418-Manesty rotary tablet, 10 ton.
14425-Stokes Tab Press mod. #551, 51 station, 4 ton.
21417-FJ Stokes rotary, 27 station, 4 ton, double sided.
503891-Komorsk Gravelles, mdl. 75MSS blqueting press.
20 5" dia. x 4.5" face.
13382-Fitzpatrick Chiltonator, 60 HP, mdl. HA-50-30-210.
18802-Stokes single punch press, 900-530-1 (T4), 12 ton.
17224-Dorst compac, series TPA16, 20 tons.
10890-Stokes, mdl. R-4 press, 20 ton.



22215-Wilmas Bladder Press, S/S, 36" dia. x 8'0" long, horz, 5 HP, unilized, (2)

DUST COLLECTORS

- 21125-Fabrit-Liet jkt. 5029-4B bent vent, 42 sq. ft.
16388-Mikro dust collector, S/S, 63 sq. ft., mdl. 9-6-100, pulse jet.
21163-EVO, bin vent, 72 sq. ft., S/S, 5 HP
20253-UNUSSED EVO pulse jet collector, mdl. 84BF00C, 90 sq. ft.
21192-JH Day mdl. RJ-18RJ36, 125 sq. ft., CS, 3 HP.
21222-Fabrit-Jet, mdl. SC18-160, 161 sq. ft.
20359-Pulse jet collector, "FlexiGreen", mdl. 58C24 AV II w/175 sq. ft. cloth, C/S.
21286-Akro dust collector, 285 sq. ft. S/S.
20258-UNUSSED EVO Corp. pulse jet dust collector, mdl. 99BF030C, 350 sq. ft.
20255-UNUSSED EVO Corp. dust collector, shaker type, mdl. M8048C10, 575 sq. ft.

SCREENS

- 21203-Sprout Waldron filter, D10, 6 decks.
21150-Sprout Waldron, D10, 1 HP, 10 decks, S/S cont.
21167-Sprout Waldron, D10, 2 HP, 10 decks, S/S cont.

NEW SANITARY RIBBON MIXERS

(Available From Stock)
Quoted as standards, available with ASME code compliance.
Quick shipment on:
14, 24, 36, 55, 80, 100, and 150 cu. ft. mixers,
Call Steve: (312) 350-2200

UNUSED CENTRIFUGES

21593-Sharples P5400 Sanitary Centrifuges w/200 HP motor, 25 HP back-drive, gearbox, 5" pitch conveyor, CIP, control panel (2) LATE MODEL

CENTRIFUGES

- 20827-Bird 18"x24" steel, conical bowl.
20828-Bird 24"x38" steel, con. bowl, gearbox.
20816-Bird 24"x38", S/S, 15 degree, conical bowl.
20884-Bird 24"x60", H series, steel w/motor.
20384-Bird 36"x80", SS T316 conical, 75HP.
20137-Alle Laval, NX 418-B31-80, 316SS, gearbox.
17308-Dorr Oliver, 304SS, Marco mdl. 16L, 30 HP.
13653-Sharples, mdl. P 600, gearbox, motor.
19757-UNUSSED Sharples, 3 phase, P3000, S/S, carbide.
20407-Sharples P2000 316SS, 20 HP drive motor.
21359-Sharples P3000 w/gearbox.
20686-Sharples P3000, 52-1 gearbox, S/S casting.
21299-Sharples, P3400, S/S, gearbox & motor.
18248-Sharples, P5400, 316/317SS, 200 HP, gearbox.

CENT-BASKET VERT.

- 21408-Delaval 22" x18" perl. basket hyd. drive.
15815-Delaval Mark II, perl. basket, 40" x24", 316SS, 30 HP, hyd. drive.
19448-Sharples Sludge-Pak, SP-5500, 40"x24" basket centrifuge.

ROTARY VAC DRYER



22210-Bertrams, S/S 6' dia. x 12' dish heads, half pipe coil jacket 200 psi, 20/13 HP, unilized.

FILTER PRESSES

- 19848-Shriver P&F filter press, 12"x12" alum. plates, closed delivery, 23 chambers.
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20538-Sperry filter press 30", 35 Aluminum plates, 357 sq. closing.
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19462-Independent filter press, 42" x 42", polypropylene, 4 eye closed, 34 chambers.
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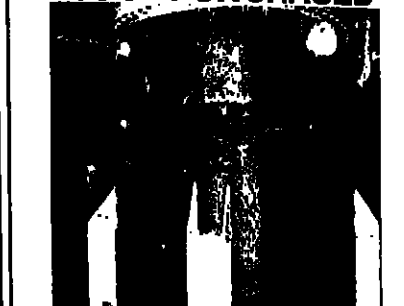
TANKS-S/S

- 22257-UNUSSED Tank, 100 gal., T304SS, 30" dia., DH.
22263-UNUSSED Tank, 550 gal., T304SS, 4' OD, DH.
22258-UNUSSED Tank, 1200 gal., T304SS, 5' dia. x7'H, DH.
21283-Tank, S/S vert., 1200 gal., 6' dia x6', flat top & bot.
22255-UNUSSED Tank, 1800 gal., T304SS, 6' dia. x 7'3"
22254-UNUSSED Tank, 3,000 gal., T304SS, vac, 5' dia x 21'H, coil.
20851-Tank, SS, 9000 gal., agit., 12' dia. x 14'8" H.
20855-Tank, SS, 12000 gal., 12' dia. x 14', flat bottom, open jet.
17045-Joe Cat horz. tank, 304SS, 16,000 gal., 12'6" dia. x 22'9" long, 10 PSI.

REACTORS

- 20252-UNUSSED Reactor, 600 gal., 304SS duple jkt.
10138-Pauler, 800 gal., T-316 LSS, 55 PSI int/180 PSI.
20828-Brighton, 4000 gal., 8' dia. x 10', 316 ELC S/S.
20456-Reactor, 4,000 gal., 316 S/S, 8' dia. x 7'9" at side.
15476-Brighton, 4000 gal., 316SS, vacuum.
20267-GH Hicks, 4000 gal., 316 SS, pipe coil jkt.
20928-Heilmann Eng. Reactor, 4800 gal., T316 stain/clad.
Pauler 10,000 gal. reactor T316L, 100 psi int, 180 psi.
Pauler 15,000 gal. reactor T316L, 100 psi int., 200 psi jkt.

JUST PURCHASED



- 22489-Walter 750 gal. Reactor, 5' dia, dish heads, T 304 SS.
22435-Mell Mixer, 250 G. sigma, S/S, jkt., vac, 100HP
22446-B.P. 100 gal. Sigma, S/S, jkt.
22447-Dyna Mill mod. KD200, horz. (2)
22446-Pauler 30 gal. G/L reactor (2)
22439-B.P. 100 gal. Sigma, S/S
22440-B.P. 200 gal. Sigma, jkt.
22441-Papenmeyer 600 gal. Liter Mixer/Coler
22460-P.K. twin shell blender, 1 cu. ft. 325 bays, 1 L/S stainless, w/drives 5 HP bar, 34 HP main.
22461-P.K. 1 cu. ft. S/S, 275 lb. density, 30 lb. jkt. vac., 34 HP vari speed main, 2 HP bar.
22314-Sharples #16 Super Centrifuge S/S, 3 HP, cooling coils clarifier (2)
22351-Alfas Copco air compressor, 800 CFM @ 125 psi, 125 HP, (3)
22199-Gouda Fleker, 4'x4' stainless steel.
21299-Gouda Fleker, 4'x4' stainless steel.
22344-Christian Ribbon mixer, 36 cu. ft. steel jacket, 7.5 HP, unilized.
22342-Sheet extrusion line, Produx 4.5", 241 L/D, 50 HP, sheet die, chill roll stack, Famco shear.
22343-NFM Terrel Winder, 48-46 w/2 adjust speed motors, 1 HP
22346-Sheet Coater, 54" steam heated.
22344-Christian Ribbon Blender, 30 cu. ft., C/S dbl spiral Ribbon Inner & Outer
22449-Gemco 10 cu. ft. S/S, jkt. L/S processor
22481-Conar Water Chiller, 7.5 ton, (3)
22486-Conar mod. Flow-15 ton
22488-Acrison mod 203-1052, 1 1/2", 2W", 4" agit w/drives, (3)
22497-Sparkler mod. 18S11, T304 S/S
22489-Walter 750 gal. reactor, FV/100 lb., jkt. 40 b. 30 HP vari dual motion.
22487-Walter 225 gal. reactor, FV/100 lb., jkt. 40 b. 10 HP vari dual motion.
22453-Stokes mod. 280 F, 100 ton press.

MIXERS - PLOW

- 503755-Littleford, FKM 800D, SS jacketed, 26 HP.
20754-Littleford, FKM 3000D 65 CF, S/S, jkt. jkt.
19214-New Plow Mixer, 80 cu. ft. 34PS, jkted, 100HP.
20529-Littleford FKM 4200D, S/S, 87 cu. ft. jkt.

MIXER RIBBON

- 21120-Ribbon Blender, S/S, 10 cu. ft., jkt. SS, 150 gal.
20278-Read ribbon blender, 14.7 cu. ft. 304SS, 3HP.
20616-UNUSSED Day, 316SS, 23 cu. ft., S/S jacket, 10 HP.
20189-Robinson, 26 cu. ft. S/S jacket, 10 HP.
20895-Int'l 34 cu. ft. S/S dbl. ribbon, 5 HP, (4)
20212-Hare ribbon, 36 cu. ft., S/S, 15 HP.
18286-Ribbon Mix 80 cu. ft. T304 SS, 5 HP (4)
19586-Howe, 115 cu. ft., sanitary S/S, double spiral ribbon.
20083-Strong Scott blender, 130 cu. ft., 304SS, 25 HP gear motor.
21124-Ribbon Blender, 304SS jkt., 180 cu. ft., 30 HP.
20614-UNUSSED JH Day ribbon, 85S 270 cu. ft., 26 HP.
21114-JH Day ribbon blender, S/S clad, 75 HP, 480 cu. ft.

MIXERS - PLOW

- 503755-Littleford, FKM 800D, SS jacketed, 26 HP.
20754-Littleford, FKM 3000D 65 CF, S/S, jkt. jkt.
19214-New Plow Mixer, 80 cu. ft. 34PS, jkted, 100HP.
20529-Littleford FKM 4200D, S/S, 87 cu. ft. jkt.

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20278-Read ribbon blender, 14.7 cu. ft. 304SS, 3HP.
20616-UNUSSED Day, 316SS, 23 cu. ft., S/S jacket, 10 HP.
20189-Robinson, 26 cu. ft. S/S jacket, 10 HP.
20895-Int'l 34 cu. ft. S/S dbl. ribbon, 5 HP, (4)
20212-Hare ribbon, 36 cu. ft., S/S, 15 HP.
18286-Ribbon Mix 80 cu. ft. T304 SS, 5 HP (4)
19586-Howe, 115 cu. ft., sanitary S/S, double spiral ribbon.
20083-Strong Scott blender, 130 cu. ft., 304SS, 25 HP gear motor.
21124-Ribbon Blender, 304SS jkt., 180 cu. ft., 30 HP.
20614-UNUSSED JH Day ribbon, 85S 270 cu. ft., 26 HP.
21114-JH Day ribbon blender, S/S clad, 75 HP, 480 cu. ft.

MIXER/EXTRUDER

- 21350-B.P. 500 gal. Sigma steel, jkt. 125 psi, 150 HP, Hyd. tilt.
22352-Twin screw extruder (NA Blender Co), 65 mm, elect. heated, 20 HP DC, pallet die, vac pump used 100 hours.
17654-AMK 25 gal. Melttruder, Sigma, 817.5 HP.
18288-J.H. Day 25 gal. Dispersion, 25 HP vari main, 10 HP vari screw.
20896-AMK 30 gal. S/S, jkt. Sigma, 7.5 HP Main, 8 HP screw.
21334-Ross 40 gal., S/S hot oil jkt., Sigma 6" dish screw.
19826-AMK 50 gal. ST, jkt., Sigma, 10" dish screw.
17136-AMK 120 gal., ST, Sigma, 11.5" screw.
14832-AMK 160 gal., S/S, Sigma 16HP main, 10HP screw.
19494-AMK 160 gal., S/S, Sigma, 50 HP main, 10HP/10 HP.
20118-AMK 160 gal., ST, Sigma, 16HP/10 HP.
503527-New Aaron 500 gal. T304SS, mlt extruder, Sigma jkt., up to 200 HP main, 75 HP hyd. screw.
STILL INSTALLED... CALL NOW!

- 504828 - Aaron 300 gal. mixer/extruder, T304SS, Sigma 160 HP, screw 75 HP hyd. jkt. 200 psi.
Vao Cover - Excellent condition.
Call Steve (312) 350-2200

UNIVERSAL PROCESS EQUIPMENT, INC.

OVER 15,000 PIECES OF PROCESS EQUIPMENT IN STOCK...CALL TODAY!

LATEST ADDITIONS SOUTHWESTERN INDUSTRIAL VESSELS-PRESSURE-STEEL

GAL.	PSI	GAL.	PSI
14,000	30	5,800	30
13,000	60	5,600	60
11,000	30	3,400	30
7,000	30	3,200	103
6,400	50	900	352

OTHERS FROM 50 TO 1,000 GAL.
TANKS-316SS
38,000, 18,500, 13,500 (2), 12,000, & 6,600 GAL.
MANY FROM 100 TO 5,000 GAL.

HEAT EXCHANGERS-316SS
18,000, 9,800, 7,200, 3,580, 2,480, 1,035, 853, 705, 617, 614, 471, 350, 182, 125 SQ. FT.
5000 sq. ft. Monel

HEAT EXCHANGERS-TITANIUM
3,770, 18,000, 16,986, 14,409, 14,252, 8,987, 2,170, 1,470, 1,140, 300, 280, SQ. FT.

REACTORS-316SS
1,100 GAL. 350 PSI AGIT., 3,170 GAL. 350 PSI AGIT. (4)
CENTRIFUGAL PUMPS - 5 TO 100 HP 316SS (40)

HEATER-15MM BTU/HR THERMAL PRODUCTS GAS FIRED SKID MNTD. (2)
COMPRESSORS-1,240 CFM @ 110 PSI 250 HP (2)
220 CFM @ 215 PSI 150 HP (2)

AIR IN COOLERS TO 80,440 SQ. FT. (6)
ALUMINUM BINS & SILOS TO 3,500 CU.FT.
COLUMNS-316SS-132"X110"X43 TRAY, 90"X35"X10 TRAY18"X33" PACKED 30 PSI (2)

2 VOTATORS model 24-072 Turba-Film Eva porators 35 sq. ft. 316 SS complete system

COMPLETE DRY TONER PLANT/OWNERS COATING PLANT
Complete Lines: Fine Grinding
Drying
Compounding
Packaging
Molding
* UNUSSED 7' Bowen Spray Dryer Complete with all accessories and structural steel
WE WILL SELL COMPLETE LINES.
CALL FOR DETAILS
1/2 Rand, XLE Air Compressors; 20 1/2 x 12 1/2 x 8 1/2 x 100 PSI 300 HP & 16 x 16 x 47, 45 psi 200 HP Kemp Inert Gas Generator Mdl. DCV 75 L 75000 SCFH

VACUUM DRYERS
325 cu. ft. Abbe, 304 SS dbl. cone
200 cu. ft. 316SS, 6'6"x11'8", rotary
164 cu. ft. Paterson "Conaform," 316SS Dbl. cone
150 cu. ft. SS 304 SS Twin Shell
125 cu. ft. SS & CS, 4'x14", 105/90/150 psi
125 & 83 cu. ft. Buflavak SS Rotary
80, 70, 60, 50, 30, cu. ft. PK SS & G/L dbl cone
70 cu. ft. K5 Titanium dbl. cone
40, & 15 cu. ft. Stokes, SS rotary

WE HAVE OVER 700 SS TANKS IN STOCK

PLEASE CALL CHARLES MASON FOR FURTHER INFORMATION AT 609-443-4545

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UPE

2 INDUSTRIAL SITES-AVAILABLE IMMEDIATELY

Niagara Falls/New York Area
700,000 Sq. Ft. Buildings...50 acres of land
750,000 Sq. Ft. Buildings...35 acres of land

Plants manufactured Carbon Electrodes
Equipment Highlights:
5 Model 5057 Raymond HI-Side Roller Mills in operation til Sept. 1986
40 HI-Intensity CS jkt. mixers similar to Littleford's.
Electrical sub stations and switch gear.
Dust Collectors and Material Handling Systems
Carbon Extrusion Extruders: 57", 40", 30" & 22"
84" Lathes...New in 1974.
14000 Ton United Hydraulic downstroke forging & forming press
Complete vertical Autoclave System...13' dia. x 28'4", 347 SS, 150 psi & 0.1 MM vac. & @ 700°F
Complete in plant railroad...flat cars/hopper cars/locomotive

UPE WILL SELL/RENT/LEASE COMPLETE FACILITIES OR SELL EQUIPMENT PIECEMEAL CONTACT: RON GALE FOR DETAILS 609-443-4545

ALABAMA CHEMICAL PLANT

(3) 290 cu. ft. 316 SS rotary vac dryer systems
10'x14' Elmo rotary vac filter
(2) Niagara 36 H 190 filters SS
NASH H9 vac pump w/fuller V 300 booster
Reactors: (4) 3000 gal. 316 SS 60/30 HP agit w/colle 100 psi
(1) 3000 gal. 316 SS 30 HP, 6TW, 300psi colls
(2) 2000 gal. 316 L SS, 75/200 psi jkt
Tanks: 15000 gal. 316 L SS agit.
5500, gal. (3) 3000, 2200 gal. Monel vertical
4000 gal. G/L Pauler Chemstor 30 psi
SS Heat Exchangers from 100 to 500 sq. ft. plus many misc. items.

CALL FOR DETAILS

WE HAVE OVER 700 SS TANKS IN STOCK

GLASS - GLASS - GLASS REACTORS
5,000 GAL. DEDETRICH 100F/90 REGLASSED
4,000 GAL. DEDETRICH 100/90 PSI
3,000 GAL. DEDETRICH 100/90, PHILA. DRIVE

PERRY SAVES YOU TIME & MONEY...The Right Equipment At The Right Price...World's Largest Dealers...Phone (609) 267-1600



KETTLES-REACTORS, SS

30,000 gal. 304SS fermenter, 14' x 24', 25 psi/vac., coils, 200 HP agit. (4)
 6,000 gal. 304SS, atm. int., 75 psi/jkt., agit.
 4,100 gal. 304SS kettle, 16 psi/jkt., 5 HP agit.
 3,500 gal. 316SS kettle, 20 psi/jkt., 1 1/2 HP agit. (2)
 300 gal. 304SS reactor, 75 psi/FV int., 180 psi/jkt.
 1,500 gal. 304SS kettle, 15 psi/jkt., 5 HP agit. (2)
 1,500 gal. 304SS reactor, 15 psi/jkt., 25 psi/jkt., 5 HP agit. (2)
 800 gal. 304SS reactor, 75 psi/FV int., 180 psi/jkt., agit.
 800 gal. 304SS reactor, 300 psi/jkt., 75 psi/jkt., agit. (3)
 300 gal. 304SS reactor, 150 psi/jkt., 5 HP agit.
 300 gal. 316SS reactor, 75 psi/FV int., 80 psi/jkt. (50)
 316SS and 304SS reactors and kettles from 5 gal. to 400 gal. call for list.

HIG PFAUDLER 316SS REACTORS

(3) 15,000 gal. Pfaudler, 316SS, 12'6" x 15', 100 psi, 200 psi/jkt. Agit.
 (4) 10,000 gal. Pfaudler, 316SS, 11'6" x 12'4", 100 psi, 100 psi/jkt. Agit.

REACTORS-GLASS

2 gal. Pfaudler, 750 psi/FV, 700 psi/jkt.
 20 gal. Pfaudler, 35 psi, 100 psi/jkt., agit. (2)
 30 gal. Pfaudler, jkt.
 50 gal. Pfaudler, 25 psi, 100 psi/jkt.
 50 gal. Pfaudler, 100 psi/vac., 85 psi/jkt., agit., 1975
 100 gal. Pfaudler, 25 psi/vac., 90 psi/jkt., agit.
 150 gal. Pfaudler, 25 psi/vac., 90 psi/jkt., agit.
 300 gal. Glascol, 25 psi/vac., 90 psi/jkt.
 500 gal. Pfaudler, 100 psi/vac., 90 psi/jkt., agit. drive agit.
 600 gal. DeDietrich, 95 psi/vac., 105 psi/jkt., 5 HP agit.
 750 gal. Pfaudler, 25 psi, 85 psi/jkt., 5 TW agit.
 1,000 gal. Pfaudler, 100 psi/vac., 90 psi/jkt., 10 HP agit.
 1,500 gal. DeDietrich, 100 psi/vac., 90 psi/jkt., 10 HP agit.
 1,500 gal. Pfaudler, 100 psi/vac., 90 psi/jkt., 25 HP agit.
 2,000 gal. Pfaudler, 100 psi/vac., 90 psi/jkt., 15 HP agit.
 2,500 gal. Pfaudler, 150 psi, 90 psi/jkt., agit. (2)

LIQUIDATION! CHEMICAL/POLYMER PLANT...ILLINOIS...BUY BEFORE REMOVAL AND SAVE!!

Bird 32" x 50", centrifuge, 316SS, contour (2)
 Welox 8" Extruder, 700 HP, 30-1 L/D (5)
 Welox 6" Extruder, 400 HP, 30-1 L/D (2)
 Conair 24" pelletizer, 40 HP (2)
 Renneberg 5' x 25' 304 SS rot. hot air dryers, 10 HP, (3)
 Sweco & Kason 60" screens, SS (2)
 K-Ton 7000#/hr. twin screw volumetric feeder, SS, (5)
 Pfaudler 1,500 gal. 316L SS reactor, FV/-180 psi 5 HP agit. (2)
 Pfaudler 10,000 gal. 316L SS reactor, 150 psi/FV int., 180 psi/jkt., hyd agit. (4)
 Worth Plant air comp., 323 CFM @ 125 psi, 75 HP, Model #4-BB-2 (2)
 17,000 gal. & 12,000 gal. 316 SS Tanks (3)

PHONE (609) 267-1600

DRYERS

Nooter 4' x 14' rot. vac., 316SS, 1982, NEW (3)
 Blaw Knox 6'4" x 40' SS vac. dryer, 600 cu. ft.
 Blaw Knox 36" x 20' vac. dryer, 316L SS, 72 cu. ft.
 Blaw Knox 36" x 36" vac. dryer, nickel
 Mabilis 24" x 48" Baker, chrome plated
 Sandvik 48" x 24" SS belt faker, UNUSED
 Sargent 60" x 48" SS conveyor dryer
 Blaw Knox 32" x 30" dbl. drum
 Aromatic 857-5 fluid bed dryer, 5/10 KG
 Witte 36" x 10' fluid bed, SS, semi-cooler
 Renneberg 36" x 20' rotary dryer, 316 SS
 90" x 50' Louisville SS rotary dryer
 10' x 100' GATX rot. steam tube dryers, 140 psi (4)
 Wyssmont #VTL-24 Turbo-tray dryer, 304SS
 P-K 20 cu. ft. vac. dryer, 304L SS (2)
 Abbe 30 cu. ft. 304SS vac. dryer
 Devine 110 cu. ft. 304 SS vac. dryer
 Pfaudler 165 cu. ft. glass-steel vac. dryers (2)
 Abbe 325 cu. ft. 316SS vac. dryer
 Devine 370 cu. ft. 316SS vac. dryer
 Devine 664 sq. ft. vac. shelf dryer
 Niro 30" SS spray dryer
 Bowen 72" spray dryer, SS
 Bowen 96" spray dryer, SS

FILTERS-VACUUM

36" x 1' Don-Oliver, fiber glass 9 sq. ft.
 36" x 1' Ametek, 16 SS, 9 sq. ft.
 40" x 3' Bird-Young, SS, 48 sq. ft.
 4' x 16' Elanco, 316SS, 64 sq. ft., horiz.
 6' x 3' Ametek, SS, 55 sq. ft.
 6' x 4' Elanco, "Elmcomet" polypropylene, UNUSED
 8' x 8' Elanco, SS, 200 sq. ft., precoat
 8' x 10' Don-Oliver, 250 sq. ft., 316SS, precoat
 8' x 12' Elanco, 316SS, precoat, 300 sq. ft. (3)
 8' x 14' Don-Oliver, 316SS, precoat, 350 sq. ft. (2)
 10' x 10' Elanco, 316SS, precoat, 314 sq. ft.
 11'6" x 18' Elanco, SS contact
 12' x 14' Nordline, 304SS, 525 sq. ft., flexibel diach. (2)

FILTERS-PRESSURE

54 sq. ft. Funder, SS, jkt.
 65 sq. ft. Arlison "Dynamic" filter/washer, SS (2)
 140 sq. ft. Niagara #310-22, 316SS (4)
 310 sq. ft. Niagara #310-22, 316SS (4)
 600 sq. ft. U.S. Autoljet, 316SS, semi.
 1000 sq. ft. U.S. Autoljet #1000, 304SS
 36" Shriver filter press, 546 sq. ft., hydraulic
 42" Shriver filter press, 777 sq. ft., hydraulic
 48" Shriver ALP recessed filter press, SS, 276 sq. ft.
 48" Poly Filter Co. polypropylene filter press, 2094 sq. ft., 87 cu. ft. cake, 1985

PULVERIZERS

Mikro #4TH pulv., 125 HP, UNUSED (16)
 Mikro #5MA atomizer, 5 HP
 Mikro #5MA atomizer, 5 HP
 Pallman #REFS pulv., 100 HP
 Pallman #REFS pulv., 50/75 HP
 Abbe porcelain pebble mills... 36" x 42", 36" x 48", 42" x 60", 48" x 60", 60" x 60" (7)
 Raymond #8088 H-alide roller mill, dbl. whizzer (2)
 Raymond #73512 H-alide roller mill, dbl. whizzer

NEW LIQUIDATION... CHEMICAL PLANT...GARFIELD, N.J.

(4) 316SS packed columns: 16" x 15'; 20" x 12'; 36" x 23' x 36" x 40'
 (1) 36" x 48' Gilch 316L SS column, 24 trays
 (1) 48" dia. x 60' high SS tray column
 (1) 60" x 60' Gilch 304L SS column, 60 trays, FV/75 psi
 (1) 72" x 36' high SS column, 11 tray
 (1) 78" dia. x 43' high Nooter SS column, jacketed, 25 psi/FV 180 psi/jkt., 20 trays
 (6) Niagara Aero heat exchangers, SS contact
 (21) Shell and tube heat exchangers, 316 SS and 304 SS: 12, 41, 62, 213, 267, 300, 380, 393, 400 (2) 431, 460, 822, 824, 827, (4) 600, 1080, 1300 sq. ft.
 (3) Niagara SS leaf filters, 76, 99 sq. ft.
 (1) Mikro pulverizer #27H, SS
 (3) Patterson 200 gal. SS Sigma blade mixers, jkt., vac. cover, bottom disch., 20 HP
 (1) Porter 62 cu. ft. 304 SS dbl. cone blender
 (1) 6000 gal. 316L SS vert. tank, 9' x 18', 80 psi WP, coils
 (1) 6000 gal. 316L SS vert. tank, 7' x 21', 80 psi WP, coils
 (2) 4500 gal. 316 SS tanks, 7'8" x 13', agit.
 (1) 1800 gal. 316L SS tank/agit., 6' x 8', w/coils
 (1) 1800 gal. 316L SS tank, 6' x 8', 15' coils, w/coils
 (6) 316 SS and 304 SS tanks: 1200, 1100, 600 (2), 280, 300, 100 gal.
 (6) 2000 gal. vert. steel tanks, 8' x 9'
 (1) Industrial filter dual unit dissolution system, #3838PA, Type 286, w/ (2) 316L SS columns, 316 SS exchanger and tank controls, etc., built 1979.
 ALSO 68 pumps; (6) rubber-lined tanks on scales to 7000 gal. Rotolene SS collector; blower, etc.



Over (50) Bird & Sharples decanters

CENTRIFUGES

Sharples P-5400 D-Center, 316SS, Carbide tiles, late (2)
 Sharples P-5400 D-center, 316SS, tiles (2)
 Sharples P-5400 D-center, 316SS
 Sharples P-5400 D-center, 316SS, back drive
 Bird 12" x 30", 316SS, Decanter, 20 HP
 Bird 18" x 28", 316SS, Decanter (3)
 Bird 18" x 42" Decanter, steel, 10/30
 Bird 24" x 36" Decanter, 304SS, contour-10
 Bird 24" x 36" Decanter, 316SS, contour (3)
 Bird 24" x 80" Decanter, SS, 125 HP
 Bird 24" x 96" decanter, 304SS, carbide tiles, 1981, UNUSED (2)
 Bird 32" x 50" Decanter, Monel, contour (2)
 Bird 32" x 50" Decanter, 304SS, contour
 DeLaval NX214-318 Decanter, 304SS, 20 HP (2)
 Sharples AS19V "Super", SS (5)
 Sharples AS25V "Super", SS
 DeLaval BPRX-213-30, 316SS separator/dewleggers (3)
 Westfalia SAKIN 5072, Dewlegger, 316SS
 Westfalia SAKIN 5076 3-way separator, 316SS
 Krupp 10" pusher, 316SS, 15 HP
 Baker Perkins 19" pusher, 304SS, 40 HP
 Sharples 48" 1-900 auto-basket, 100 HP
 Tolhurst 48" Batchmaster, rubber lined, 30 HP
 Sharples 48" Tomado-Matic, SS, 25 HP
 DeLaval 48" Mark 111, 316SS hyd.
 CENTRIFUGE PARTS... Sharples, Bird, DeLaval, etc.

EVAPORATORS

2.4 sq. ft. Rodney-Hunt SS, 3 HP
 21 sq. ft. Rodney-Hunt Turbottin #4, SS
 87 sq. ft. Rodney-Hunt, 304 SS, Turbottin
 100 sq. ft. Pfaudler, 316L SS, wiped film
 800 sq. ft. Grollin-Birmingham dbl. effect, SS
 854 sq. ft. Buffalo dbl. effect, SS
 1688 sq. ft. Roger dbl. effect, SS
 Swenson 316SS continuous crystallizer, 8" x 14'

TANKS & VESSELS

30,000 gal. 304SS, 14' x 24', coils, 200 HP agit. (4)
 20,000 gal. 304SS, 12' x 24' (2)
 17,000 gal. 304SS, 11' x 24' (3)
 17,000 gal. 316SS, 14' x 13', Agit. (2)
 12,000 gal. 316SS, 12' x 14', Agit. (5)
 10,500 gal. 316L SS, 8' x 25'
 10,400 gal. 304SS, 10'6" x 16', agit.
 8,000 gal. 304SS, 10'6" x 12'
 6,000 gal. 304SS, 9'6" x 25 HP agit.
 3,500 gal. 304SS, 8' x 9'
 3,000 gal. 304SS, 7' x 10', agit.

MIXERS, BLENDERS

3.5 cu. ft. Henschel #FM150, 17/20 KW
 11.5 cu. ft. Henschel #115SS, 92/48 HP
 13.7 cu. ft. Lodge #W800/K1200, mix/cool comb.
 20 cu. ft. P-K twin shell SS
 33 cu. ft. Abbe high intensity, SS, 40/20 HP
 35 cu. ft. Day Nautia, #NB350, SS
 43 cu. ft. Littleford #FKM2000, SS, Choppers
 52 cu. ft. Nautia 304SS mixer (2)
 60 cu. ft. Gemco, TW 5H, Sanit, SS
 69 cu. ft. Patterson dbl. cone, SS
 70 cu. ft. Day Nautia, #NB700, 10 HP
 75 cu. ft. Day Nautia, SS, jkt.
 75 cu. ft. Robinson SS ribbon blender, jkt.
 98 cu. ft. Day Nautia, SS, 1981
 110 cu. ft. J.H. Day, dbl. ribbon, 316SS
 120 cu. ft. Cleveland ribbon blenders (5)
 144 cu. ft. 304SS dbl. ribbon blender, 30 HP
 160 cu. ft. Pfaudler; dbl. cone, glass steel jkt., vacuum
 200 cu. ft. Young, ribbon, SS

NEW LIQUIDATION

ULTRA-MODERN 5000 TONS/DAY DEET SUGAR PROCESSING PLANT & REFINERY...
 BUILT 1978, UPDATED 1983...LOCATED EASTERN CANADA, NEAR WATER...
 VERY BIG SAVINGS IN TIME & MONEY...CALL FOR DETAILS!

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BALERS, Dispozepak #D800 belera, (2)
 BAG PACKER, Howe-Richardson #G-S-17 semi-automatic bagging system SS contacts
 BINS, 304L SS contact, 1800 cu.ft./9720 gal.
 CENTRIFUGE, Bird 24"x96", 304SS, Model 16 solid bowl continuous, 10 deg. contour bowl, Tungsten carbide tiles on conveyor, 150 HP
 CHLORINATION SYSTEM, Wallace & Tiernan COLUMN, 48" dia. x 15'9", 304SS
 CYCLONE, DuCon Model 700/175 304SS high efficiency cyclones, size 210, Type VM (8)
 DRYERS, Nooter 4' x 14' rotary vac. dryer, 316L SS shell and jacket, incoloy ribbon agit. ASME 100 psi/FV int. & jacket, 100 HP
 DUST COLLECTORS, EVO reverse pulse, 100 320, 640 sq. ft. (4)
 FURNACE, C-E Air, "Cor-Pak" thermo oxidizers, direct gas fired
 MIXER, Air mix blender system, Koppers-Sprout Weldron #36-50, 500 cu.ft., 304SS
 MIXERS, Webb, 59" W x 15' L twin shaft paddle mixers or pug mill, 304SS contact, (2)
 PULVERIZERS, Mikro #4TH pulverizers, 125 HP drive, (15)

NEW & UNUSED PROCESS EQUIP., 1982, IN ORIGINAL PACKING... SOUTH CAROLINA, CALL! Phone (609) 267-1600

Mikro #4TH pulv., 125 HP, UNUSED (16)
 Mikro #5MA atomizer, 5 HP
 Mikro #5MA atomizer, 5 HP
 Pallman #REFS pulv., 100 HP
 Pallman #REFS pulv., 50/75 HP
 Abbe porcelain pebble mills... 36" x 42", 36" x 48", 42" x 60", 48" x 60", 60" x 60" (7)
 Raymond #8088 H-alide roller mill, dbl. whizzer (2)
 Raymond #73512 H-alide roller mill, dbl. whizzer

NEW & UNUSED PROCESS EQUIP., 1982, IN ORIGINAL PACKING... SOUTH CAROLINA, CALL! Phone (609) 267-1600

(1) Munson 110 cu. ft. blender, 90" dia., #700/110, pkgd.
 (2) Munson 90 cu. ft. blenders, 80" dia., #77590, pkgd.
 (2) 400 cu. ft. Gruendler ribbon blenders
 (2) 215 cu. ft. Cleveland ribbon blenders
 (2) Elrich 10' dia. intensive mix millers, motorized pan and millers
 (2) Komline dbl. cone blenders: 320 cu. ft. (10' dia.), 69 cu. ft. (6' dia.)
 (3) Gruendler hammermill, 150 HP, 1980
 (2) Gruendler hammermill, 100 HP, 80 HP
 (1) Mikro #4TH atomizer pulverizer, 30 HP
 (1) Mikro #4TH pulverizer, 50 HP
 (2) Saw tooth breakers/crushers
 (2) St. Regis baggers
 (1) "Push-Pull" raliar unloading system
 (25) Flexkleen, Dustex, etc., bag type dust collectors
 (2) Box sifters
 (1) Handling system w/ (2) 2000 lbs. elevators, 80' powered roller conveyor, etc.
 ALSO...laboratory with lab apparatus, tables, equipment, etc.; motor control center units; Gardner-Denver air compressor; etc., etc.

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Poly Filter co. 48" polypropylene filter press, (100) chambers, 2094 sq. ft., 87 cu. ft. cake, hydraulic...1983, CALL!
 JUST PURCHASED... (9) Patterson & Abbe batch ball mills & pebble mill, various sizes... CALL!

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 JUST PURCHASED... (9) Patterson & Abbe batch ball mills & pebble mill, various sizes... CALL!

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 LITTLEFORD #FM500, #FM2000, #FM6000 & Lab. SS
 BAKER PERKINS & DAY Sigma 20, 50, 100 & 150 Gal.
 J.H. DAY 23 cu. ft. SS Cone Blender, C/S
 PATTERSON KELLEY Lab., 5 & 10 cu. ft. & 12" SS Zig Zag
 AMP "Gen" 340, 160 & 120 Qt. Vertical
 FALCON #M800A 7 cu. ft. SS -sanitary
 HENRY V1401 (140 gal.) 150 & 60 qt. Vertical
 HATCHER "Mixer" 35 cu. ft. SS
 HOCKEMEYER Big "H" 90 & 80 Gal. SS Pot
 GAMES 10M & 14M Shumy
 DAY, B.P. & ABBE SS Jacketed Lab. 1 Qt. to 5 Gal.
 BRAMLEY 25 & 50 Gal. SS Double Arm Duplex
 ORVILLE, I. & J. 2 Tube Volsters
 LEE & GORDON SS Cooking & Mixing Kettles 10 to 200 Gal.
 CHAPCO & CHERRY BURRELL SS Jacketed Processors 100 to 1000 Gal.
 CHARLOTTE & TRI HOMO Colloid Mills
 BPPORD WOOD & BPPENBACH HOMOMIXERS

PULVERIZERS
 MIKRO "Bismar" 150, 27H, 3TH, & 4TH SS
 FITZPATRICK DABCO & DE Comminutors
 FITZPATRICK 90 Gritcutters, J. Homolite Mills, CS-31
 Breaker & L. Mafarator
 RETZ REK & REIKZ SS Extruders
 RETZ HP12 Deintegrator
 WIND SCOTT SS Turbulator
 BUSCHEL HG1700 & MG1300 Comminutors
 STOKES "Tornado Mill"
 QUARO Commin.
 NILLMAN, RAYMOND, SCHUTZ-O'NEILL, MOREHOUSE, BAUMERTER & ALPINE Grinders
 JAY & BURNHAM 3 & 6 Gall. Mill
 PREMIER 5 HP Variable Speed Dispensator

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 STOKES BB-2 RCL, RA, R T Presses
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 STOKES BKERMAN 30", 36", 42" & 60" SS Coating
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 MBILL 64-14 Tablet Counter

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 KENWALL Powder Press
 CHERRY BURRELL 150 Gal. Electrically Heated Tank
 LEE 2000 Gal. S/S Jacketed Tank
 LAKSO Mod. 48 Tablet Counter
 LAKSO Mod. 52 Cottoner
 HOPE Mod. 19A 6-Quart Piston Filler
 CIRCLE Mod. V12H4S Form & Fill
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 -30 & 150 cu. ft. Dbl. Cone Blenders
 -Blaw Perkins 150 gal. C/S jkt. vac. blunder
 -Devine 100 cu. ft. Dbl. Cone Blender, C/S
 -J.H. Day 23 cu. ft. SS Ribbon Blender
 -J.H. Day 40 cu. ft. SS Ribbon Blender (3)
 -Nautia Mixer 70 cu. ft. SS 10HP (2)
 -Patterson Kelley 1 cu. ft. Twin Shell Mixer 500 lb. Dana.
 -Patterson Kelley 30 cu. ft. Twin Shell Blender
 -Patterson Kelley 40 cu. ft. Twin Shell Blender
 -Patterson Kelley 1500 cu. ft. C/S Blender 78HP
 -Patterson Kelley 4 cu. ft. SS Twin Shell, solid
 -Paul O. Abbe 90 cu. ft. SS/sanit. jkt. vac. Blender 50HP
 -Reaco Sigma Blade Mixer 10 gal. SS Dual Level (Like New)
NEW ARRIVALS
 -Charmelon Heat Exchanger Scraps Wall 9 sq. ft.
 -Chromalox Hot Oil Heaters 20 & 40 KW & 80 KW, complete system UNUSED
 -Patterson 3"x4" jkt. Ball-Mill
 -Master Filler Model No. 33A Auger Type, SS/sanit
 -Autoclave 200 gal. SS 115/350
 -Artisan 1 sq. ft. wiped film evaporator SS complete system
 -Alpine Sieve Model # A-32-100 LS
 -Micro Atomizer SS 50 HP Mod. #3MA
 -Ross 2 gal. Planetary Mixer Model # 130 EL/8 jkt bowl

PAINT PLANT LIQUIDATIONS

-Ross 15 gal. Planetary Mixer SS
 -Ross 15 gal. SS jkt. mixer 7 1/2 HP mdl. AMK 15
 -Strong-Scott 200 cu. ft. C/S Ribbon Blender
 -30HP, Hill Homo Mixer
 -Kady Mill, 100 gal. ss, jkt., 30HP
 -Ross 3 Roll Mill, lab, 4 1/2" x 10", 4" x 2"
 -Virtuous Fixed Mount Disintegrator (10)
 -Helix Disintegrator SS 55 HP
 -Schold Shot Mill 304 SS jkt. 100HP (2)

CENTRIFUGES

-Bird Centrifuge 18" x 40" Solid Bowl
 -Bird Centrifuge C/S 18" x 28" Contour Bowl
 -Bird 30" x 50" 316SS Contour Bowl
 -Sharples 36" SS Lab Model/Brighton Lab
 -Sharples 30" 500/5000 Decanter SS
 -Sharples Centrifuge 12" SS solid bowl w/whisker (2)
 -Tolhurst Centrifuge 28" SS perf. basket

GRINDERS & MILLS

CMR MARKETPLACE

CHEMICAL MARKETING REPORTER'S CLASSIFIED ADVERTISING SECTION

COPY DEADLINE: Wednesday Noon preceding date of publication.

RATES/Classified Ads: \$57.75 for 36 words or less; \$9.75 for each additional six words or fraction. No display. First two words printed in bold face type.

Non-display advertisements payable in advance, except for contract customers (not subject to agency commission).

REPLIES: Send replies to classified ads with box numbers to CHEMICAL MARKETING REPORTER, 100 Church St., New York, NY 10007-2694.

INFORMATION: For further classified advertising information, call 212/732-8820.

BUSINESS OPPORTUNITIES

Hazardous Waste Facility — For Sale — Southeast. Just off major interstate. 4 year fuel blending history. NPDES/Transporter's Final RCRA Part B Storage and Treatment permits in place. Write or call: BDC, P.O. Box 901, Midlothian, VA 23113. (804) 272-2893.

CHEMICALS OFFERED

Morgan Chemical of California offers the following, in good condition, at half off list (o.b. California): 13 drums U.G. Diethyleneimine, 13 drums Allied DYO27 Epoxy Resin Division, 18 drums Witco Glycol Monochlorohydrate (Fluorin 13), 350 cubic feet for exchange resin, 12,000 lbs various grades atomized aluminum powder by 3m, 9 drums trisethyl phosphate, 5000-3 oz. tubes 4c. 3145 electronic clear silicone sealant, 900 lbs lead fluoride, 14 drum emery emulsion 2911, 415-891-2323 & 415-822-7733.

CHEMICALS OFFERED/WANTED

ChemMart Corp. will buy all of your surplus or off spec. chemicals, plastics, pharmaceuticals and resins. Current bargain offerings: Der 687 Resin; 19ml lbs. Krasin O4141; Calcium Acetate, U.S.P. and 99% lbs. 18 dr. 3,4 Dimethylamine and 10M lb. Cadmium Bromide, 99 percent. Prompt efficient nationwide service. ChemMart Corporation, 640 N. LaSalle St. Chicago, IL 60610. (312) 787-8800.

CHEMICALS WANTED

Active Buyer of surplus chemicals, pigments, dyes, resins, waxes, plastics etc. Call toll free 1-800-531-3337 or 817-829-6736. Deer Polymer Corp. Chemical Div. 17 Industrial Drive, Holden, MA 01520.

All Surplus — Chemicals — Resins — Oils — Colors — Solvents — Plasticizers — Specialties — Intermediates — bought by: Rambach Chemical Co., Inc. 52 Vesey Street, P.O. Box 5187, Newark, NJ 07105. Phone: (201) 589-7774.

Cash For your surplus chemicals, resins, colors, pharmaceuticals, dyes, other raw materials, by products, wastes, residues and off-spec materials. Morgan Chemicals, Inc., 5500 Main Street, Wilkes-Barre, NY 14221 (716) 832-4000; Telex 919133.

Realize Top Value from the sale of your surplus Chemicals. We buy surplus chemicals, Plastics, Resins, Waxes, etc. Bonner Chemical Co., P.O. Box 494, Fair Lawn, NJ 07410. Phone: (201) 791-2448; Telex 13-0434.

Resyn Corp. will buy your surplus chemicals, resins and resin raw materials — plus off-specification, Resyn Corp., P.O. Box 83, 1540 W. Blanche St., Linden, NJ 07036 (201) 892-8787.

Sludges, residues by-products, catalysts, off spec or contaminated material, surplus, etc. containing any base, products, refractory, minor etc. metals. Sharpe Alloys Inc., P.O. Box 231, St-Jean-Sur-Richelieu, Quebec, Canada. Tel: 514-349-2634.

Surplus Chemicals: Wanted, high prices paid-for-surplus chemicals, resins, pharmaceuticals, colors, plasticizers, solvents, waxes, etc. Prompt and efficient service. Try us for better prices. ChemSales Inc., 107-27 160th Street, Jamaica, N.Y. 11433. (718) 858-0400-01.

Surplus Wanted: Chemicals, pharmaceuticals, dyes, solvents, pigments, waxes, other raw materials. Over 55 years service Chemical Service Div., P.O. Box 848, 97-05 Ongle St., Rockville Centre, NY 11571. (516) 536-5533.

We Buy Surplus chemicals, colors, resins, solvents, plasticizers by-products, etc. Over 60 years of service to industry. Eastern Color & Chemical Co., Inc. 65 Rosevelt Ave., Dept. C.P.O. Box 1029, Valley Stream, N.Y. 11582. (516) 781-4450.

EQUIPMENT OFFERED

Diamantier has used process equipment for sale: Columns, Exchangers, Heaters, Reactors, Pressure Vessels, Tanks, etc. Midwest Steel Co., Inc. 9825 Moors Road Houston, Texas 77075. Tel: 713/991-7843.

Process Equipment for Sale: Baker Perkins Tea-Mixer centrifuge 316ss, 5700/hour capacity with hydraulic push for unloading. Aromatic fluid bed dryer 316SS, 200 kg/hour capacity. Baltimore air-cool cooling tower 125 ton. 881-767-2036.

Stainless Steel Mixing Equipment Remanufactured on a special or custom basis for powders, slurries, blends, liquids, reactions etc. Let us quote your needs. Mixer-King Company, 9503 Fremont, Kansas City, Missouri 64134. 816-471-1475.

EQUIPMENT WANTED

"Sigma Blade Double Arm Mixer, 400 to 800 gal., jacketed and stamped, minimum 100 HP, bottom discharge. Call or Write: Luce De Seta, H.L. Blackford Ltd., 2323 Royal Windsor Drive, Mississauga, Ontario, Canada. L5J 1K6. (416) 823-3200."

POSITIONS OFFERED

Chemical Sales Aggressive chemical distributor currently has high potential sales position available in N.J. Minimum 2-3 yrs. chemical sales experience with good customer following, familiarity with the industrial chemical line and technical sales required. We offer competitive compensation — terrific opportunity. Send resume to CMR 755.

West Coast Sales Representative — Major N.Y. based international chemical company has an opening for a high-caliber and creative sales specialist with min. 5 yrs. successful selling experience in industrial, pharmaceutical, food and food chemicals. Must be able to work independently. Chemical degree desirable. Top benefits — generous remuneration. Send complete resume to CMR 753.

REPRESENTATION WANTED

"Your Man in Spain for pharmaceutical raw materials?" has high potential sales position available in N.J. Minimum 2-3 yrs. chemical sales experience with good customer following, familiarity with the industrial chemical line and technical sales required. We offer competitive compensation — terrific opportunity. Send resume to CMR 755.

SERVICES OFFERED

Custom solid packaging and distribution in the port of Mobile. Multi-wall bags, bulk bags, drums and bulk. Screening, repackaging and warehousing. Rail and truck facilities. Contact: Philip Hahn, SEAPAC, Bldg. 14A, Brookley Complex, Mobile, AL 36615. 205/433-3541.

Want To Sell More In '87? Experienced in identifying and developing U.S. markets. Can assist management with facts, strategies or sales support to expand in pharmaceutical and chemical industries. Please write Box 754, CMR.

CHEMICAL IMPORTS

Continued from Page 45

PERBORATE ANHYDROUS Degussa 318 dms (117779) (Dart Continent) Falkenstein, 11/10.
PERCHLOROETHYLENE Powell Duffryn Terminal 1 bks (7011735 lbs) (Xiang He) Shanghai, 11/12.
PERCHLOROETHYLENE Brenntag Interchem 1 bks (1101891 lbs) (Xiang He) Shanghai, 11/10.
PERCOL 75 Allied Colloids 30 bbs (87739 lbs) (Sea Land Voyager) Rotterdam, 11/10.
PERITONAL DIALYSIS SOLUTION Delmed 1508 cs (45544 lbs) (Bridgewater) Vissings, 11/10.
PERITONAL DIALYSIS SOLUTION Delmed 428 cs (132223 lbs) (American Aquarius) Rotterdam, 11/10.
PHENOLTHALEIN SUP Leyden Customs Expeditors 200 bbs (13222 lbs) (American Aquarius) Hong Kong, 11/10.
PHENYL ETHYL ALCOHOL Polaron Mfg 80 dms (38877 lbs) (Ming Ocean) Yokohama, 11/10.
PHENYL METHYL PYRAZOLONE Lenze 200 bbs (9921 lbs) (Stuttgart Express) Bremen, 11/10.
PHOSPHOROUS PENTACHLORIDE 360 bbs (36225 lbs) (Stuttgart Express) Bremen, 11/10.
POLYCYCLOPENTADIENE RESIN UCC 30 dms (13767 lbs) (Dart Continent) Falkenstein, 11/10.
POLYETHYLENE GLYCOL 14000 500 bbs (23832 lbs) (Ever Genus) Hamburg, 11/10.
POLYMERIC LIGHT STABILIZER Ciba Gely 282 dms (28338 lbs) (Frederic Mol) Lehigh, 11/10.
POLYMETHYLENE POLYMETHYL Montedison 88 dms (39880 lbs) (Sea Land Voyager) Rotterdam, 11/10.
POLYPROPYLENE RESIN Marubeni America 800 bbs (14312 lbs) (Ever Genus) Tokyo, 11/10.
POLYPROPYLENE RESINS SYNTHETIC Volsiner Concoction Servi 3 bbs (3538 lbs) (Nurnberg Express) Rotterdam, 11/10.
POLYETHYLENE ACRYLATE Austromat 144 dms (10163 lbs) (Cape Hatteras) Lehigh, 11/10.
POLYVINYL ALCOHOL Perry Chemical 750 pbs (87838 lbs) (Ever Genus) Keating, 11/10.
Sakal Trdg 760 bbs (34721 lbs) (Chao He) Kobe, 11/10.
POLYVINYL CHLORIDE Tarkett 759 bbs (43431 lbs) (Ever Genus) Hamburg, 11/10.
Tarkett 759 bbs (43431 lbs) (Ever Genus) Hamburg, 11/10.
Tarkett 759 bbs (43431 lbs) (Ever Genus) Hamburg, 11/10.
POTASSIUM BICARBONATE PHARMA Key Fried 400 bbs (46160 lbs) (Ever Genus) Antwerp, 11/10.

POTASSIUM CHLORATE T R America Chemicals 180 dms (47267 lbs) (Sea Land Pioneer) Algeiras, 11/10.
144 dms (43647 lbs) (Sea Land Voyager) Rotterdam, 11/10.
POTASSIUM CHLORIDE Potash Import & Chemical 720 bbs (40000 lbs) (Stuttgart Express) Bremen, 11/10.
POTASSIUM FERRICYANIDE Panalpina 300 dms (36376 lbs) (Husum) Hamburg, 11/10.
POTASSIUM FERRICYANIDE Degussa 180 bbs (8888 lbs) (Nurnberg Express) Rotterdam, 11/10.
POTASSIUM FLUORIDE Kali Chemie 60 bbs (0 lbs) (Ever Garden) Hamburg, 11/10.
POTASSIUM HYDROXIDE ACS J T Baker Chemical 343 dms (40001 lbs) (Sea Land Voyager) Bremen, 11/10.
POTASSIUM METAPERIODATE Interchem 1 dms (57 lbs) (Dart Continent) Falkenstein, 11/10.
POTASSIUM PENTACHLORIDE 202 dms (12024 lbs) (American Aquarius) Falkenstein, 11/10.
POTASSIUM PERMANGANATE Advent Chemical 340 dms (443478 lbs) (Xiang He) Shanghai, 11/10.
POTASSIUM SORBATE GRANULAR 200 dms (22046 lbs) (Ming Ocean) Kobe, 11/10.
POTASSIUM SORBATE POWDER 181 mks (20839 lbs) (Ming Ocean) Kobe, 11/10.
POTASSIUM SULPHATE Inter Maritime Fwdg 180 dms (36777 lbs) (Dart Continent) Falkenstein, 11/10.
PROPYLENE CARBONATE 84 dms (37954 lbs) (Ming Ocean) Yokohama, 11/10.
PROPYLENE GLYCOL 1 bks (3309585 lbs) (Stolt) Rotterdam, 11/10.
PSEUDOEPHEDRINE Sals Chemicals 40 pbs (2557 lbs) (American New Jersey) Hong Kong, 11/10.
PSYLLIUM SEED HUSK Lafayette Pharmaceutical 1440 bbs (138888 lbs) (American New Jersey) Khro Fakh, 11/10.
PVC Laufer Shop 700 bbs (38812 lbs) (Uranus) Lehigh, 11/10.
Aulmont 40 pbs (27986 lbs) (American) Genoa, 11/10.
Enrichment America 890 bbs (40556 lbs) (American) Lehigh, 11/10.
Syrbon Chemicals 320 dms (82880 lbs) (American) Genoa, 11/10.
277 mks (43872 lbs) (American) Genoa, 11/10.
Tarkett 759 bbs (43431 lbs) (Ever Genus) Hamburg, 11/10.
Tarkett 759 bbs (43431 lbs) (Ever Genus) Hamburg, 11/10.
PYRIDOXINE VITAMIN B6 Amalgamated Metal 40 dms (2557 lbs) (Xiang He) Shanghai, 11/10.
QUATERNARY AMMONIUM CHLORIDE Lenze 259 mks (6324 lbs) (Ming Ocean) Yokohama, 11/10.
RED OXIDE Vio 40 pbs (89419 lbs) (Liberty) Valencia, 11/10.

S-T

SACCHARIN SODIUM F & S Alloys & Minerals 320 dms (38088 lbs) (American New Jersey) Hong Kong, 11/10.
SALICYLIC ACID Rhine Poulenc 110 dms (43580 lbs) (Arid Mearsk) Marseille, 11/10.
180 dms (43880 lbs) (Liberty) Foa, 11/10.
SASSAFRAS OIL 47 dms (24143 lbs) (Xiang He) Shanghai, 11/10.
SEBACIC ACID A Fritz 1380 bbs (74958 lbs) (Xiang He) Hong Kong, 11/10.
Seacon Express 720 bbs (42364 lbs) (Xiang He) Hong Kong, 11/10.
SESAME OIL New York Mutual Trdg 2 ctn (0 lbs) (Stuttgart Express) Rotterdam, 11/10.
SESAME OIL Dalei Trdg 50 ctn (0 lbs) (Chao He) Kobe, 11/10.
Dassari Foods 3 ctn (119 lbs) (Lede Mearsk) Tokyo, 11/10.
SESAME PASTE Chung Kong Trdg 40 ctn (0 lbs) (Xiang He) Hong Kong, 11/10.
SESAME PASTE POWDER Tai Wing Hong Imports 50 ctn (0 lbs) (Xiang He) Hong Kong, 11/10.
SESAME SEED New York Mutual Trdg 20 ctn (0 lbs) (Ming Ocean) Yokohama, 11/10.
Nishimoto Trdg 5 ctn (143 lbs) (Xiang He) Kobe, 11/10.
SESAME SEED Nishimoto Trdg 15 ctn (0 lbs) (Chao He) Kobe, 11/10.
15 ctn (331 lbs) (Xiang He) Kobe, 11/10.
3628 gal (30781 lbs) (Uranus) Pto Cabello, 11/7.
SESAME SEED PASTE Nishimoto Trdg 10 ctn (353 lbs) (Xiang He) Kobe, 11/10.
SILICON CARBIDE LIDS & TUBES Hoeghenaes 18 pbs (0 lbs) (Ever Garden) Hamburg, 11/10.
SILICON CARBIDE RINGS Hoeghenaes 884 pcs (0 lbs) (Ever Garden) Hamburg, 11/10.
SILICON TETRACHLORIDE Wacker Siltron 2 bbs (174 lbs) (Stuttgart Express) Bremen, 11/10.
SILICONE Rhine Poulenc 1 ink (39220 lbs) (Tadeusz Kosciuszko) Lehigh, 11/20.
SILICONE FLUORIDE 80 dms (38877 lbs) (Lede Mearsk) Tokyo, 11/20.
SODIUM ACETATE Acetocorp 590 bbs (33188 lbs) (Xiang He) Shanghai, 11/10.
SODIUM ACETATE Transcontinental 51 dms (0 lbs) (Chao He) Kobe, 11/10.
SODIUM BICARBONATE USP PWD Vileas 180 bbs (398018 lbs) (Ever Garden) Antwerp, 11/10.
SODIUM CASHEATE De Zan 800 bbs (44771 lbs) (Ever Genus) Antwerp, 11/10.
800 bbs (44780 lbs) (Ever Garden) Rotterdam, 11/10.
De Zan 1200 bbs (40582 lbs) (Ever Garden) Rotterdam, 11/10.
SODIUM DIOXIDE Degussa 400 dms (87055 lbs) (Stuttgart Express) Bremen, 11/10.
SODIUM DEHYDROACETATE Total Port Clearance 30 dms (1620 lbs) (Lede Mearsk) Kobe, 11/20.
SODIUM METHYLATE POWDER Key Fried 120 pbs (28191 lbs) (Tadeusz Kosciuszko) Lehigh, 11/20.
SODIUM FERRICYANIDE FCC Degussa 560 bbs (31001 lbs) (Dart Continent) Falkenstein, 11/10.
SODIUM FERRICYANIDE 1380 bbs (76407 lbs) (Xiang He) Shanghai, 11/10.
SODIUM FORMALDEHYDE SULFOXYLATE Super Freight Int 440 dms (76497 lbs) (Ever Genus) Keating, 11/10.
SODIUM GLUCONATE Alzo Chemical America 700 bbs (35483 lbs) (Ever Genus) Rotterdam, 11/10.
PMP Fermentation Products 3200 bbs (181808 lbs) (Ming Ocean) Kobe, 11/10.
SODIUM PHOSPHATE 117 bbs (39881 lbs) (Nurnberg Express) Antwerp, 11/10.
SODIUM SULFHYDRATE FLAKE UTC 720 bbs (76921 lbs) (Gina S) Antwerp, 11/10.
SODIUM TRIPHOSPHATE Browning Chemical 980 bbs (50563 lbs) (Jebel Ali) Lehigh, 11/10.
SAF Customs 432 bbs (44231 lbs) (Jebel Ali) Lehigh, 11/10.
SODIUM TRIPHOSPHATE FOOD GRA Browning Chemical 550 bbs (45181 lbs) (Husum) Hamburg, 11/10.
SODIUM TRIPHOSPHATE GRANULAR Inter Maritime Fwdg 20 pbs (44974 lbs) (Zim Montreux) Halle, 11/10.
STYRENE MONOMER 1 bks (4513889 lbs) (Staphanie) Rotterdam, 11/10.
SUCINIC ACID Chemical Dynamics 240 bbs (19439 lbs) (Ming Ocean) Yokohama, 11/10.

SULFAMETHAZINE BP Flavine Int 360 dms (48032 lbs) (American New Jersey) Hong Kong, 11/10.
SULFAMIC ACID 3850 bbs (195760 lbs) (Ming Ocean) Kobe, 11/10.
SULFALONE Universal Transcontinental 200 dms (25674 lbs) (Husum) Rotterdam, 11/10.
SULFONIC ACID LABS 77 dms (38195 lbs) (Zim Montreux) Halle, 11/10.
SULPHANILIC ACID A & D Int 160 bbs (17743 lbs) (Xiang He) Shanghai, 11/10.
SULPHUR HEXAFLUORIDE ESALFON Montedison 1840y (38539 lbs) (American) Lehigh, 11/10.
SULPHURIC CHLORIDE ICT Consultants 1 ctn (4329 lbs) (Ever Genus) Antwerp, 11/10.
TANTALUM INGOITS Volsiner Concoction Servi 7 mks (2921 lbs) (Nurnberg Express) Rotterdam, 11/10.
TARTER EMETIC F W Myers 12 dms (1437 lbs) (American) Genoa, 11/10.
TEA TREE OIL Trilling Resources 3 dms (1389 lbs) (Columbus Quensels) Sydney, 11/10.
TETRASODIUM PYROPHOSPHATE SAF Customs 720 bbs (37233 lbs) (Jebel Ali) Lehigh, 11/10.
THIAMIN MONO First Michigan Bank 200 lbs (18262 lbs) (Chao He) Shanghai, 11/10.
THIOACETAMIDE REGULAR 40 dms (4838 lbs) (Ming Ocean) Kobe, 11/10.
THIOACETIC ACID DANGEROUS 20 dms (2513 lbs) (Frederic Mol) Lehigh, 11/10.
THIOGLYCOLIC ACID Evans Chemicals 78 pbs (14796 lbs) (Sea Land Voyager) Bremen, 11/10.
THIOUREA James E Fox 884 bbs (43488 lbs) (Ever Genus) Hamburg, 11/10.
THIOYLGLYCOLIC ACID Carlet 84 dms (41341 lbs) (Sea Land Voyager) Bremen, 11/10.
THYME LEAVES Louis Furr 600 bbs (33089 lbs) (Cape Hatteras) Valencia, 11/10.
Mortis J. Gombelback 280 bbs (30800 lbs) (Cape Hatteras) Valencia, 11/10.
TITANIUM DIOXIDE Archway Chemical & Supply 880 bbs (44137 lbs) (Sea Land Pioneer) Algeiras, 11/10.
Leschaco 760 bbs (38592 lbs) (Nurnberg Express) Antwerp, 11/10.
114 pbs (236787 lbs) (Nurnberg Express) Antwerp, 11/10.
N. L. Ind 2400 bbs (123812 lbs) (Sea Land Voyager) Rotterdam, 11/10.
800 bbs (42505 lbs) (Ever Garden) Antwerp, 11/10.
Tioxide 720 bbs (10702 lbs) (Sea Land Pioneer) Algeiras, 11/10.
TITANIUM DIOXIDE RUTILE Kemira 1400 bbs (72630 lbs) (Tadeusz Kosciuszko) Lehigh, 11/20.
N. L. Ind 4000 bbs (204840 lbs) (Tadeusz Kosciuszko) Bremen, 11/20.
TITANIUM SPONGE LUMPS Sumitran 120 dms (7369 lbs) (Ever Genus) Casale, 11/10.
TITANOR N. L. Ind 1800 bbs (92461 lbs) (Nurnberg Express) Antwerp, 11/10.
2400 bbs (123812 lbs) (Sea Land Voyager) Rotterdam, 11/10.
TOLUENE Rhine Poulenc 225 dms (10824 lbs) (Frederic Mol) Foa, 11/10.
TRICHLOROETHYLENE 1 bks (221723 lbs) (Leder Manoir) Brakenhead, 11/10.
TRIMETHYL CYCLODODECATRIENE 21 dms (8888 lbs) (American New Jersey) Kobe, 11/10.
TRIMETHYL CYCLOHEXENYL METHYL 30 bbs (34821 lbs) (Carmen Cerna) Marseille, 11/10.
TRIMETHYL THIOUREA THATE 672 SDF Int 50 dms (61812 lbs) (Ming Ocean) Yokohama, 11/10.
TRIMETHYLOLPROPANE Leschaco 1 ctn (40829 lbs) (Stuttgart Express) Rotterdam, 11/10.
TRISODIUM PHOSPHATE ANHYDROUS Browning Chemical 1 bbs (0 lbs) (American Aquarius) Rotterdam, 11/10.
200 bbs (0 lbs) (American Aquarius) Rotterdam, 11/10.
TURKISH LAUREL Pacific Spice 82 bbs (0 lbs) (Sea Land Pioneer) Algeiras, 11/10.
TYLOSE M4 640 bbs (33221 lbs) (Ever Garden) Hamburg, 11/10.

U-Z

ULTRAMARINE BLUE 37 Whitaker Clark & Daniels 727 bbs (40869 lbs) (American Aquarius) Falkenstein, 11/10.
ULTRAMARINE PIGMENT Whitaker Clark & Daniels 727 bbs (41936 lbs) (Sea Land Voyager) Rotterdam, 11/10.
UREA FORMALDEHYDE MOLDING POWDER 820 bbs (45194 lbs) (Zim Montreux) Halle, 11/12.
155 dms (38748 lbs) (Zim Montreux) Halle, 11/12.
UREA FORMALDEHYDE MOLDING POWDER 820 bbs (45194 lbs) (Zim Montreux) Halle, 11/12.
UREA MOLDING COMPOUNDS 820 bbs (45194 lbs) (Zim Montreux) Halle, 11/12.
41 pbs (10595 lbs) (Zim Montreux) Halle, 11/12.
VESTAMID T Y 4582 NATURAL Nux 432 bbs (21386 lbs) (Tadeusz Kosciuszko) Lehigh, 11/20.
WHITE PEPPER Encarn Int 100 bbs (11133 lbs) (Solimoes) Belen, 11/7.
WHITE SESAME SEED FC Int 7 ctn (353 lbs) (Xiang He) Kobe, 11/10.
WINGAT & Goodyear Int 72 dms (31305 lbs) (Ever Genus) Lehigh, 11/10.
WOOL GREASE Amerchol 80 dms (38757 lbs) (Columbus Quensels) Melbourne, 11/10.
80 dms (38582 lbs) (Columbus America) P. Chatterjee, 11/10.
YEAST Nestle 400 dms (44888 lbs) (Gina S) Lehigh, 11/10.
780 dms (88292 lbs) (Ever Garden) Lehigh, 11/10.
YTRTRIUM OXIDE Ore & Chemical 20 dms (2481 lbs) (Xiang He) Shanghai, 11/10.
ZINC CHLORIDE Ariel Maritime Group 100 dms (1874 lbs) (Nurnberg Express) Antwerp, 11/10.
1 pbs (2515 lbs) (Nurnberg Express) Antwerp, 11/10.
ZIRCONIUM BASIC CARBONATE F B Vandepitte 180 dms (41867 lbs) (Gina S) Falkenstein, 11/10.

Need A Quick Study?

Chemical Profiles

COATINGS & PLASTICS

Continued from Page 33

As the adhesives market, producers say, the oil resin's share will increase, as users continue to be attracted by its superior color, odor and performance properties.

CARBON BLACK — Columbian Chemicals Company, now a subsidiary of Phelps Dodge Corporation, has announced that it will raise carbon black prices by 7 to 8 percent, depending on grade, effective January 1. Other producers have not yet made any price changes.

A 10 percent increase in raw material costs is said to be driving the increase. Margins in this already depressed market suffered considerably this quarter as carbon black oil costs increased by \$3 per barrel, to \$12.50 per barrel.

The previous quarter, producers cut prices by the pigment by 1c. to 1.5c. per pound, when carbon black oil prices fell to \$9.50 per barrel. Despite two increases in oil costs this quarter, producers of carbon black were unable to pass along higher production costs.

Although producers note a leveling off of pigment prices, particularly from Canada and Mexico, over the third and fourth quarters this year, imports of finished goods continue to plague the market.

Between 55 percent and 70 percent of the volume of carbon black produced goes into tires. With tire and finished rubber imports up, one producer relates, flat to 1 percent growth at best is expected this year.

IRON OXIDES — A major producer of synthetic iron oxides is said to have announced increases of 3c. per pound on prices for synthetic red, yellow and brown oxides, to take effect January 1. A spokeswoman for the company relates that letters have been sent to customers, but official announcements will not be made for at least another week.

Other producers have not yet announced price changes; many regard this new price increase announcement with considerable skepticism. As one distributor of the pigment relates, "a lot of companies have been plagued with pricing. They issue new price schedules, but don't adhere to them."

Discounting has been the norm in this market for some time, obscuring an accurate assessment of actual market prices. Currently, black synthetic material is listed between 67c. and 78c. per pound, red between 67c. and 79c. per pound, and brown between 68c. per pound and 74c. per pound. Discounts of 10 to 15 percent off list prices are common, says one producer. Others say discounts may be as high as 25 percent to meet large volume accounts.

There is a worldwide overcapacity problem in this market, producers say, and imported material has established a strong presence in the U.S. market. One producer reports that a sizeable amount of yellow oxides has been coming in from Germany lately, selling for the same price as domestically produced material.

Producers describe a significant drop in exports of magenta grade oxide. Demand is said to be healthy in this area, with video tape demand growing at 20 percent per year, and video demand between 4 and 5 percent per year. Some domestic magenta oxide capacity was brought back on line earlier this year, when Pitzer reopened a mothballed plant in Val Paraiso, Ind.

The overall market is expected to grow by 1 percent this year.

ORGANIC PEROXIDES — The Lucidol Division of Penwalt Corporation will raise prices for six of its organic peroxide products by 5 percent effective January 1, the firm announced last week.

The products involved follow, with their list prices:

"Lupersol" 230 (n-butyl 4,4 bis (t-butyl peroxide)) — \$9.14 per pound.
"Lupersol" 230-XL (dilute "Lupersol" 230, 6 percent filler) — \$4.46 per pound.
"Lupersol" 75M (t-butyl peroxy acetate, 50 percent in OMS) — \$2.68 per pound.
"Lupersol" ACP (benzoyl peroxide, 35 percent with inorganic phosphate) — \$2.20 per pound.

"Lupersol" AST (benzoyl peroxide, 50 percent with allomene oil) — \$7.79 per pound.
"Lupersol" 231-P75 (1,1 bis (t-butyl peroxy) 4,4 dimethyl cyclohexane (75 percent in benzene)) — \$4.83 per pound.

PHENOLIC RESINS — The Industrial Phenolics Division of Borden Chemical Company will raise prices for its liquid and solid grades of phenolic resin in January, a spokesman for the company reported last week.

An effective date has not yet been established, but the increase will move prices for liquid grades up 1c. to 3c. per pound, depending on grade. Prices for solid powder and flake grades will rise between 3c. per pound and 4c. per pound.

This follows announcements by BTL Specialty Resins the previous week, which increased industrial liquid grade prices by 2c. and powder grade prices by 3c. per pound. Recently announced phenol price increases are said to have motivated this price increase. A previous attempt to move prices this quarter failed when phenol makers rescinded increases.

Although prices in this market, kept low by phenol pricing, have been depressed for much of this year, demand has been strong, particularly in construction-related areas.

SPI year-end estimates for the market show phenolic resin production up 3.4 percent from last year, with sales up 4.5 percent.

POLYPROPYLENE — Last week, all but two major US producers of polypropylene joined in an across-the-board price increase initiative led by Himont USA Inc. and Fina Oil & Chemical Company three years ago.

Amoco Chemical Company and Eastman Chemical Inc. intend to raise prices by 4c. per pound on January 2 and January 5, while Soltex Polymer Corp., USI (formerly Envoy) and Shell Chemical Company say they will raise prices for the plastic by 3c. per pound effective January 5 and January 1.

The previous week, El Paso Products Inc. and the Aristech Division of USX Corporation announced increases of 3c. per pound and 4c. per pound, to take effect January 1 and January 5, following Himont's and Fina's announcements of 4c.-per-pound and 3c.-per-pound increases the week before.

This year has been an excellent one for the plastic. SPI year-end estimates of sales and production show production up 10.6 percent this year, to 5.68 billion pounds, with sales up 8.9 percent to 5.745 billion pounds.

The export segment has assumed greater importance in the market. This year, SPI estimates that exports will garner over 19 percent of total sales and use.

ORGANOPHOSPHOROUS — Albright & Wilson, Inc., a subsidiary of Tenneco Inc., will increase prices for organophosphorous chemicals as contracts permit effective January 1. Products involved include alkyl phosphites, alkyl phosphates, alkyl phosphonates and flame retardants.

Prices for "Antiblaze" 80 and "Antiblaze" DMMP flame retardants will increase by 5c. per pound to all off-list customers, while those for most alkyl phosphites and phosphates will increase by 3c. per pound to 5c. per pound to all customers.

This announcement supersedes last week's announcement (CMR, 12/8/86, page 52), which was incomplete.

PERFUMES & FLAVORS

Continued from Page 34

taking acreage out in order to market the pool oil carried over from last year. One farmer says he has

CHEMICAL PROFILE

LINEAR ALKYLATE

December 15, 1986

SUPPLY	CAPACITY*
PRODUCER	
Monsanto, Carson, Calif.	50
Monsanto, Chocolate Bayou, Tex.	250
Vista, Baltimore, Md.	230
Vista, Lake Charles, La.	150
Total	680

*Millions of pounds per year of linear alkylate. Monsanto bought the Carson plant from Witco on October 1, 1985. The company also plans a 50-million-pound expansion at Chocolate Bayou which is due on line in late 1988. Vista's Lake Charles plant and Monsanto's Chocolate Bayou facility use a hydrogen fluoride catalyst process, while Carson and Baltimore run on a monochloroparaffin process. Profile last published 10/31/83; this revision 12/15/86.

DEMAND
1985: 550 million pounds; 1986: 565 million pounds; 1990: 635 million pounds (includes exports).

GROWTH
Historical (1975-1985): 0.5 percent per year; future: 3 percent per year through 1990.

PRICE
Historical (1952-1986): High, 47½¢. per pound, tanks, works; low, 10¢. per pound, tanks, frt. equald.; Current: 43¢. per pound, tanks, works (list price).

USES
Linear alkyl sulfonates (LAS) for household detergents, 74 percent; LAS for industrial cleaners, 15 percent; exports, 10 percent; other, 1 percent.

STRENGTH
Demand has been growing steadily since 1982, due to the rising popularity of high-surfactant liquid laundry detergents, and higher surfactant levels in powdered laundry products as well.

WEAKNESS
A large spate of laundry reformulations in 1980 and 1981 caused a sharp drop in LAS consumption that producers have yet to recover from. Prices have fallen in line with raw material n-paraffins.

OUTLOOK
Most of the penetration by liquid laundry detergents will be complete by 1988 at which point surfactant LAS demand will grow at the rate of population. Monsanto's expansion at Chocolate Bayou will keep supply comfortably in balance with demand. LAS now competes less directly with other surfactants on price, but instead is now used more in conjunction with alcohol ethoxylates and other surfactants to add performance characteristics to a laundry formulation.

PLATFORM

Corporate Responsibility

The following remarks are excerpted from an address by William R. Miller, vice-chairman of Bristol-Myers Company before an international conference on private sector initiatives in Paris, France.

Harry Truman, the thirty-third president of the United States, kept two signs on his desks. On the first was a piece of advice from an American author who, like Mr. Truman and for that matter like our current President, Ronald Reagan, was well-known for his down-to-earth wisdom and sense of humor. The author was Mark Twain. Permit me to quote.

"Always do right. This will gratify some people and astonish the rest."

On the second sign was what Mr. Truman would have called a plain fact. It said simply, "The buck stops here."

Those two sentiments for me embody what social responsibility means — accepting that "the buck stops here" for each of us who makes decisions on behalf of organizations such as the company I work for — and accepting the obligation to do right.

...And, just as importantly, to do right by the future we face together, by continuing and intensifying our efforts to innovate with new products that will truly make a positive difference in the lives of people throughout the world.

...Partly because of the efforts of the pharmaceutical industry, and partly because of the efforts of governments and international organizations to improve distribution, more people are receiving more and better health care than ever before in history. Nevertheless, health care remains inadequate for many millions of people. Much more needs to be done. Yet, the steadily rising cost of health care is making it less and less affordable and therefore potentially less widely available. This tragic statement is true of even the richest countries, and I know of no country that is not actively seeking ways to contain these expenses.

In the drive for cost containment, what may be lost sight of is that few if any methods of reducing health care costs are more effective and at the same time more socially responsible than prescription drugs. Cardiovascular drugs have eliminated the need for thousands of expensive heart bypass operations. Psychotropic drugs have reduced the average stay in mental hospitals significantly. Vaccines now prevent diseases, such as polio, whose costs once were devastating. Because of antibiotics, diseases like tuberculosis, which once required long-term hospitalization, now can be treated at home.

Cost-cutting... better organization of the health care system... more efficient use of resources... reforms like these can accomplish only so much. What is needed even more are advances: innovations which reduce the

cost of health care in the most effective way of all — by reducing the need for it.

I repeat: only by reducing the need for health care can we possibly hope to make it available throughout the world at a cost the world can bear. This applies to the United States. It applies to France. And it applies even more strongly to most other countries, especially those of the developing world.

...Our industry also is in the forefront of support of basic research throughout the world to discover and understand the essential mechanisms of the disease process. Bristol-Myers Company itself has provided a string-attached grants in support of basic research in cancer, nutrition, and orthopaedics totalling more than \$13 million. And other companies are providing funding in other areas of basic research.

Meanwhile, whenever devastation strikes localities where we do business, it is the practice of pharmaceutical companies to make generous gifts of antibiotics and other life-saving drugs. Some recent examples include the Mexican earthquake and the mud slides in Puerto Rico.

In these acts of social responsibility, our industry is of course far from unique. Other companies and industries also give generously... to hospitals and other health care institutions... to a wide variety of charities in their various communities... and to the universities, museums and institutions of the performing arts which express and preserve the essence of our civilization.

As an Englishman representing an American industry, with a perspective that reflects what I have experienced on both sides of the ocean, I remain convinced that — whether we are talking about the pharmaceutical industry or most other industries — being a profitable company in itself can be a socially responsible corporate act. Only a profitable company can employ people, provide them with income, benefits and a secure future. Only a profitable company can share its good fortune with society and with the communities of which it is a part.

Clearly, the examples of corporate social responsibility I tend to cite relate closely to my own industry. Pharmaceutical companies innately want to prevent disease, just as I am sure that food companies innately want to prevent hunger. Thus, we support research into the basic mechanisms of the disease process, and food manufacturers support research on new food crops and ways to nourish them that may help alleviate hunger in the developing world.

Companies are likely to practice social responsibility most effectively when it extends logically from their everyday functioning as businesses. The seed from which corporate social responsibility germinates is the ability to make a profit. Companies with marginal earnings, like families with marginal incomes, have no choice but to follow the doctrine that charity begins at home.

JOBS & PEOPLE

Aristech Executives Take Over New Firm

Following the transfer of USS Chemicals Division to Aristech Chemical Corporation, Thomas Marshall has assumed the title of chairman and chief executive officer of Aristech and Craig R. Andersson has become president and chief operating officer.

Mr. Marshall was formerly president of the US Diversified Group of USS Corporation and Mr. Andersson was previously president of USS Chemicals.

Mr. Marshall said Aristech "will continue to manufacture and market the same wide range of chemicals and polymers as did USS Chemicals."



Thomas Marshall, who has been named president and chief executive officer of Aristech Chemical Corporation, a wholly owned subsidiary of USS Chemicals, Inc. and E.I. du Pont de Nemours & Co. to market proprietary chemical systems to the paper industry.



T. Marshall



C. Andersson

With H. SPURR has been named chairman of International Lead Zinc Research Organization. IAN T. KIDEYS has been appointed sales representative for Virginia Chemicals Inc., responsible for Southern California, Arizona and New Mexico. LYLEEN M. MCNALLY has been named director of marketing at Fisons Corporation.

ARTHUR J. HILLER has been named director of licensing for the Business Development Group of Ayerst Laboratories. MICHAEL E. ECKARDT has been appointed sales representative covering West Atlanta and South Georgia for ChemCentral Corporation. DONNA B. HARMAN has been named director of investor relations in the corporate financial communications department of Monsanto Company.



K.H. Spurr



K.M. McNally



A.J. Hiller

DONALD H. DECLERCK has been appointed director of quality assurance at Pfauder Company. BAL K. DUBEY has been named manager of commercial development for coil coatings at Akzo Coatings America Inc. DR. ROMEO RONCUCCI has



William L. Fagley, who has been appointed business counselor for Dow Chemical Company. He was most recently associate business counselor in the company's innovation development department.

been appointed vice-president of research and development at Erbamont NV.

JOHN R. HARKNESS has been named Canadian sales development manager for the pulp and paper industry at the Newport Division of Reichhold Chemicals Inc. FRANK LICHTENBERGER has been appointed general manager of the Color Division of H. Kohnstamm & Co. Inc. ROBERT DENNIS has been appointed sales representative for SCM Pigments.

GARY B. SEAVEY has been named Southeast regional sales manager at Chemfix Technologies Inc. PHILIP N. BALDWIN JR. has been appointed Midwest regional sales manager and ARTHUR BUESING has been named Northeast regional sales manager.

STEPHEN J. KLESTINEC has been named quality assurance manager in Georgia.



M.B. Eckardt

Bio-Lab, Inc. Appoints Manager, Sales Rep

Bio-Lab, Inc. has appointed Steve Carlyle to the newly created position of market development manager and Michael J. Ross technical sales representative for the company's BioGuard Swimming Pool and Spa Division.

Mr. Carlyle will be responsible for researching and defining market opportunities and will report to the director of commercial development.

Mr. Ross, a 16-year veteran of the pool industry, joins Bio-Lab Inc. from a company in Tustin, Calif., and will cover a seven county area in greater Los Angeles.



Steve Carlyle



Mike Ross

Pacific Corporation's Chemical Division, ABU AHMAD has joined the company as new business/process research and development manager at the firm's Decatur, Ga., laboratory, and J. MICHAEL ROBERTS has been



G. O'Connor



G. Cavellio

named research and development manager for thermosetting resins (Eastern region).

SHELDON NATOWSKY has been appointed marketing manager for stimulation additives in the Oil Field Chemical Division of ChemLink Petroleum Inc.

MEETINGS CALENDAR

December 15, 1986

THIS WEEK

NORTHEASTERN CHEMICAL ASSOCIATION, annual December luncheon, New York Athletic Club, New York, December 18.
SALES ASSOCIATION OF THE CHEMICAL INDUSTRY, annual Christmas party, New York Hilton Hotel, New York, December 18; education committee, seminar, "The Psychology of Selling," Treadway Inc., Saddle Brook, N.J., December 18.

JANUARY

CHEMICAL INDUSTRY ASSOCIATION, luncheon meeting, Parker Meriden Hotel, New York, January 29.
COMMERCIAL DEVELOPMENT ASSOCIATION, 8th annual industrial commercial development course, with Delphi Marketing Services, Inc., Sheraton Centre Hotel, New York, January 26-28.
SOAP AND DETERGENT ASSOCIATION, 60th Annual Meeting and Industry Convention, Boca Raton Hotel and Club, Boca Raton, Fla., January 29-February 1, 1987.

LATER ON

AMERICAN INSTITUTE OF CHEMICAL ENGINEERS, center for chemical process safety, international conference on chemical safety issues, Omni Shoreham Hotel, Washington, D.C., February 3-5.

AMERICAN PETROLEUM INSTITUTE, 12th world petroleum congress, international forum for exchange of technical information about the petroleum industry, Houston, Tex., April 26-May 1.

ASSOCIATION OF OFFICIAL ANALYTICAL CHEMISTS, 12th annual Spring workshop and exhibition, Skyline Ottawa Hotel, Ottawa, Ontario, Canada, April 27-30.

CHEMICAL GROUP OF NATIONAL ASSOCIATION OF PURCHASING MANAGERS, mid-Winter conference, "Purchasing — Opportunity in a Changing World," Baton Rouge Hilton Hotel, Baton Rouge, La., February 18-20.

CHEMICAL MARKETING RESEARCH ASSOCIATION, Houston Meeting: "The US Chemical Industry Responding to Change," Westin Galleria Hotel, Houston, Tex., February 4-6, 1987.

CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, 73rd mid-year meeting, Chicago Marriott Hotel, Chicago, Ill., April 28-29.

CHINACHEM '87, international exhibition on chemical and petrochemical industries, China International Exhibition Center, Beijing, China, April 3-8.

CHLORINE INSTITUTE, Winter meeting, Mayflower Hotel, Washington, D.C., March 15-18.

DRUG, CHEMICAL & ALLIED TRADES ASSOCIATION, 61st annual dinner, Waldorf-Astoria Hotel, New York, March 19; Spring luncheon, Sheraton Centre Hotel, New York, N.Y., June 11.

FERTILIZER INSTITUTE, 1987 annual meeting, Marriott Orlando World Center, Orlando, Fla., February 1-3.

FIRE RETARDANT CHEMICALS ASSOCIATION, international conference on flame retardancy and fire safety, Sheraton New Orleans Hotel, New Orleans, La., March 22-25.

INSTITUTE OF GAS TECHNOLOGY, 11th annual symposium on energy from biomass and wastes, Hotel Royal Plaza, Walt Disney World Village, Buena Vista, Fla., February 2-6.

INTER-SOCIETY COLOR COUNCIL, scientific conference, Williamsburg Lodge, Williamsburg, Va., February 8-11.

NATIONAL PETROLEUM REFINERS ASSOCIATION, 85th annual meeting, Convention Center, San Antonio, Tex., March 29-31; 12th international petrochemical conference, Convention Center, San Antonio, Tex., April 5-7.

POLYURETHANE MANUFACTURERS ASSOCIATION, Spring meeting, commercial development of new castable systems, Fairmont Hotel, Dallas, Tex., April 26-29.

SOCIETY OF THE PLASTICS INDUSTRY, 42nd annual conference of the reinforced plastics and composite institute, Cincinnati Convention & Exhibition Center, Cincinnati, Ohio, February 2-6; vinyl formulators division, 8th annual technical meeting and conference, Destin Hilton Hotel, Destin, Fla., April 6-10.

THE FERTILIZER INSTITUTE, 1987 Annual Meeting, Marriott Orlando World Center, Orlando, Fla., February 1-3, 1987.

BUSINESS BRIEFS

PRODUCTS & Chemicals Inc. has introduced a waterborne vinyl chloride polymer latex to provide the properties of solvent-borne products. The new emulsion, "Artiflex" 7522 DEV, is designed for a flexible packaging and coating application. The emulsion complies with FDA regulations for food packaging use, Air Pro-

ducts says. ALCO CHEMICAL Corporation has introduced two multi-functional aromatic acids, "NODA" and "HTA." The former is a polymer building block offering improved tensile strength and dimensional stability for polyester/urethane films and fibers and the latter is an intermediate for fire resistant polymers and high-temperature epoxy resins, according to Pittsburgh, Kan.-based

AMERICAN CYANAMID Company says its aromatic diisocyanate, "Dipeb," is available in

commercial quantities. The product, meta di-isopropenylbenzene, is a reactive intermediate that can perform as a cross-linking agent or as a synthetic building block, Cyanamid says.

BASF GROUP is forming a printing systems operating division, effective January 1, in an effort to consolidate its printing products business and serve the graphic arts industry more efficiently, the company says. The new division will include K&E and Immont printing inks, photopolymer printing plates, color systems for electronic printing processes and resists for the manufacture of printed circuit boards.

BADGER ENGINEERS INC., part of Raytheon Company, has been selected by Shell Oil Company to provide engineering, procurement and construction services for the rebuilding of a tube oil cracking unit. The work, to be completed on a turnkey basis, will

take place at Shell's manufacturing complex at Wood River, Ill. The tube oil facilities had been damaged by fire two years ago.

DU PONT COMPANY's "Sellar" RB barrier resins are used by Penn Plastics Inc. in the first non-reusable plastic container listed by Underwriters Laboratories for the transportation, storage and use of flammable and combustible liquids. The resin is a specially modified nylon concentrate designed to be mixed with polyethylene and molded using proprietary processing technology.

PRODUCTS RESEARCH & Chemical Corporation says it has been granted a US patent on the chemical modification of a class of polymers known as "LP" (liquid polymer). "LP" is a trademark of Morton Thiokol Inc. The resulting new high sulfur polymer, "Permapol LP," is described by Products Research as a major breakthrough in polymer technology, yielding "significantly improved physical properties over standard LP polysulfides."

SQUIBB CORPORATION has begun construction of a new employee services building that will serve as the main visitors' entrance to the company's manufacturing and research and development facilities in New Brunswick, N.J. The 64,000-square-foot building will contain seminar and meeting rooms, offices, an employee store, career center, credit union and a canteen's office.

STERIVET LABORATORIES, Ontario, Canada, says it has received US Food & Drug Administration approval for "Synacid," a drug developed for the treatment of degenerative joint disease in performance horses. The US market potential for treatments such as "Synacid" is in excess of \$60 million, according to the company.